

# Hosokawa Wins Major Victory on **Reform Bill**

### A Strong, Decisive Vote Hands Another Setback To Traditional Parties

By James Sterngold

New York Times Service TOKYO - Seeking to end five years of corruption scandals. Japan's parliament on Thursday passed landmark electoral reform legislation, handing Prime Minister Morihiro Hosokawa his first important victory and pushing the old party system toward a realignment. The surprisingly strong 270-to-226 victory in the powerful lower house broke a long deadlock on cleaning up Japan's scandal-tainted politics and underscored how much the leadership of the world's second largest economy is in the embrace of a whirlwind transition.

The idea of such legislation passing — and passing in the way it did, with nearly 20 members of parliament crossing party lines in the voting — would have been unthinkable just six months ago.

months ago. But so thoroughly has the political world been shaken by the growing list of indicted politicians and rising public anger that the main questions during the voting were how much the newly founded parties that assumed power three months ago would be strengthened, and how damaged the once-dominant Liberal Dem-ogratic Party would be

ocratic Party would be. Indeed, with 13 Liberal Democrats openly defying their leadership and voting in favor of the bills, while another four abstained, the party that ran the government for 38 years appeared to be heading toward its second serious split this year. Though beaming after the vote as he shook

hands with members of his disparate coalition of conservatives and socialists, Mr. Hosokawa sought to strike a cautious note. The package of four bills must still pass the upper house of parliament, where the coalition enjoys a solid majority. But Mr. Hosokawa went out of his way to avoid sounding overconfident.

"We have a saying that you must not believe you have walked balfway on a 100-mile journey until you reach the 99th mile," he said. "In that respect, we have covered only one-third of the road we have to walk."

Several political analysis agreed that even when these bills become law it is far from certain that the string of bribery scandals will

end, so systemic is the graft. In addition, getting through the struggle for eleaner politics just permits Mr. Hosokawa to focus on other urgent and extremely difficult tasks, such as stimulating the stalled economy, removing some of the accumulated layers of regulations that restrict commerce, reorienting the government bureaucracy toward serving consumers rather than manufacturers and re-

ducing the soaring trade surplus.



### **Emergency Rice for the Japanese**

Workers in Japan unloading Thai rice on Thursday. The ship carried 7,000 tons, the first of Japan's imports of the grain following its worst rice harvest since World War II.

# **Deadlock Over World Trade Lingers Despite NAFTA Vote** Europeans Are 'Wrong' to Expect Concessions Now, U.S. Official Says

By Tom Buerkle International Herald Tribune

GENEVA - President Bill Clinton's victory by a surprisingly wide margin on the North American Free Trade Agreement, while raising hopes for unblocking the long-stalled global trade talks, produced warnings Thursday from both the United States and Europe that neither would be first to offer fresh concessions.

"If they think there is going to be more put on the table because the NAFTA is through, they're wrong," said Andrew Stoler, the deputy U.S. representative to GATT. European officials and other diplomats at the General Agreement on Tariffs and Trade head-

quarters here welcomed the House of Representatives' endorsement of NAFTA on Wednesday night, by a vote of 234 to 200, because its defeat probably would have elimi-nated any ebance of a worldwide trade accord in the foreseeable future.

But they expressed concern that deals made by the White House to win votes in Congress would limit America's bargaining room in the GATT talks, and they urged Washington to

Show flexibility quickly. Secretary of State Warren M. Christopher, exulting after the NAFTA vote, called it a "dramatic and defining moment" for America that "sends a message to Geneva.

Mr. Christopher said in Seattle, where offi-cials were gathering for the summit meeting of Asian and Pacific leaders, that the United States remained "firmly committed to winning a broad, liberalizing agreement" on world trade by Dec. 15. He added: "There'll be no Decem-ber 16. That's the message I want to go from here to Europe tonight."

In Geneva, U.S. officials were preparing to present an offer of tariff reductions and pro-posals for new trading rules at a GATT meeting Friday, but they said the package would contain no major changes in position.

The European Community's chief trade negolator. Sir Leon Brittan, congratulated Mr. Clinton on his NAFTA victory and said the vote would "greatly assist the successful con-

Mr. Chaton retreated early on Bosnia, on Haiti, on homosexuals in the military on im-

clusion" of the GATT talks. But he said Europe would need to study the promises that Mr. Clinton had made to American textile and Clinton had made to American texture and agricultural interests in the campaign for NAFTA, and be said it was up to Washington to get the GATT talks moving. "I hope this will enable the U.S. administra-

uon to contribute fully to the solution of the limited number of substantial problems that still remain," he said.

"We'll have to look at the small print, of course," he added.

Diplomats said the exchange highlighted the fact that as the GATT talks stagger toward the Dec. 15 deadline after seven inconclusive years, the outcome still depends on whether the Unit-ed States and Europe can resolve a handful of

en States and Europe can resolve a franchi of politically charged differences, such as those over trade in agricultural goods and movies. Although a defeat for NAFTA might have killed the GATT talks, Wednesday's victory for it merely raised the stakes for talks in Washing-tee Moders and Turades houses. ton Monday and Tuesday between Sir Leon and Mickey Kantor, the U.S. trade representa-

There has not been the progress that has been required from the European Community and the United States," said Peter Sutherland, director-general of GATT. "Their leadership is needed

needed." The two sides have to make "substantial progress" in the coming week, he said, calling it a "dangerous illusion" to believe the tough issues could be left until the final hours. Mr. Sutherland said the U.S.-EC dispute was all the more regrettable because negotiators had reached most of the ambitious goals that were out where the table stored in Linguage in 1980.

reached most or the amounous goals that were set when the talks started in Unguay in 1986. On the eve of Friday's target date for coun-tries to file their tariff offers, Mr. Sutherland said 81 of GATT's 115 members had made their offers and had met the goal of reducing overall tariff levels by one-third.

Farm issues are the biggest stumbling block here, Europe, under pressure from French

See TRADE, Page 7

On Page 3. Mr. Clinton said the rote for NAFTA aids the campaign for open markets worldwide.

Irritated Canadians suspect their interests were sacrificed to get the NAFTA vote.

Mexicans welcomed the breaking down of walls between the countries.

"We learned something from Ronald Reagan, finally," said one of the administration's t on more th the merits of the case. You need to be right on the presentation. We started to do better when we got off statistics and cast it more broadly — shining city on the hill, you know — as a choice between the future and the past, optimism and pessimism, hope and fear, embracing the mod-

# From Seattle, **Contradictions Among Smiles**

By Paul F. Horvitz

al Herald Tribune SEATTLE - Foreign and trade minis-ters of the Pacific Rim powers formally opened their annual economie conclave Thursday with a bright vision of cooperation but facing an array of seeming contra-dictions on trade, protectionism, human rights and the impact of the North Ameri-

can Free Trade Agreement. Leaders of the 15-nation Asia-Pacific Economic Cooperation forum found themselves praising U.S. congressional action to ratify the pact, but not because they embrace it. In fact, they are suspicious of it.

Rejection of the agreement, they say, would have been worse, casting a protec-tionist shadow over global trade liberalizanon talks.

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In another trade area, the United States bas pressed hard for the Japanese to open their agricultural markets, especially for rice. But Tokyo and other Asian officials are keenly aware that President Bill Clinton, who espouses free trade, nevertheless had to promise protectionist measures for an array of U.S. farm products to gain

votes for the pact. A persistent eloud over U.S.-Asian relations is the perception that the United States is pursuing in Asia a policy of "managed trade" to ensure lower trade deficits with the United States. One Asian trade official said this week that his govemment intended to raise its opposition to "managed trade" in the Asia-Pacific dis-

On buman rights, Secretary of State Warren M. Christopher continues to raise the issue in his talks with Chinese officials. And while many Asian officials chafe at the linkage of human rights and trade issues, they are delighted that Washington and Beijing are at least talking. One Asian trade negotiator in Seattle

called the North American pact "a closed trading system" and noted the irony that "liberalizers" favored the deal linking the United States, Canada and Mexico.

Japan's prime minister, Morihiro Ho-sokawa, offered no praise of the accord itself but was grateful for the ratification vote, saying in Tokyo before leaving for Seattle: "Its rejection would have been a victory for protectionists." Asked about the ratification. Hong

Kong's secretary for Trade and Industry, T.H. Chau, shrugged. "because there is no point in worrying about something about which you can do nothing." The accord, he said, is a fact of life "and we'll just have to live with it." Mr. Christopher bailed the radiicatico

Americans really understood. Even before the votes were counted Wednesportant elements of his economic plan. He seemed ready to compromise on all but the most basic elements of his health-care propos-als. Critics asked whether be had a bottom line day night and the agreement was approved, 234 to 200, it was clear his efforts had paid off. Mr. Clinton worked harder, Mr. Foley said, "than any president I've seen, on any issue, and I've on anything. been here 30 years." Against the odds, with unlikely conservative

issue.

On the trade accord, he did, and that question will not be asked much for a while. The president's effort this week sent him to

advocacy of free trade, and likewise gives him

Seattle on Thursday for the Pacific Rim confer-ence with something substantial to back up his

Mr. Hosokawa was to fly to Scattle on Friday for a meeting with President Bill Clinton and the heads of government from other Pacific

See JAPAN, Page 7

### Kiosk

### **New Ruler of Lagos Bans Political Parties**

LAGOS (Reuters) - General Sani Abacha, Nigeria's new nulmary leader, on Thursday scrapped the country's two political parties and all democratically elected bodies.

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In his first broadcast to the nation since taking power Wednesday night. General Abacha said he was also imposing an immediate ban on all political meetings.

He assumed power after the country's interim civilian leader. Ernest Shonekan, was forced to resign. The takeover was a result of a political crisis left by the previous military leader. General Ibrahim Babangida, who annulled the June 12 presidential election.

General Abacha said he had set up a provisional ruling council with himself as chairman and including senior military officers and some ministers.

A constitutional conference would be set up soon to "determine the future constitutional structure of Nigeria", he said, adding: "This regime will be firm, humane and decisive. We will not condone nor tolerate any act of indiscipline. Any at-tempt to test our will, will be decisively dealt with

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should abandon the trade accord, doing the best he could "to cover his tracks."

But Mr. Clinton pressed on, growing more rather than less committed as the days passed. Abandoned by two of the three top Democratie leaders in the House, opposed by usually reliable Democrats in the unions and by some important leaders of minority groups and environmental organizations, he kept shoving more

By R. W. Apple Jr.

New York Times Service

ley, the speaker of the House of Representa-tives, confided to a diplomat that he thought the North American Free Trade Agreement

was dead and that there was nothing he or President Bill Clinton "or anyone on the plan-

In August, a top Clinton aide said, the pri-

vate judgment of most senior members of the White House staff was that the president

et" could do to revive it.

WASHINGTON - In July. Thomas S. Fo-

majority that included more Republicans than Democrats.

Shades of LBJ, Not Carter, as Clinton Gets His Way

In political terms, it was the most important achievement of his presidency. On NAFTA, he looked not like Jimmy Carter, tripping and slipping in his relations with Congress, but like the Lyndon B. Johnson of 1964 and 1965. relentless and resourceful, a fighter and not a fumbler.

and more chips into the pot on an issue that few

Republican allies, he forged a narrow but solid

NEWS ANALYSIS

leverage in the stalled global trade talks. In the end, Mr. Clinton made converts because he made deals, yes. That is what presidents have always done, when they could. He collected votes because he twisted arms, yes. That, too, is a time-honored practice. But Mr. Clinton also turned the House in his direction because he skillfully repackaged the

See CLINTON, Page 7

See SEATTLE, Page 7

# VW Rival, Opel, Unveils a Plan To Limit Raises, Not Workweek

By Brandon Mitchener International Herald Tribune

RUSSELSHEIM. Germany --- Attacking the four-day workweek as the "wrong answer" to Europe's employment problems, the automaker Adam Opel AG unveiled an agreement with workers Thursday to save as much as 1 billion Deutsche marks over four years without any reductions in the hours its employees work.

Instead, in an accord that could set a precedent for other big industrial companies in Europe. Opel commuted itself to maintaining costly jobs in Germany in exchange for moderation in future union wage demands and continuing improvements in productivity in return for the cost cuts, valued at as much as \$587 million

Opel's chairman, David Herman, called the compromise a long-term alternative to the economic "shock therapy" currently under discus-sion at Opel's chief rival. Volkswagen AG. He signed the agreement with the head of the

workers' council at Opel. Rudolf Müller. Opel, a subsidiary of General Motors Corp., the world's biggest automotive group, is em-broiled in a series of legal disputes with VW,

Europe's biggest automaker. Mr. Miller directed attention to Opel's promise to build its Vectra model in Rüsselsheim and to give 3,600 jobs that had been slated for elimination a three-year extension. "It's a compromise that is clearly aimed at maintaining jobs in German factories," be said.

In an indirect swipe at VW, the Opel chairman said: "There has not been and will not be any talk of social plans or wage reductions at Opel. We want a continuous improvement in our productivity and our wage structure, not

shock therapy." Mr. Herman's comments came at a time of delicate discussions at VW on cutting workers' hours and pay to avoid huge layoffs. VW's management was to meet with workers again See OPEL, Page 13

# For ANC and Government, **A Slow, Hesitant Dance**

### By Bill Keller

New York Times Service JOHANNESBURG --- Near sumup Thursday in the bar of the World Trade Center, Roelf Meyer presented Cyril Ramaphosa with a cake to celebrate both his 41st birthday and the conclusion of the country's new constitution.

"This is not only Cyril's hirthday, but South Africa's birthday as well." Mr. Meyer an-nounced. And then the two men twirled giddily onto the dance floor and bopped to "In the Mood.

Mr. Ramaphosa, a black labor lawyer whose grandfather was a migrant mineworker, has been the chief negotiator for the African National Congress in its quest for majority rule. Mr. Meyer, a usually buttoned-down politician descended from a 300-year line of Afrikaner farmers, represents the last white government on the continent in its campaign for a secure place in the future.

For many South Africans, the two men's

relationship - adversaries turned collaborators, if not friends - has come to symbolize the larger accommodation between the government and the ANC.

During the two years of haggling that ended Thursday with agreement on a democratic constitution, corrosive mistrust has given way to

### NEWS ANALYSIS

fragile detente, and finally to a mutual recognition that. like it or not, their fates are linked. If South Africa lives up to the promise embodied in the new constitution, officials in both camps agree, it will be because the two years of negotiating produced not just a constitution. but a measure of good faith and grudging respect to back it up.

Even as they strop their rhetorie for a slashing election campaign, the two sides are keenly aware they need each other to prevent black

See ACCORD, Page 7

# Lineup Looks Good, Says World Cup USA

Compiled by Our Staff From Dispatche

NEW YORK - The U.S. World Cup organizers are relieved that England, with its rowdy fans, is not coming, and that Italy, with its appeal to Italian-Americans, is.

Alan Rothenberg, chairman of World Cup USA, said Wednesday night after the final qualifying matches for the 24-team tournament that England's presence would have been a

mixed blessing, at best. Although having the English team would have given rise to hucrative merchandising deals, he said, "their unfortunate attachment with thugs would have caused serious security

problems England failed to qualify for next year's finals despite beating San Marino. 7-1.

The English lost out to the Netherlands, nine played on the final night of qualifying for which won, 3-1, in Poland. (Full list of qualifi-

ers in Scoreboard, Page 18.) "I think we are left with a great mixture of most of the great soccer nations in the world," Mr. Rothenberg said, "and also Cinderella teams.'

"There was almost no country that I was really anxious to see come that didn't make it," he said.

"I'm really pleased." Mr. Rothenberg was speaking to reporters in a conference call from Milan, where he had attended Italy's qualifying match against Portugal. won, 1-0, by the Italians.

The World Cup chief and his American staff chose to attend the Italy-Portugal game, out of

the World Cup next June.

Joel Roi

e/Auror France-Pres

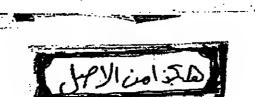
The Italian team is expected to play its opener at Giants Stadium in New Jersey, one of nine sites for the first round.

Mr. Rothenberg could not disguise his happiness that the Italian team would be playing in a region where perhaps 3 million Italian-Americans live.

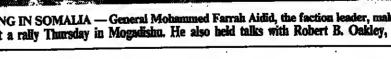
"No country is more important than Italy." be said.

"To me, it's a matter of excitement, the fans they will bring." Given a blue Forza Italia scarf on his entry to

the VIP section Wednesday night, Mr. Rothenberg discreetly folded it in his pocket. But, he added, "I kept it in my hand the whole game," (Reuters, NYT)



RESURFACING IN SOMALIA - General Mohammed Farrah Aidid, the faction leader, making his first public appearance in five months at a rally Thursday in Mogadishu. He also held talks with Robert B. Oakley, the special U.S. envoy. Page 6.



# **English Jury Hears Boy's Confession** A Contrite, Teary Admission Is Played as Testimony Ends

lice questioning, they first denied the crime and tried to cover their

tracks hut then grodually admitted

more and more responsibility.

at the time, are accused of luring 2-

year-old James Bulger from a Liv-

erpool shopping center on Feb. 12, lugging him crying and confused four kilometers (2.5 miles) across

town, and then killing him by

smashing his skull with bricks,

stones and a metal bar along a

fense attorneys announced that they would call no witnesses. This

means that summations can begin

Friday and that the case will proba-

bly go to the jury early next week.

prosecution said it had been agreed

that Chitd B had been identified

Thursday was the first time in 13

days that the jury has heard admis-

sion and contrition for an act that

was Child A's idea to take the boy

"I didn't want to hurt him real-

was laughing his head off."

Child B said it was Child A who had smashed the toddler's skull

with a metal bar and thrown bricks

The boy said that at first they look James to a canal, where Child

A tried to push him in and, when he

failed, picked him up and dropped

him on his head. "James was just

going: 'I want my mummy' all the time." the boy told police.

In the earlier tapes, Child A said

pleaded not guilty.

and to kill him.

At the end of Thursday's session in the court in Preston, 40 kilome-ters northwest of Liverpool, de-

lonely stretch of railroad track.

The two, who were 10 years old

Each sought to blame the other.

By John Darnton New York Times Service LONDON - The jury at the trial of two schoolboys accused of killing a Liverpool toddler heard a tape recording Thursday in which one of them confessed to the crime. Through a torrent of tears, he asked police: "What about his mum, will you tell her I'm sorry?"

The confession, according to a policeman who took the stand, occurred during a harrowing emotional scene at the end of a long police interview the day after the boy was arrested last winter. The boy, identified only as Child B, was scated with his parents on a bench in a detention room at the police station

His parents hugged him, told him that they would still love him no matter what he had done and told him to tell the truth.

"I did kill him." the boy blurted out. Then he broke down. As the jury listened to his sobs, they heard a detective ask him how he felt. "Terrible," he said. "I'm always thinking about it all the time." Child B's father sat in the courtroom Thursday, tears streaming down his face.

The development came after four days of often agonizing sessions given over to tape recordings of the two defendants. Under po-

# **Major Vows** Crackdown **On Crime**

By Eugene Robinson

Washington Post Service LONDON - The British government announced plans Thurs-day for a "back to basics" crackdown on crime, including weakening a tenet of English law; a suspect's right to remain silent under police questioning. Prime Minister John Major will

propose changing the law so that courts will be able to take a defendant's decision to remain silent as an indication of something to hide. The idea drew immediate attacks from lawyers and civil libertarians. who said it would lead to unfair convictions to aim properly?

Launched by Queen Elizabeth II in her speech to Parliament spelling out the government's plans for the legislative session, Mr. Major's anu-crime initiative also includes plans to put more juvenile offenders in prison, build prisons to house adult offenders, and give added search powers to the police.

it was Child B's fault and that his face bad lit up with a smile as he The "back to basics" catch phrase is widely seen as an attempt tortured the boy. to define a set of themes around which the ruling Conservative Par-ty, riven by divisions over the past

year, can unite.

INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

# (um) In closing its side of the case, the

Russian Army recruits outside Moscow, part of a unit that is to be the last to go to Germany and that will be withdrawn in August.

### from video film by two witnesses and that his co-defendant, called **Russia Seeks to Shift Troops to South** Child A, was picked out of a lineup hy five witnesses. Both, now 11,

MOSCOW - A top general said Thursday that new external threats required Russia to

has shocked Britain from almost spread its troops and equipment more effecnvely along its borders, particularly on its southern flank. every angle — first that a young boy would be abducted while his mother's back was momentarily Lieutenant General Vladimir Zhurbenko, furst deputy bead of the armed forces general staff, renewed calls on the West to rewrite turned, then that the accused should turn out to be two neighbor-

hood youngsters playing hooky. As Child A had done in tape parts of a European treaty allowing Moscow to beef up its southern defenses with more recordings played earlier, Child B's tanks and armored vehicles. recitation Thursday sought to blame his former friend. He said in

General Zhurbenko said that the strategic map of Europe had changed so much with the collapse of the Soviet Union that arms limits imposed on Moscow by the Conventional Forces in Europe treaty now "discriminated" ly." Child B said. He added that he thought Child A was "probably do-ing it for fun or something, cause gainst Russia. The treaty limits had led to an imhalance

of Russian forces, with a preponderance in its western territory compared with the small number it could station near its border with the volatile region of Transcaucasia, he said.

"The flank limits oblige Russia to concen-

trate the basic mass of its conventional forces not there where they are needed, for example in the south, but on the old West-East line," General Zhurbenko said.

in the Kaliningrad region of western Rusa, the military has a strike force of up to 4,000 tanks — even though there is no per-ceived threat there — while in the Caucasus, there are only 12 armored personnel carriers, he said.

General Zhurbenko said Moscow had stuck rigorously to the program of reductions in the conventional forces treaty and would continue to abide by the accord, which was signed by the members of the North Atlantic Treaty Organization and the Warsaw Pact three years ago as Cold War borders were melting.

Turkey, a NATO member, had pressed at that time for ceilings to be imposed on Sovict forces in the south.

Since then ethnic and territorial conflicts have erupted in Georgia, Azerbaijan and oth-

er newly independent territories in Transcaucasia.

General Zhurbenko specifically mentioned Chechenya, the former autonomous republic within Russia that has declared independence from Moscow and laid claims to parts of the Stavropol region of Russia.

The conventional forces treaty sets limits on deployment of Soviet military equipment and aircraft as far east as the Urals. The limits follow the lines of military districts, which do not coincide with republican bor-

Western officials have been reluctant to entertain the idea of redrawing the treaty limits for fear that the accord would unravel. General Zhurbenko said the vulnerability of Russia's horders meant that the armed forces would have to consider stationing mili-

tary units along its frontiers. This was justifiable, he said, under the new military doctrine that permits the deploy-ment of troops to help Interior Ministry troops "stabilize the situation" in Russia.

The parliament accompanied its long-awaited approval of the pact with a 13-point document describing conditions for the country to become free of nuclear weapons. Under the terms, Ukraine would only become free of nuclear weapons. eliminate 63 percent of its missiles and 42 percent of its nuclear warheads. The Ukrainian decision to place conditions on the ratification gives

tation of the accord for years.

**Kiev Puts Conditions on Arms Pact** KIEV (AP) - Ukraine's parliament voted Thursday, 254 to 9, to ratify the START-1 treaty but set major conditions that could delay implemen-

only a partial victory to Russia and the United States, which had pressured Ukraine to ratify the treaty as it stands. The extra document says Ukraine will carry out START-1 only when all the conditions have been met, and gives no guarantees the country will rid itself of its entire nuclear arsenal

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WORLD BRIEFS

## Kohl Foe Shifts Party Toward Center

WIESBADEN, Germany (Reuters) — The German opposition leader Rudolf Scharping rallied his Social Democrats around a moderate party platform on Thursday to take on Chancellor Helmut Kohl in next year's election.

The biannual congress of the Social Democrane Party, which has been out of power since 1982, re-elected Mr. Scharping, 45, as party chairman with a broad 83.8 percent result.

After long hours of debate, the party moved toward the center to approve wiretapping against organized crime, a position sought by Mr. Scharping and one that is close to Mr. Kohl's: And after heated debate on Thursday, the traditionally anti-militarist Social Democrats approved a resolution backing a German role in United Nations peacekeeping missions but barring Bonn's troops from any military intervention like the Gulf War.

### Taiwan to Deport Chinese Hijackers

TAIPEI (AP) - A cabinet committee decided Thursday that Chinese airline hijackers should be deported after they are convicted or once they finish serving jail terms.

"At present, hijackers can stay in Taiwan after they serve their prison terms here, and we have to stop this incentive," Interior Minister Wu Poh-hsinng said. Seven Chinese airliners have been hijacked to Taiwan since April

Whether hijackers should be sent back immediately after they have been sentenced or after they have served their prison terms in Taiwan will be decided later by Prime Minister Lien Chan. Mr. Wu said.

## AIDS Is Leading Killer of Young Men

ATLANTA (Reuters) — AIDS has become the leading killer of American men between the ages of 25 and 44, surpassing accidental injuries including car crashes, the Centers for Disease Control and Prevention reported Thursday.

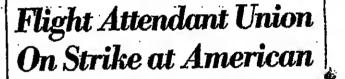
The disease became the nation's eighth leading killer in 1992, the agency said. It now ranks ahead of homicide and suicide and just behind chronic liver diseases. Overall, AIDS accounted for 1.5 percent of all deaths in the United States.

Based on a 10 percent sample of U.S. death certificates recorded in 1992, AIDS was the second leading killer of all Americans aged 25 to 44, up from the third in 1991; the leading cause of death for young black men; and the second leading cause of death for young white men, surpassed only by unintentional injuries. It is also the fourth leading cause of death among all women in the 25 to 44 age group and the second leading cause of death among young hlack women.

## TRAVEL UPDATE

The United Arab Emirates and the United States agreed to facilitate the movement of their citizens by lifting curbs on entry visas, the emirates' news agency, WAM, reported. An accord signed in Abu Dhabi allows nationals to obtain free visas for a maximum of 10 years, provided their stay does not exceed six months at a time. (AFP)

The Louvre will close Friday afternoon for ceremonies connected with the opening of its Richelieu wing. The entire museum, including the new wing, will be open Saturday from noon to midnight and Sunday from 9 A.M. to 6 P.M. Entry tickets will be reduced Friday and charges waived Saturday and Sunday.



### Compiled by Our Staff From Despatches

DALLAS --- The American Airlines flight attendants' union went on strike Thursday and said it would stay out until after Thursday, Thanksgiving Day, the start of the busiest travel weekend of the year in the United States. The carrier said it intended to keep flying. The strike, which began at 7 A.M. eastern time, forced several flight cancellations at American's main bub, Dallas-Fort Worth International Airport, and other airports. Other flights were getting out, sometimes with delays. "We are in the process of shutting it down," said Ray Abernathy, a spokesman for the Association of Professional Flight Attendants. The airline would not say what proportion of flights were being affected. Northwest Airlines, Delta Air Lines and United Airlines said they would honor all paid American Airlines tickets during the strike. Paid tickets include full-fare and discount tickets hut do not include fickets purchased with frequent-flier mileage. American, the nation's largest airline, and the union failed to reach a new contract agreement in two days of federally mediated, last-ditch talks. They are split over pay, staffing and other issues. Twenty weary negotiators, receting in New Orleans, called off their efforts around 2 A.M. The union, which represents 21,000 flight attendants at American. said its members would be off the job for 11 days, including the Thanksgiving holiday travel period, among the year's busiest. An airline spokesman, Al Becker, predicted that "large numbers of our flight attendants will cross the picket line and come to work." For the ones that do strike, the airline said, there may be no jobs to come hack to. The Allied Pilots Association, representing American's 10,000 pilots, was voting by mail on whether to strike in sympathy with the flight attendants. Results were not expected until Friday, but it was possible some pilots might not fly before then. (AP Bloomberg)

at him, "f was dragging (Child A) off, f said: "Don't you think you've done enough now? The baby just France Detains 110 in Sweep of Kurds kept getting back up again. He would not stay down. He said he himself had thrown only five or six stones and that he tried to miss on purpose - so much Compiled by Our Staff From Dispatches so that his companion, he said, PARIS - French police officers chided him and be replied: "I see in ounded up 110 suspected Turkish double vision, how am I supposed Kurdish militants in a nationwide

operation on Thursday, nine days after a similar crackdown on Algenan Muslim fundamentalists. Agents from the police and intelligence and counterespionage ser-vices raided offices and homes of ard Duque, a Foreign Ministry supporters of the Marxist Kurdish spokesma Workers Party in Paris, Lyon, Mar-

The police said the operation seille. Strasbourg, Toulouse, Bor-deaux, Rouen and in Britanny. The Interior Ministry said that several of those rounded up would was aimed at preventing a series of actions by the Kurds, presumably against Turkish targets, at the end of the month.

questioning.

Among those beld were the sus-pected leader of the Kurdish party be expelled and that at least 51 would be held for 24 hours for in France, Gultekin Kavak, and his deputy, Aydin Sercan. "Some of these people bad

The party is fighting a guerrilla war in southeast Turkey for an in-dependent Kurdish state. More shown solidarity with the kidnap-ping of French nationals in Turkey, others had taken part in reprebenthan 10,000 people bave died since 1984 in the fighting. sible actions, notably the occupa-tion of consular offices," said Rich-

It has staged many attacks on Turkish targets in Western Europe, most aimed at causing damage rather than casualties. The crackdown follows the arrests of 88 suspected supporters of Algeria's banned fslamic Salvanon

By Alan Cowell

New York Times Service

scandal.

ing party to a lerrorist conspiracy. Guerrillas from the Kurdish party kidnapped four French tourists in southeast Turkey on July 5 but

released them on Aug. 10. - On June 24, party supporters stormed the Turkish Consulate in Marseille and held six hostages as part of a Europe-wide action to draw attention to what the party described as "massacres of civilians in Kurdistan" by the Turkish Army. The hostage-takers surren-

> The police say the party is active among Turkish Knrds living in France, Germany and Britain, and forces Kurdish businessmen in Europe lo pay "revolutionary taxes" to fund its armed struggle. Turkish Kurdisb families have told the authorities in France and Germany that their sons were recruited in Europe and sent to fight with the guerrillas in Turkey. (Reuters, AFP)

Front last week. Most were released within 48 hours but four people have been charged with be-

dered after three hours.

lence is likely to be the most controversial element.

A spokesman for the Law Sociwhich represents attorneys, ety, noted that a blue-ribbon panel assigned to study the criminal justice system had recommended recently that a review board be established to evaluate miscarriages of justice. The society supports the idea of such a board, but Mr. Major's plans do not mention it. The proposal was "likely to

cause more miscarriages of justice," said Roger Ede, secretary of the society's criminal justice committee.

Under the legislation, suspects would still be able to remain silent. But in some cases, judges could tell juries they can draw negative inferences from this.

Kevin Murphy

growing belief that Britain is pre-

paring to surrender in its dispute

with China over political reform in

Hong Kong, the colony's governor rejected on Thursday widespread

predictions that Beijing is about to

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International Herald Tribune HONG KONG — Despite a

**UN Expects to Restart Bosnia Convoys** 

where more than one million peo-Compiled by Our Staff From Dispatches ple depend on UN relief supplies, were suspended after a Danish GENEVA - The UN High Commissioner for Refugees said truck driver was killed on Oct. 25. Thursday that she would recommend the resumption of UN aid UN investigators blamed the killing on Bosnian government troops. convoys in central Bosnia. The con-Winter is already causing casualvoys were suspended last month.

The official. Sadako Ogata, andes in Bosnia. A UN spokesman nounced her position after gaining said Thursday that five patients had died at an unheated mental assurances bere from leaders of hospital near Sarajevo and that Bosnia's Serbian, Croatlan and Muslim factions that they would others are wandering naked because clothing supplies had been ensure safe passage for the conexhausted.

Additionally, a British medical She said she was "about to advise" Thorvald Stoltenberg, who group providing surgery for Saraje-vans said that it was halting work heads all UN operations in the forbecause patients were too cold and mer Yugoslavia. "to resume the weak to withstand operations.

The convoys to central Bosnia,

Patten Rules Out a Retreat on Reforms

CONVOYS.

hirds

this one."

patients were reported by UN mili- most patients into a single ward tary observers who reached the and use wood stoves for heat. The bospital at Pazaric, about 19 kilo- hospital, which cannot run its heatmeters (12 miles) west of Sarajevo. ers because natural gas has been Ray Wilkinson, a UN relief offi- ent off, is one of the city's two main cial in Sarajevo, said the hospital medical facilities. had no heat, electricity or running water for its 389 patents. There is a "desperate need" for fuel, winter

clothing and more staff, he said. The town of Pazaric is controlled by the Muslim-led Bosnian government. But relief convoys must pass through Serbian-held territory to reach it, and often are blocked by

Serbian women demanding release of Serbian war prisoners. In Sarajevo, where temperatures hovered around freezing on Thurs-

to satisfy Britain that China means

"The jury is still out," said Mr.

Patten, referring to hints from Beij-

ing that it may be ready to make

deals on the voting age and on

abolishing appointed municipal board members. "We simply don't

"Frankly, these issues should

have been resolved in earlier

day, officials at the unheated state The deaths of the five mental hospital said they would move

business

(Reuters, AP)

His Actions Inevitable, **De Benedetti Asserts** 

we wouldn't accept to pay what all the other suppliers of the post of-fice were paying," Mr. De Bene-detn decided to go ahead. The reason, he said, was not so ROME --- Carlo De Benedetti, the head of the Olivetti computer

concern, is by far the most illustrimuch for Olivetti's profitability in ous private businessman to be caught up in Italy's vast bribery Italy, where it does 30 percent of its worldwide business, but to establish credibility with potential for-The experience, including a few eign buyers and thus protect his hours in jail, has left him "totally at company's interests.

peace with myself," be said in an interview Thursday, not because he authorized \$6 million worth of In his deposition to the Milan magistrates in May, Mr. De Benedetu declared that businesses like his were subjected to pressure from political parties to pay kickbacks that amounted to a racket. His argument all along has been that businessmen were subjected to what the deposition termed "a systematic, total and unavoidable bargaining by party representatives concerning absolutely everything they could control."

It was an awful regime in which you were forced to do things which were contrary to your ideas and your morals," be said.

ever, were out the only ones to benefit. In his deposition in Milan Mr. De Benedetti acknowledged that Olivetti's income from the Mr. De Benedetú took a philopostal service rose a bundredfold from around \$1.3 million in 1987, when the first bribes were paid, to around \$130 million in 1988. They slid back to about \$40 million after

> businessman to have taken personal responsibility for his company's involvement in the scandal and he said he was "proud" of his conduct.

his account, extorted bribes from businessmen in what he termed "f have a great regret that there

However, he said, when one of most important industrialists in his managers told him in 1987 that this country to make an agreement, "we weren't able to get an order a solid agreement, not just to talk specifically from the post office if but to react," he said.

# 2 U.S. Diplomats, Caught With Spy Gear, Exit Athens

The Associated Press great care and patience," said a ATHENS — Forciga Minister government spokesman, Evangelos arolos Papoulias said Thursday Venizelos. "The Greek authorities Karolos Papoulias said Thursday

that two American diplomats ar- are investigating and explanations were demanded at the highest level. The Americans said they would

Prime Minister Andreas Papanrelations. He has not elaborated but said it would not affect relations between the two allies. Greek news organizations blamed the incident on the Central

Police sources said the two men were apparently involved in a co-

it's easy to subscribe in Budapest

of the two embassy personnel as

they were entering a van that con-

tained small arms, portable radios

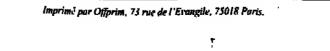
and wigs. The van was parked in

identified as a second secretary.

They did not appear to have been

The two men, who had diplomat-

central Athens.



blackmail.

cil clections. While China has repeatedly said that it will not yield on any point of Mr. Patten's proposals, it did, according to the British, signal in the

consider addressing the least controversial elements separately.

"I'm not in the business of hav- sellout of their hopes for a greater ing opened up all this and then public voice in political decisions dropping it." Governor Chris Paiten said in an interview, referring to colony in 1997.

the yearlong often hitter confron-tation with China. "That's for the of Britain "coming to its senses "I think I have a reputation as "Maybe they figured out they

someone whu has stood up for their principles." he said. "And I've nev-er felt more comfortable with my stance on a difficult issue than with

sions must be dwindling." However, on the eve of a 16th Mr. Patten unveiled a package of round of Chinese-British negotiaelectoral reforms in October 1992 tions in Beijing over his proposals that would lower the voting age to to widen Hong Kong's voting base 18: increase to 20, from 18, the for the last elections to be held number of directly elected seats on under Brush rule, Mr. Patten's Hong Kong's Legislative Council; eredibility as a campaigner for de-and increase to 30, from 21, the mocracy is increasingly under fire. seats on the Council held by such "Britain is playing with extreme functional constituencies as teachcaution right now," said a Western ers or doctors. diplomat. "We definitely see them

The shake-up would also have preparing for a hack-down in the elected district boards select the remaining 10 members of the Council. In addition, it would end the practice of appointed member-

ship on municipal bodies. Another part of Mr. Patten's package seeks to establish elections for a powerful committee that will arrange the 1995 Legislative Coun-

15th mund of talks that it would

rounds of negotiations," be said. "But concentrating on the less difficult parts, and getting them out of the way, generally would give us a bule more elbowroom on the issues China perceives as difficult."

know if they mean it."

"ff that helps us come up with an agreement acceptable to the people move." he said.

stance as a mere delaying tactic.

said. "There are very different per- those who questioned the business what constitutes fair elections."

Renters PARIS — The French govern-ment said that it had asked General

of Hong Kong, it's a sensible and politicians. But Mr. Patten warned that Britain still reserved the right to act sophical view. "When you write unilaterally on his proposals history, you always have to put should it perceive China's latest things in the context in which they "There remains quite a gap," he ment in the scandal, comparing

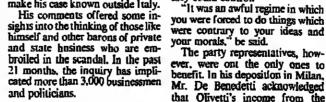
ceptions between the two sides on practices of the 1980s with those

French Mission for Morillon

Philippe Morillon, a former United Nations commander in Bosnia, to draft reforms for the army chain of command, particularly to allow Have these signals been enough more rapid deployments overseas.

bribes in return for government contracts, as he has publicly acknowledged doing, but because such actions were, he said, inevita-ble in the context of the times. Mr. De Benedetti, 59, one of Italy's richest men, spoke in one of a series of conversations he has beld with reporters from European and

U.S. newspapers in an effort to make his case known outside Italy.



bappened," he said of his involvethe bribes stopped in 1992. Mr. De Benedetti is the only top who, after World War II, wondered

why there had been so many Fascists in Mussolini's Italy. Mr. De Benedetti has insisted Mr. De Benedetti has insisted fi the system were so rotten, a that he never personally dealt with reporter asked Mr. De Benedetti

Thursday, why had he and other the government officials who, by husinessmen not cried foul?

charged with anything. was ont a consensus among the

rested during a surveillance opera-tion have left Greece. "The ambassador expressed his provide them." sorrow over the incident and the Greece," Mr. Papoulias said after a aimed at harming Greek-American

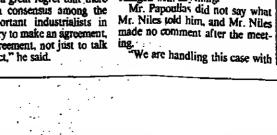
meeting with the U.S. ambassador. Thomas M.T. Niles. According to the government, Mr. Niles promised to provide an explanation for the arrest Tuesday

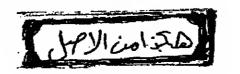
Intelligence Agency and criticized the government for allowing U.S. agents to operate in Greece.

vert surveillance operation. They have not identified the target of the immunity, were released after surveillance, and Mr. Venizelos Mr. Papoulias summoned Mr. said the police had not been in-

Niles and protested the incident. formed about the American opera-One of the diplomats has been tion.

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we're not sure."

future, but how far in the future.

Some of Mr. Patten's closest sup-

### INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

# STATESIDE / AFTER NAFTA

# **Clinton Hails Victory on Trade**

Vote Strengthens His Hand in Seattle, President Says

Compiled by Our Staff From Dispatcher WASHINGTON - President Bill Clinton praised the House of Representatives on Thursday for endorsing the North American Free Trade Agreement on which he had staked so much of his pressige, saying the action had made it easier for him to push for open markets worldwide

"Now I am leaving for the first ever Asia-Pacific Economic Cooperation forum in Seattle with a not have been imagined as recently strengthened hand to fight for open as last weekend. markets throughout the world," Senate approv. Mr. Clinton said.

"By taking the courageous step of opening trade in our own hemisphere, we have the economic, the political and moral standing to political and moral standing to and to support the president. They make the case that that ought to be were joined by 132 Republicans. done throughout the world," he On the other side, 156 Democrats, said before his departure for Seat-

He thanked the congressm who supported him on the hotly contested issue, and he made it clear that he bore no grudge against those who opposed the trade agreement, including many in his own party. He said that they had had fought hard and honorably. Mr. Clinton scored one of the biggest tnumphs of his presidency on Wednesday night when the House of Representatives voted to

expand trade with Mexico and turn North America into the world's largest free-trade zone.

Legislation to put the North

### **Bush Credits Clinton's Work**

The Associated Press TAIPEI -- Former Presi-

dent George Bush hailed the passage of the North American Free Trade Agreement, and gave the credit to his successor, Bill Clinton.

Mr. Bush, speaking during a visit Thursday to Taiwan, said: "I am proud the Con-gress passed NAFTA. I think the president deserves most of the credit. He worked it out with the two parties." Mt. Bush, who was presi-

dent when the accord was signed by Canada, Mexico and the United States, said: "There's nothing to fear about NAFTA. I'm absolutely convinced that this is not a trade bloc, but the first step toward a global trading system."

American Free Trade Agreement into effect starting Jan. I and to gradually abolish nearly all trade barriers between the United States, Mexico and Canada was adopted by a vote of 234 in 200, with threefifths of the Democrats voting against the president and most Republicans supporting him. The surprisingly large margin of victory, 16 votes more than oeeded

to approve the legislation, could Senate approval in the oext week

is certain, leaders of both parties said In the final tally, 102 of the 258 Democrats voted for the measure pansion between the United States 43 Republicans and one independent voted against the bill. In an odd reversal, Representa-

tive Robert H. Michel of Illinois, the Republican leader, gave a spirited defense of Mr. Clinton and the trade agreement in the final moments of the daylong debate. And Representative David E. Bonior of Michigan, the Democratic whip and usually a Clinton loyalist, gave an emotional closing speech against the measure.

With almost every representative on the floor and every seat in the visitors gallery filled as the vote neared, Mr. Michel declared that the opponents of expanded trade with Mexico wanted "in define our time as the age of anxiety, in which

of global compection is to retreat, whine and whimner." He implored his collesgues, "Do not sacrifice the jobs of tomorrow to the fears of today." Mr. Bonior brought the Demo-cratic side of the chamber to its feet

with a standing ovation, and some legislators appeared to be in tears. "The working people who stand against this treaty don't have de-

els. And most of them have never heard of Adam Smith. But they know when the deck is stacked against them. They know it's not fair to ask American workers to compete against Mexican workers

who earn \$1 an hour. The work of America is still done hy people who pack a lunch, punch a clock and pour their heart and soul into every paycheck. And we can't afford to leave them be-

hind.

In the debate, Republicans made gressional elections are due in 1994 a poiot of the fact that they were and a presidential election in 1996.

supporting Mr. Clinton as he pre-pared for a meeting with leaders from Asian countries. Democrats did not appeal for loyalty to Mr. Clinton After the vote, Mr. Clinton tele-

phoned Mr. Michel and Representative Newt Gingrich of Georgia, the Republican whip, to thank them for the Republican assistance that proved decisive in winning approval of the trade accord.

The agreement, negotiated by the Bush administration, creates a free trade zone from the Yukoo to Yucatan. Since the United States and Canada are already bound by a free-trade agreement, and since commerce between Canada and Mexico is relatively meager, the main question involved trade ex-

and Mexico, the third-largest U.S. trading partner. The substantive arguments

seemed almost mundane, not worthy of the high political stakes riding on the outcome. Proponents said the agreement would generate a few hundred thousand jobs in the United States; opponents said it would cost a few hundred thousand. In an economy where about 120 million people go to work every day, the difference is no more than a statistical asterisk.

But the accord had become a symbol of the economic changes in the United States, of the promise for those who stand to benefit from an economy dominated by high technology and an educated work force, and of the anxiety for those who see a future in which there are our only response to the challenges ever-fewer high-paying assembly-

Reuter

line jobs for Americans without a college education or a skilled craft. (NYT. Remers)

Perot Won't Halt

Anti-NAFTA Bid grees from Harvard," he declared. "They don't study economic mod-WASHINGTON -- Ross Perot,

the billiooaire who ran for president last year, was weakened by the House approval of the North American Free Trade Agreement, but not humbled Mr. Perot, who led a campaign

hands while their economic future against the pact, vowed to keep pres-- and their national character were haggled over in Washington. "I don't like to see decisions be-ing made in the U.S. Congress alove," said Gabriel Szekely, a corsure on its congressional supporters. There will be three votes on this agreement," he said. This is the first one. The second vote will be in '94, and the third will be in 1996." Con-

porate consultant in Mexico City. "But it's reality for most of the countries in the world."

and now they're gone."

president of Dupont de Mexico. This is the real-revolution for

Mexico, not the one in 1910. This

has much more potential because it provides a real-life model for what

The vote ended a long and often frustrating period during which

Mexicans were left to sit on their

the world will be coming to."

Still be said he felt the agree-ment will mark an important point in North American history. This By Anthony DePaima New York Times Service MEXICO CITY - After the long coogressional debate ended and the final vote was taken on gives us an opportunity that we can economic union with the United States, many Mexicans celebrated the approval of the North Ameri-can Free Trade Agreement.

"It's a real feeling of accomplish-ment," said Raul Munoz Leos,

were downright cranky Wednesday over the fact that congressional votes for NAFTA were being secured by possible new trade protections against Canada.

Premier Bob Rae of Ontario, Canada's largest province, charged that Canadian interests were being sold out in the name of NAFTA. 'It strikes me as absolutely bizarre," he said that in the name of a free trade agreement

President Bill Clintoo "would be making all kinds of last-minute deals which stop Canada from having decent free trade access to the United States." He added that what Mr. Clinton he is doing is saying to Congress that he will be a "protectionist against Canada" in order to set lawmakers oo his side for free trade with Mexico.

Canadians pointed out that Mr. Clinton's promises to consider imposing import curbs oo Canadian wheat and Canadian peanut butter to appease wavering legislators were not exactly consistent with the goal of free trade.

"Apparently, Clinton is willing to act like a wet noodle in order to placate the U.S. pasta lobby." the Toronto Star said in an editorial. "It's hard to see why Ottawa would still proclaim NAFTA into law if the price of free trade were pasta protectionism at the border."

The Canadian Parliament has approved NAFTA, but the new government of Prime Minister Jean Chretien has not yet taken the final step to make the accord law, Ministers in his government generally played down the wheat and peanut butter deals, but said Mr. Christien would raise oumerous trade issues when he meets with Mr. Clinton in Seattle on unfair trading cases filed by Americao interests.

Friday at the Asia-Pacific Economic Coopera-

ton forum. In both trade compromises, Washington is committed to imposing limits on Canadian ex-ports within 60 days if certain conditions are met. Shipments of Canadian durum wheat, used in pasta-making, have increased sharply in recent years, leading to complaints from U.S. farmers that their prices are being undercut. And American peanut growers complain that peanut butter from Canada can sell for less than the American product, whose price is

pushed up by government price supports. Mr. Chrétien, who took office earlier this month, promised during the campaign to renegotiate portions of NAFTA, and he has oot changed his stance. In calling for new rules on subsidies and below-cost "dumping." Mr. Chretien is trying to address widespread con-cerns that Canada is a victim of too many

**Canadians Fear They Were Sacrificed to Get Pact** 

By Anne Swardson Washington Part Service TORONTO - Canadians, never very fond of the North American Free Trade Agreement,

an opportunity "It's a major step for Mexico, President Carlos Salinas de Gorabsolutely enormous," shouled tari hailed the vote in a televised Juan de la Cruz, 39, a banker who watched the vote on television at the Yuppies Sports Bar in central Mexico City. "It's like there were two walls between the countries

For Mexicans, a Barrier Falls

Jim Kolbe, Republican of Arizona, after the vote, displaying a T-shirt signed by NAFTA backers. With him were David E. Skaggs of Colorado, left, and Sam Coppersmith of Arizona, both Democrats.

calling the treaty "one more instru-

Pentagon said the quality of its new troops remained excellent, it reported Wednesday that the educational levels and aptitude scores of recruits declined in fiscal 1993. Mayors Want Cilnton to Up the Ante on Crime

WASHINGTON - Big city mayors and police chiefs across the country are forming a united front to press President Clinton into

\* POLITICAL NOTES\*

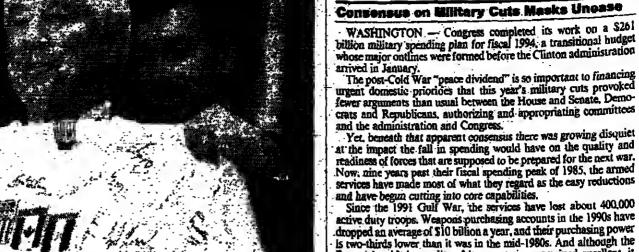
country are forming a united front to press President Cuinton into elevating urban violent crime to the top of his domestic agenda, giving it political priority on a par with health-care reform. The 55 mayors and top law-enforcement officials, who met this week in Chicago, have appointed a task force, headed by Mayor Wellington Webb of Denver, to draft an emergency action plan. The plan will be presented to Mr. Clinton at the White House after the Thanksgiving holiday Thursday, said Jerry Abramson, president of the U.S. Conference of Mayors.

"We've got to do something on an emergency footing," said Mr. Abramson, who is mayor of Louisville. (WP)

Secretary of State Warren M. Christopher, in a speech in Seattle (IHT)

ment for building a better fature really have a close partnership with for Mexico." the United States, and gain from it. Quote/Unquote it's not certain that it's going in happen, but if there had been no The president reassured Mexicans that they would have time to prepare for competition with the United States and Canada by sug-gesting that the treaty's full impact would oot be felt for years. on the eve of the Asia-Pacific Economic Cooperation forum: "Today NAFTA, there would not even be no region in the world is more important to the United States than Asia





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Can you imagine...

"It's completely hizarre," he said, tion forum.

Page 3

(WP)

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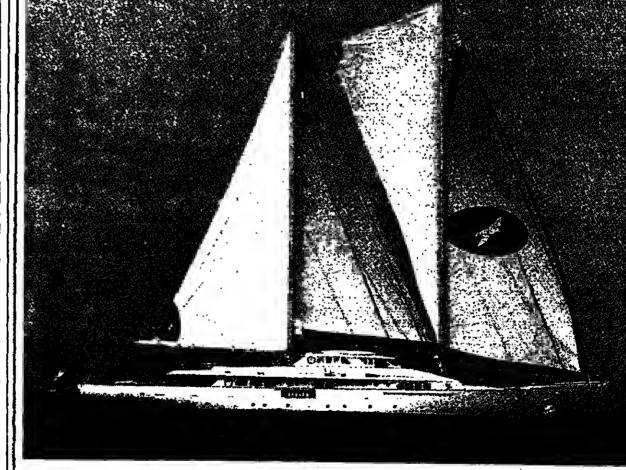
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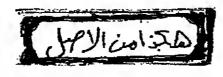
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FRIDAY, NOVEMBER 19, 1993

### 0 PINION

# Herald Fribune

SHED WITH THE NEW YORK TIMES AND THE WASHINGTON MOT

# **Moving Ahead With China**

As a candidate. Bill Clinton condemned George Bush's muted requests in China to clean up its act on human rights, arms proliferation and trade as "coddling" dictators in Beijing. After 10 months as president, Mr. Clinton, who meets this Friday with China's president, Jiang Zemin, seems to have em-

Page 4

That is not necessarily bad. The United States has a compelling interest in a stable. nonhosule and reform-oriented China. As Beijing emerges from the Deng Xianping era, U.S. hullying is unlikely in produce any con-structive policy changes. Most important, Mr. Clinton must leave Chinese leaders certain that he will use America's limited leverage toward a few hasic goals: amnesty or parole for political orisoners, limiting weapons proliferation and upholding trade agreements.

The administration has conducted a broad review of China policy. It worried that lack of progress on human rights, proliferation and trade might trigger punitive tariffs next summer, when Mr. Clinton's one-year conditional renewal of trade privileges expires. Sensibly, diplomats and trade officials looked for ways to steer the relationship away from the preci-pice. The result: a combination of friendly U.S. gestures with reminders that China, too, had in bend a little.

Washington eased its restrictions on highlevel meetings and proposed lifting restric-tions on military sales if China promised to refrain from further transfers of missile technology. But it reminded Beijing that a Dec. 31 deadline for resolving trade grievances remained in force, and that a last-minute flurry of human rights gestures would not be enough to assure renewal of low tariff privileges. China's response is not yet clear. A new crackdown on free expression is under way. But there have been some promising signs, for example, a declaration that China might let the Red Cross visit its prisons, and efforts to help

resolve the North Korean nuclear prohlem. Mr. Clinton and Mr. Jiang planned no formal hargaining session. Mr. Clinton had no lists of demands. But China knows through diplomatic channels what moves would be most welcome. On human rights these include following through on Red Cross visits and medical release, as provided under Chinese law, for ailing political prisoners like Wang Juntao, the democracy activist, Gao Yu, a journalist detained as she was to depart for a U.S. visit, and Bao Tong, a top aide to the former Communist Party leader Zhou Ziyang. On proliferation, the Chinese need to stop sales of sensitive missile technologies. And on trade, they need not only to resolve import, export and intellectual property grievances but also to allow outside inspection of factories thought to be exporting prisoner-made goods. Improved relations between the United States and China are in everyone's interest. But there is only so much that Washington

can do without help from Beijing. -THE NEW YORK TIMES.

# A Stronger President

NAFTA's passage by the House of Representatives is a triumph for Bill Clinton, but also a triumph for America and its economic future. Before the analysis of the political tacties and the endless scoring of winners and losers begin, it is useful to recall what this great struggle was about. Expanding trade has been one of the engines of economic growth in the United States and throughout the world ever since the end of World War  $\Pi$ . The question here was whether to expand trade further with Mexico - one of the more rapidly developing markets of American ex-

The Republicans supplied more than half of the votes to pass NAFTA. as they had promised. For that, much credit is owed to their leaders. At first, some Republicans had heen tempted to vote against it for the sheer parusan pleasure of embarrassing a Demo-cratic president. But in the end most voted for better reasons.

President Clinton has now taken great risks and won spectacular victories on two crucial pieces of legislation. Last summer his hudget bill, with its deficit reductions, got through the Senate only on the vice president's vote. Wednesday night's vote in the House on NAFTA was in douht almost to the end of the weeks of dehate. These fierce battles are evidence of the difficulty of the changes that Mr. Clinton is forcing on Congress and his party. He insisted on real and substanual deficit cuts from a Congress accustomed to offering little more than up service. As the Senate's tie vote on that issue showed, he was pressing the limits of the possible The fight over NAFTA goes hack to Mr.

Clinton's campaign promises that, in a depar-ture from tradition, he was not going to allow his party in be taken hostage by the various lohhies and interest groups that claim to speak for it. When the labor movement asserted the right to veto the trade agreement, he resisted and - fortunately - won. Had he lost, the effects would have reached far beyond trade. The first consequences of the NAFTA vote will be visible at this week's conference of the Pacific Rim governments in Seattle. If Presi-dent Clinton had lost, the Asians would have concluded, reasonably enough, that they could discount any American attempts at leadership

or change from their present patterns of conduct. Instead, as it has turned out, they are dealing with a strong and confident president who has just demonstrated his ability to keep his own country with him on a difficult choice. Even the people who lost in Wednesday night's vote can find some satisfaction in that.

- THE WASHINGTON POST.

## **Competitive Angst**

In a remarkable speech, Helmut Kohl has tion. But the German complaint is quite dif-

# A Victory for Open Trade and for Clinton

LONDON - Here at last is a clear-cut victory for Bill Clinton, and let Al Gore's name be deservedly added.

The Clinton administration was slow to throw itself into the fight for the North American Free Trade Agreement. It made some foolish compromises in the drafting of the deal. And it used duhious means to win some of the votes it needed

### The prospects are now much brighter for GATT next month.

in the House of Representatives. No matter. In the end, President Clinton organized an open-to-the-world coalision of Republicans and Democrats to beat the look-after-ourselves NAFTA doubters.

The decision on Wednesday night went the right way, by a bigger margin — 34 votes — than almost anyone had expected. This is how presidents should do it. After a year when he has often seemed adrift, the wind is back in Mr. Clinton's sails. But this is not just Bill Clinton's victory. The

By Brian Beedham

prospects are now much brighter that the even more important GATT negotiation can next month be. brought to the agreement the world needs.

It is true that some Europeans, looking at the simultaneous emergence this week of a North American free trade area and a looser Asia-Pacific economic zone, will say that this is a reason for building up Fortress Europe and forgeting about GATT. But far more Europeans will probably draw the opposite conclusion: that it would now be desperately dangerous for Europe to be drawn into a protectionist hattle against the stronger economies of North America and East Asia. If the antiprotectionists in the United States could win this week's fight, their allies in Europe can march into

next month's with higher heart. Because trade is part of geopolitics, Wednesday night's vote also strengthens America's ability to

shape the coming century. The United States has now made itself the core of an emerging new club of the Americas. It has

# A New Identity for Democrats? Voting With the Winners

WASHINGTON — To under-stand the historic significance of President Bill Clinton's NAFTA victory for him and his party, it is useful to look back to the Democratic

National Convention of 1984. The rhetoric of those on the losing side of the NAFTA fight echoes the themes of the San Francisco convention. As they saw a Democratic president line up the votes to pass a free trade agreement negotiated hy his Republican predecessors, civil rights leaders like Representative John Lewis of Georgia, and union loyalists like Representative David Bonior of Michigan, called on their fellow Democrats not to "hetray" the low-wage workers they said would be losers" if NAFTA passed.

These NAFTA opponents were dramatizing a decade-long struggle to determine whether the Democratic Party will speak for the losers or winners in the rapidly changing American economy and society. In 1984, Democrats were clearly on

the side of the losers. As a result, they lost. Walter Mondale won the presidential nomination with help from organized labor, while Jesse Jackson won more primary election votes than

A common theme of the speeches there was that the "victims" of Ron-ald Reagan's social and economic policies were demanding justice and that Democrats, if restored to power,

Inside the convention hall, opti-In 1984, Democrats were

on the side of society's losers. And so they lost.

mism surged high. But elsewhere in the country, Democrats and independents were less sure, fearing, as one nurse told The Washington Post, that the party was becoming a refuge for "unfortunate, unhappy people." A Post report from St. Louis said that "for Mondale, the only sure support came from members of the group who represent the party's hard core —

blacks, union members and older Democrats - who said they feel threatened by economic uncertainty." That report foretold Mr. Mondale's 49-state landslide defeat.

By David S. Broder

In 1988, Michael Dukakis, a subur-ban reform politician, did manage to expand the Democratic vote in middle- and upper-income precincts, especially in growth-oriented areas like the Northwest and New England. He lost, but he paved the way for Mr. Clinton to make a similar appeal to future-oriented, younger, suburban Democrats and independents.

Mr. Clinton won some of them, but it was mainly the older, poorer and black Democrats, disillusioned with the 12-year Republican economic re-cord, who gave him victory. He had that traditional constituen-rin mind when he formed his hudger

cy in mind when he framed his budget and economic plan. That budget was traditionally Democratic; it raised taxes oo the wealthy and boosted spending on the poor. All the votes for it came from Democrats - most of them from the core districts that Mr. Clinton carried in November and which also sent labor-oriented or minority members to the House. But Mr. Clinton does not want the

Democrats to be the party of losers. He and Vice President Al Gore cast the NAFTA fight as a battle between

tries of the Asia-Pacific Economic Cooperation group. It is not part of the European Community, but almost everyone now acknowledges that America is indispensable to the military security of Europe. No other country has so many threads running into its hands.

something reassuring about the temper of the American people.

It is perfectly true, as NAFTA's opponents argued, that this agreement is going to cause pain. Some Americans will lose their jobs; many will have to learn new kinds of work. It will in the end, as free trade always does, hring more good than bad, but Americans were not necessarily going to see that it would.

the open, risk-accepting, ready-to-experiment America that achieved so much in the 20th century might at last be growing tired, and withdraw-ing into itself. Maybe it is not. That would be good news for the 21st century.

"hope and fear." By winning that

his party did not follow him. Wednesday's coalition bore no resemblance to the one that passed the Clinton budget. On NAFTA, three of every four Republicans voted with Mr. Clinton; three of five Democrats opposed him. Members from the core Democratic districts that gave Mr. Democratic districts that gave Mr. Cinton majorities in 1992 voted against NAFTA, 61 to 37. In the districts where Mr. Clinton won a plurality but not a majority, the split was 86 to 72 against. In the districts where he lost to George Bush, NAFTA prevailed 125 to 53.

converted his party from what it was. The Democratic Party may move to his position by 1996 - or it may welcome someone who will challenge Mr. Clinton and his views. Either way, this NAFTA vote will be seen as a landmark in the Democrats' struggle to choose whether to be the party of losers or of winners,

The Washington Post.

In Taiwan, Uneasy Aspiration Out on the Margin

T AIPEI — A senior economic official, not the president, represents Taiwan at the Seattle "summit" of the Asia-Pacific Economic Cooperation forum this week. It is China's condition for attending, a reminder of its claim to sovereignty, hut also an example of the deliberate but evolving ambiguity of the notion of "one China."

Here, people regret the discrimination but say. "Taiwan's just glad to be there." In fact, some say with harsh criticism how much they regret the late Chiang Kai-shek's refusal to accept an ordinary seat in the UN General Assembly when Beijing took over China's Security Council seat-in 1971. Taiwan hadly wants into the United Nations now, and the international recognition it hrings. That means some elaborate semantic wri

### By Flora Lewis

developed the confidence to make it eager for direct dealing with the "mainland," as the coded political language puts it. Watching Hong Kong, it is proud of its consid-

erable advance toward democracy and is not the least interested in the "one state, two regimes" formula under which Beijing will absorb the British colony in 1997. Hong Kong's fate will make a difference, however, because it is now the key indirect link for thriving business and travel arrangements with China. After 1997, Beijing will have to invent another subterfuge or accept direct trade and traffic with Taiwan.

Variations On Defense begun to assemble another new club, the coun-Of Israel **By William Safire** 

WASHINGTON -At a kosher-siyle breakfast for media big-gies at Blair House, the prime minister

of Israel made a little diplomatic histo-ry. Yizzhak Rabin was asked if he was putting talks with Syria on a back

burner while his public at home digest, ed the heaping plateful of PLO recog-mition. His reply: "There has not been an agreement in our area without di-

rect, secret contacts. We have none

That was a stunner. For the first

To illustrate Syria's mischief-

Rahin would not say by whom. (This caught the CIA flat-footed and caused great scurrying-around in spookdom, but prime ministers rare-

Focusing on Syrian intransigence and the long-term danger from irani-an fundamentalism, Mr. Rabin seeks

to shift attention away from Yasser

Arafat's inability to tamp down vio-lence from Palestinians.

The struggle within the PLO, and the war between the PLO and Ha-

mas, have generated casualties that

dispelled the emphoria following the handshake that shook the world. Local elections in Israel were won

last week by Likud candidates; when

Faisal Hosseini passed the word in Jerusalem to Israeli Arabs to vote for Labor's beloved Mayor Teddy Kollek,

Orthodox Jews turned out m droves to

elect his opponent. (New York's Da-

y make this kind of thing up.)

going on now with Syria."

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Best of all perhaps, the NAFTA vote says

Sometimes recently it has seemed possible that

International Herald Tribune.

That was a stumer. For the first time, the head of a government was complaining *publicly* about another country's unwillingness to engage in secret talks. In this new era of diplo-macy, where the openly-face-to-face stuff is window dressing, that meant that Israel thinks Syria is not serious about numeric watch about pursting peace. fight, Mr. Clinton may have taken a major step toward proving himself a "different kind of Democrat." But making, he fed us a news tip: A shipment of weapous from Iran was sent via Syria to General Moham-med Farrah Aidid in Somalia six weeks to two months ago. The arms were intercepted; Prime Minister

In the long run, Mr. Clinton can-not govern with votes from Mr. Bush's constituents, and he has not

dialect or Mandarin than by a sense of origin.

There has been tangible cultural as well as

economic change. You could call it peaceful evolution, to use the ostensibly pejorative phrase with which Beijing denounced any new hopes for

political reform in China after the Tiananmen

uphcaval. Millions now visit China each year,

and come back with a sharp sense of difference. And yet, another phrase gaining wide usage is "greater China," in which Taiwan happily in-cludes itself, along with Hong Kong, Singapore

and other diaspora concentrations. People don't

want to be cut off from the vast, potentially

vid Dinkins can empathize.) Perhaps to emphasize his toughminded pragmatism, to the Israeli center, Mr. Rabin derogated human rights as the basis for diplomacy. You don't have democracy and human rights in the Third World, he told his breakfast guests; the question to be asked of less-than-democratic leaders here and they draw the line more by personal affinity or whether they prefer to speak the local

is whether they will join the fight against total global disorder. He pointed to China, where Mik-hail Gorbaches is derided for permitting glasnost, which Chinese antocrats say led to his ouster. And Mr. Rabin pointed out that human rights critics of the shah of Iran were later treated to Ayatoliah Ruhollah Khomeini. I think he said that to justify arms sales to despots. More about this misguided priority of order over freedom in a moment

Meanwhile, up in New York, anoth-er former Israeli general and defense minister was talking to friends about

# any other black candidate in history. would come to their aid.

told Germans that they are going to have to poll up their socks and return to the work ethic of the postwar years. It is not merely a matter of pulling out of a recession, he warned, hut of changing the structure of the economy and society. Much of the indictment would have been familiar to Americans: declining support for research and development, intolerable delays in new projects, too few patents in comparison with those received by others. But every country has its own concerns; Germany's begin with labor costs. German wages are now by far the highest in

the world. In manufacturing, including the enormous fringe benefits, they are 60 percent higher than the average in the United States or Japan, where they are now about the same. Chancellor Kohl did not suggest wage cuts. But Germans' average workweek, at 37.5 hours, is lower than in many competing countries, while their time off averages six weeks' vacation a year plus 12 paid holidays. "The future of Germany cannot be guaranteed," he heavily observed, "if we organize our country as a recreational park."

This line of thought led him, as it does President Bill Clinton, to the subject of educa-

ereni. c nary and secon is good, and vocational training is outstanding. The trouble is that, with the rise in incomes, more young people are avoiding apprenticeships and following the academic track into the universities, from which they typically emerge to enter the labor force at the age of nearly 30. Meanwhile, the average age of retirement for men has dropped to 59. Mr. Kohl is pushing a program under which employers offer johs as trainees to kids coming directly out of the academic high schools. He adds that elementary and secondary schooling ought to be cut to 12 years from 13.

Germany, like the other Atlantic countries, added generous social benefits in the 1970s, when it seemed that fast economic growth would pay for them. Japan, the United States and Germany are now providing an essential service to each other in a time when oone of them faces any serious military challenge. The economic pressure that each feels from the other two is forcing all of them into social and educational reforms too difficult and painful to contemplate except under the goad of an external threat.

-THE WASHINGTON POST.

# **Other Comment**

### Fears of an Asian Arms Race

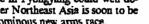
President Bill Clinton is now mulling a recommendation from his top national security advisers that he offer to drop the U.S.-South Korea annual military exercises scheduled for next spring in exchange for Pyongyang's agreement to let officials from the International Atomic Energy Agency bave a look at certain of its nuclear plants. But would this offer be enough?

The history of nuclear negotiations with Pyongyang isn't encouraging. Each carrot proffered by Washington in those talks --- they have included a pledge of nonaggression and pro-Stalinist regime. The feeling grows that North

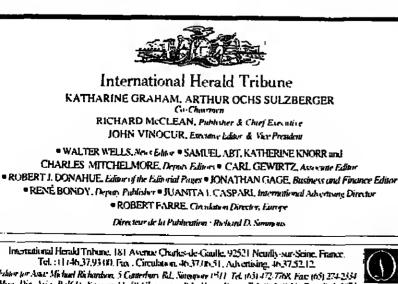
Korea has no intention of trading its nuclear weapons plans for anything the United States and its allies can reasonably offer.

Mobilizing international support for taking tougher action against the North will he anything hut easy. South Korea and Japan have cautioned that Pyongyang might react explosively if put under pressure. China similarly urges sticking with diplomatic approaches. South Korea's President Kim Young Sam

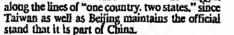
said in a Los Angeles Times interview that although his country will not develop nuclear weapons even if the North does so, he believes that Japan might feel compelled to. Thus, decisions made in Pyongyang could well determine whether Northeast Asia is soon to be the site of an ominous new arms race.



- Los Angeler Times.



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But it is and it isn't, and that remains a major potential source of international conflict; the source is quiescent for the moment but always capable of hlowing up. Beijing has never re-nounced the possible use of force to "unify" China, and the threat is taken seriously enough to chill the growing number of Taiwan Chinese tempted to declare independence.

The island society has changed dramatically since Chiang Kai-shek and his Kuomintang nationalists fled from the mainland after losing the civil war in 1949 and established a local dictatorship. Nobody still imagines that the Republic of China set up here will one day return to conquer all. But, while isolated politically and diplomatically, Taiwan has flourished economically and

GENEVA - Even five years ago few could have predicted that

movements of people across borders

would become a major global chal-

lenge. Yet in the past three years the leaders of the world's seven richest

nations have at least twice voiced

When massive movements of peo-

ple take place under extreme eco-nomic or political compulsion, they

can be highly disruptive for both re-

They obscure the contributions that

orderly migration can make to global

economic development and cultural enrichment. Worse, they generate in-

tolerance, xenophobia and racial vio-

lence in receiving countries and can

Addressing the root economic

Export-led trade strategy, coupled

with efforts to promote broad-hased

development, can be central to this approach. The easier it is for East

industrial countries, the less com-

pelled people in the poorer nations

will feel to leave home. Conversely, if

goods and services cannot move, peo-

ple under extreme pressure will.

sures under control.

causes in the countries of origin is one

clear way to reduce the threats posed

strain relations between states.

hy disorderly mass movements.

ceiving and sending countries.

By then, even if it has not proclaimed independence as the opposition Democratic Progressive Party says it will do if elected. Taiwan is likely to have ended the Kuomintang's long rule. There were democratic legislative elections for the first time last year, in which the DPP won 31 percent, and there is free speech and a free press.

One startling indicator was the dour, disinterested tour guide who recited the size, height and similar dreary details of the huge marble Chiang Kai-shek memorial hall in Taipei, and then broke into a personal tirade. "Until a couple of years ago, you had to say 'Great President Chiang Kaishek' each time or yon went to jail. He killed 30,000 people and took 140,000 political prisoners." That was not on the program. The distinction is still made between Taiwanese

(85 percent) and "mainlanders" in the 21 million population, but most people now alive were born

When Trade Flows Freely, Migration Slows Down

**By Bimal Ghosh** 

rope - Italy in 1967, Greece in 1971- hecome high-pressure points in

South-North migration. Poverty-

driven migration may no longer be confined to neighboring countries hut could spill far beyond.

Most East European countries — oot only the Czech Republic, Hunga-ry and Poland but also Bulgaria and

Romania — are vigorously trying to expand their trade with Western Eu-

rope. Recent studies indicate that in a

liberal trade environment, they

should eventually be able to export about 20 percent of their GNP to

European Community nations, com-pared to an average of 3.2 percent in 1988, under Communist rule. This, it can be reasonably assumed, would

Separate but not separated is the contradictory aim, which goes far deeper than political calculations and leaves Taiwan uncertain not only about what the outside world will do to it but what it wants. This leftover problem from a series of East Asian wars is far from solution. It could fade quietly in the general rush for wealth, or it could

explode, especially, if nationalistic hard-liners got power in Beijing and felt a need to mobilize people again with patriotic militarism.

It would be reassuring if agreement on some kind of independence for Taiwan could be reached soon while the trends are going the other way, focusing on business, investment and the needs they imply for peace in the neighborhood. But it isn't likely. This is another reason why continued U.S. presence is seen as so important for stability in the region.

C Flora Lewis.

tiny (0.2 percent) fall in the short term. Trade is not a complete answer to migration. But trade, aid and foreign

direct investment can be woven into a

new and dynamic fabric of economic

cooperation between labor-surplus

and capital-rich countries to make

international migration more man-ageable and productive.

ing the threat of disruptive mass mi-

gration, generated or exacerbated by poverty and deprivation, they will need to develop and implement effec-

tive trade policies, evolved in a coop-

The writer is senior consultant to the

International Organization for Migra-

tion and director of the program for migration and refugees at the Center for European Political and Economic Ana-

hysis in Geneva. He contributed this

comment to the Herald Tribune.

erative framework.

If nations are serious about reduc-

Mr. Rabin's agreement with Chair-man Arafat, characterizing it as "a great mistake." However, Anel Shar-on acknowledges, "they're our govern-ment; they signed the Declaration of

Principles, we cannot go back." The longtime Likudnik, who may one day challenge Benjamin Netanyahu's leadership on a never-love-a-stranger platform, adds: "I'm saying - be careful Israel must remain responsible for internal security in Judea and Samaria, to prevent hloodshed - and antonomy should not be granted over all the area." Example: "We need complete control of the hills east of Ben-Gurion International Airport, where low-flying planes could be brought down by people with Stingers and SAM-7s."

Mr. Sharon thinks that "the PLO has a clear goal in these negotiations: has a cicer goar in those in potatation a Palestinian state, its capital Jerusa-lem — they're already setting up in the Orient House Hotel. Our government has no goal but beace." Mr. Sharon is pressing, as before, for a g division of the West Bank that would provide self-government for Palestinians and security for Israelis.

I think that territorial compromise makes sense; it's better than an allor-nothing approach dependent on Palestinian good behavior, which seems to be Labor's global vision.

That is for Israelis to decide. But Israel's supporters in America ought to make clear that a worldwide costcern for human rights is in every democracy's national interest.

To stay strong, Israel's arms industry needs foreign customers, just as America's does. But if this Israeli prime minister, standing on the brink of greatness, chooses only pragmaand anti-fanaticism to determine foreign policy, he will under-mine the moral basis of American support for democratic Israel.

The New York Times.

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### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

### 1893: Crank Clearance

NEW YORK - Chicago is determined to summarily clear the city of cranks and thieves. Everybody in the streets after midnight must give an account of himself. If caught in the yards of residences anyone can be shot, if he does not hold up his hands on challenge. Wagonloads of roughs were brought to the station-houses last night [Nov. 17]. The New York Herald comments: "Madmen [used to act] on the supposition that men of

thus be seen that these maniacs follow some glaring public example."

LONDON — A great meeting orga-nized by the British Empire union was held at the Criterium. Theatre yesterday [Nov. 17] to discuss the 1975. Many of them are poised to will see an increase in output, after a question of punishing the persons re-

sponsible for the brutal treatment of British prisoners in Germany. The chairman, Lord Norris, former Prime Minister of Newford and State Minister of Newfoundland, suggested that in view of the statements that the Kaiser could not be extradited. Holland should be notified that the presence of the late Emperor in Holland was a menace to Great Britain. The meeting voted a resolution asking that the authors and instigators of all the crimes perpetrated during the war be held personally responsible.

### 1943: Berlin Is Hit Hard

LONDON - (From our New York edition: J A strong force of Royal Air. Force bombers tonight [Nov. 18] hit Berlin, according to the German news agency D.N.B. "British bombers penetrated into northwest Germany and attacked Berlin with high' explosives and incendiary bombs," the German announcement said. For more than an hour tonight British bombers were heard crossing and recrossing the southeast coast.

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wealth owed them a living. Now they have specific claim for services. They have been personally wronged and demand an instant settlement. It will

1918: War Criminals

will rise an estimated 2.2 percent by

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But EC trade policies intercede. Despite minor improvements, agree-ments recently signed between the EC and countries of Eastern Europe continue to restrict imports of a "sensitive" group of products including tex-tiles, agriculture, footwear, chemicals, coal and steel. Yet these very products provide the East Europeans their best hope of boosting exports. In the near

term, they also hold the highest potential for generating employment and reducing emigration pressure. Trade liberalization is seldom a zero-sum game. The growing economies of Eastern Europe, Latin Ameri-ca and East Asia could be as much a source of new markets and employ-

ment for industrial nations as of cheaper products. A recent study commissioned by the European Community shows that the countries of Southern Europe, especially Greece, Italy and Spain, will gain substantially from more open trade with Eastern Europe. As Eastern Europe's demand for imports in-CTC2 es, their manufacturing output

Not surprisingly, these countries have lost market share in the EC since the signing of the convention in 2010, creating new jobs. The EC, too,

ed industries - textiles, clothing, farm produce, steel, electronics and create employment for an additional footwear - survive in industrial 8 percent of the work force, keeping countries at least partly because of perhaps 15 million Easterners (in-cluding some in the former Soviet cheap immigrant labor. Trade pro-Union) from feeling compelled to mitectionism in industrial countries thus fuels emigration through a twograte to the West. fold effect. Examples of such policy contradictions abound. In 1983, the U.S. government in-troduced the Caribbean Basin Initia-

85, and Spain and Portugal since the mid-1980s - shows how the raising

of hopes about the performance of

the domestic economy can reduce the

urge to migrate and even encourage

Ironically, many of these protect-

tive to accelerate regional economic development by improving access to U.S. markets. About the same time, the United States adopted regulations requiring a 76 percent reduction on sugar imports from the region, Largely as a result, from 1982 to 1988 the Caribbean lost 400,000 jobs,

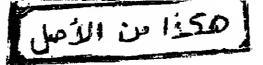
European and developing countries to sell the fruits of their labor to the sharply increasing the pressure to emigrate from sugar-producing countries like the Dominican Republic. Under the Lomé Convention, the European Community provides substantial assistance to the poor nations of Africa, the Carihbean and the Pacific, known as the ACP countries.

By creating jobs, upgrading the But trade concessions are hedged with safeguards for EC industries, and market access is circumscribed for several products of the ACP countries' labor-intensive industries through devices such as "voluntary

economy and raising incomes in less affluent countries - and their lowcost labor gives them a competitive advantage that can be put to dvnamic use - trade can enhance development and help hring emigration pres-

export restraints." Broadly speaking, this is what happened in countries like Singapore, South Korea and. more recently, Malaysia. Experience in Southern Eu-

alarm over the mounting pressures of international migration. In Western return migration. And yet the industrial nations to-Europe, anxiety over immigration has reached a critical point. day, while anxious to curb immigra-Such concerns cannot be lightly tion flows, pursue trade policies that dismissed. Mass movements often reproduce just the opposite result. flect deep-seated malaise, not only By closing markets to products from those industries with the highest the glaring disparities between rich and poor nations hut the tragie ecoemployment potential in labor-surnomic and political failures in the plus countries, their trade policies encountries of origin. courage emigration.



INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

**OPINION** 

Page 5

# Just Whistling at Midnight In Newspaper Graveyard

### By Richard Harwood

landscape is littered with dead newspapers. Each year a few more daihes are culled, and there is no prospect

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CALL CONTRACT

the publishing giant, Time Inc., came to Washington in 1978 to revive the Wash-

Washington in 1978 to revive the Wash-ington Star. The task was too daunting; two years later the Star expired. Over the past half-century, daring and foolish entrepreneurs have attempted to ianta and Jackson, Mississippi, among them. The results were dismal. Two or three years ago, the Ingersoll chain inthree years ago, the Ingersoll chain in-troduced a jazzy new tabloid in St. Lon-... is. It died with a whimper in a few weeks. The Washington Times, created in 1982, escaped the same fate only because of the artificial life-support system provid-ed by its sponsors, the Unification Church of the Reversed Sun Myong Moon and its business affiliates. The paper's losses are said to exceed \$300 nillion, with no end in sight. Americans have lost a lot from these

many commercial failures. Newspapercompetition no longer exists in 99 percent of U.S. cities, not merely competition for money but ideological competition, partisan competition, stylistic competition. Each time a newspaper dies, a constituency of readers is lost forever. They simply give up reading newspapers. Circulation per household is little more than half of what it was 40. years ago and it is far less than in many industrialized countries.

tears. But there are social critics who discern a direct correlation between de-clining newspaper readership and the high level of political apathy in the United States. Americans are becoming a nation of dysfunctional citizens - witness the steady falloff in voting partici-

pation, and the alienation underlying it. One of these critics is C. Edwin Baker, a professor of law at the University of Pennsylvania. He is a man of the left, a man with a plan to revive American democracy by reinvigorating the news media. It is described in his book, "Advertising and a Democratic Press." His argument is this:

Once upon a time the United States was a land of vigorous competition among highly partisan and opinionated, newspapers that "made politics seem important, simplified issues... and urged voters to display their political beliefs" They recognized as Christen. beliefs." They recognized, as Christo-pher Lasch has put it, that ther job was oot to provide "information" but to "ea-courage debate" and mobilize the masses. There were vibrant papers for every party, faction, ideological con-gregation, ethnic and racial tribe. These sheets were sustained by their popular appeal, meaning the pennies,

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WASHINGTON - The American nickels and dimes of their readers. They had no Macy's or Gimbel's to underwrite them with advertising dollars.

المرد المتحدين والمتعا لحاجان الاروميها فالجرو بعجروا يعتر

hes are culled, and there is no prospect for a turnaround. Once a newspaper begins slipping, the end is usually near. Even big financial transfusions may not help. For example, the rubiching transfusions of the press. Advertisers have replaced readers as the prime

> ticular ideological constituencies, they have become "mass media," serving the nave become mass mena, "serving the entire marketplace." This has led inev-itably to a bourgeois press: bland, un-controversial and "nonpartisan" news coverage, and bow-ue, middle-of-the road editorial positions that pander to an arditoria or middle and more in an audience of middle- and upper-income readers. Neiman-Marcus, Brooks Brothers and IBM, after all, are not interested in newspaper constituencies made up of skinheads, street gangs or

mountain communes. Mr. Baker repeats the oft-told tale of the New York Post's failure years ago to obtain advertising contracts from major department stores. "Your readers," the Bloomingdale's representative ex-

plained, "are our shoplifters." The present situation, Mr. Baker believes, is intolerable. He would call in the government to levy a substantial tax on advertising in all its forms and imndustrialized countries. In itself, this may be no cause for and placement. He would redistribute the revenue to newspapers, magazines and public television according to a complex formula. It is designed to discourage "bourgeois journalism," to revive the partisan press, to lessen the dependence of all media on advertising

and to bring back into the family of newspaper readers and into the the political process millions of dropouts. There are a couple of problems here. The past to which Mr. Baker would return never existed. Advertising dollars did not replace the nickels and dimes of the masses, because the masses were never attracted to the partisan papers of the early 19th century. The average daily in 1810 had a circulation of 550. Such papers survived not on circulation reve-

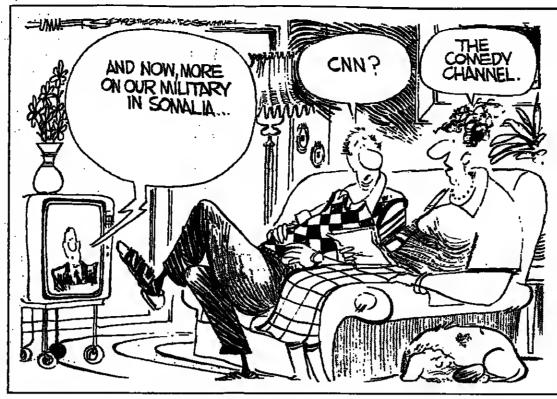
nues but on political subsidies from gov-eriment and the parties. Advertising liberated papers from political control. So the question is whether the bourgeols press and its publics are better off dealing with supermarkets and department stores than dealing with Dan Ros-tenkowski, Robert Byrd and Jesse Helms, who would write the rules and distribute the billions collected under the Baker plan. That would not, I should think, be a

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terribly difficult choice to make.

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The Washington Post.



### LETTERS TO THE EDITOR

### The Evil Within Us All Regarding "Remembrance Is the Way To Live With That Hole" (Opinion, Nov.

9) by Robert B. Goldmann: I read with compassion, but also with alarm, Mr. Goldmann's article. His painful personal memories of growing up in Hitler's Germany are, however, overshadowed by the concept of collec-tive guilt he assigns to the German nation as a whole. Gennany, in his view, will never "be-

come a normal country." Adopting Wil-ly Brandt's words, the author states that there is a hole in Germany "that can never be closed and that succeeding gencrations have to live with." I was born in Canada after the war to

German parents. Am I and my German cousins, all of us members of a "succeeding generation," to be morally differen-tiated from the Canadian schoolmates

with whom I grew up? What Mr. Goldmann wishes to re-member are the deaths of millions of innocent human beings at the hands of the brutal and evil Nazi regime. This fact should indeed never be forgotten. The danger in Mr. Goldmann's reasoning, however, is that by isolating the German nation and its "succeeding generations," he focuses on the symptoms and not the disease. German collective guilt allows the conscience of the rest of the world to rest easy.

This is precisely the wrong message to send to "succeeding generations" of Germans and the world as a whole. You cannot focus on a single cancer cell when the disease is in the body. The truth is that all of humanity is capable of kok and operating at a ministerial level

the evil of which Mr. Goldmann writes. for the benefit of more than 3 hillion The proof is to be found in the newspapeople in this vast region? Its member pers every day. Not one nation, but all nations — people everywhere — must remember this. states extend from the United States to Indonesia and China and most recently to six former Soviet republics. Proposing 10 build an Asia-Pacific

Germany and my generation of Germans must be permitted to join the world community as full and active members. We must contribute to the world community, not ont of a sense of gnit, but out of a sense of human kind-ness and decency. Only this will guarantee Germany's peaceful future.

The best memorial that can be provided to the millions of our fellow human beings who gave their lives is the recognition by all people everywhere that they are capable of such evil, hut also that wherever there is evil there is also good, and that we all -- no matter what our race, creed or color - have the capacity for both. WOLF V, KUMBERG.

Zurich.

An Asia-Pacific Platform Regarding "Now Let's Build an Asia-Pacific Community" (Opinion, Nov. 4): Concerned about future trade and se-

curity risks, the confidential report to the Asia-Pacific summit meeting in Seattle by the Eminent Persons Group says that "the Asia-Pacific has been the only major region of the world that has not developed region-wide ... intragovernmental institutions."

Did this group forget the existence of the United Nations Economic and Social Commission for Asia and the PacifThe Pursuit of Happiness Took a Rat-Race Detour

### **By Richard Reeves**

 $D_{\text{heavel was predict to take to the line be that an automated society still$ heaval was needed to take leisure lacks the compulsion to excellence and and the good life from the exclusive 'disinterested' achievement. And this grasp of the high-living wealthy few may be the missing component of our and place it within reach of everyhody

on Elm Street, U.S.A. The upheaval came originally when several powerful forces worked in uoison: an expanding economy, mass production, enlightunions. Today the changeover is being

### MEANWHILE dramatically hastened by a powerful oew force called automation. It pro-

duces even more leisure, more and better goods." That is from Life magazine, dated

Dec. 28, 1959. "Special Issue: The Good Life. Zestful Americans Enjoy Their New Leisure," was the headline across the cover. A montage of color photographs showed Americans at play. A woman trying out a new 35mm camera, others painting or gardening. Men scuba diving, reading in their own small libraries, making furniture in

"Leisure is the purpose of work," the magazine editorialized. "The quality of its leisure activity sets

level of its civilization."

Advertisements emphasized the same themes. Pan American Airways — "World's Most Experienced Airline" — touted its new jet service to four Most of all, I think, the pursuit - touted its new jet service to four continents. Bell Telephone boasted that it was experimenting with telephones that would have push buttons instead of dials. In a section on the future, the The race to keep up was fueled hy magazine talked about sborter work easier and easier credit. hours, medical hreakthroughs including diagnostic machines and organ replace-ment, satellite communications and for the good life - or so we thought. home videotape, longer vacations and More and more expensive education more disposable income.

And most of that happened - sort of. Life magazine is no longer a weekly that were prized, not leisure and civili-reaching 6.5 million homes. Bell Tele-zation — one result being that women phone was broken up and Pan Am went bust. Why didn't American life work out themselves economically or socially. the way Life thought it would? To be sure, there were a few cautionary ooles years Americans downgraded leisure in the magazine's 192 pages. A rich poli-and cheapened work at the same time. in the magazine's 192 pages. A rich poli-tician, Senator John F. Kennedy of In 1960, Americans thought the rat Massachusetts, saw it this way: "We race was ending. But for most of them have gone soft ... The slow corrosion of luxury is already beginning to show." The magazine's editorial also pro-

jected a dazzling ignorance of the world around it in 1960: "Americans have oow virtually eliminated ooe of the chief drives behind all human effort, namely the fear of poverty. What can substitute for the old drive against hunger and for work satisfactioo? Although automation releases some peo-ple to more interesting jobs, it may

continuing quest." The politician became president and directed American energy and resources not toward leisure or luxury: he aimed the riches of the natioo at the ened capitalism and strong labor destruction of an alien system communism. Automation, it turned out, was

not a one-step process; each stage of its evolution eliminated some kinds of human work and created needs - and more and more Americans were consumed by the stress of keeping up, of being forced to learn new jobs or skills to replace the ones taken over by machines.

That certainly affected my life. I graduated from college that year. 1960. as a mechanical engineer, knowing a great deal about slide rules, steam pumps and vacuum tubes. Within a few years. Texas Instruments, among others, was selling everything I knew for about \$10. You could get most of me in a pocket calculator.

their home workshops. The magazine was laid out at a garage new leisure was not exclusively Ameri-The drive toward new prosperity and sale bere, an artifact of another time. can. Life magazine's editorial copy did not mention other countries, except as places for Americans to see, courtesy of the democratized travel made possible the tone of any society, defines its ver-sion of the Good Life and measures the a small corner of Page 136 was an advertisement for "The world's smallest, best-designed transistor radio" hy

> of happiness celebrated by Life became the pursuit of more and better goods and that meant the pursuit of money

One television, one car, one house, was needed for the good jobs of the good life. And it was work and salary who did not work could oot defend One way or another over these 30 it was just moving to the fast track.

Universal Press Syndicate.

Letters Intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Let-ters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

Economic Community without replicating the evolution of the European Community, the Eminent Persons Group sees "neither a need nor a practical possibility for creating a single market," a common currency, a common foreign policy or a customs union. This is a realistic assessment, but what then is the justification for establishing such an in-

stitution? Has the group not considered the alternative of huilding on ESCAP? At least since 1974, ESCAP's mandate has increasingly covered issues emphasized in your article, e.g. "consultation and cooperation outside the trade sphere on critical matters such as environmental

protection and public infrastructure." This month, for example, ESCAP orpanized a ministerial conference on urbanization in Asia and the Pacific, for which the inaugural address was delivered by the prime minister of Thailand, JENS JORGENSEN. Brussels.

Southeast Asia's Stake

The Asia-Pacific summit meeting in Seattle is both timely and important, Let us hope it will be more than a photo opportunity. Southeast Asian countries also hope that the meeting will not be dominated by the United States, Canada, Australia, China and Japan, CIRILO BARRERA JR. Paris.

# **GÜNTER WILLE**

born 27th April 1943 died 15th November 1993

The Chairman of the Board of Management of Axel Springer Verlag has succumbed to a severe illness.

Günter Wille showed the company new ways forward into the future, and devoted his lifeblood to its benefit. We owe him respect and gratitude.

We shall continue working with the spirit he gave us, to carry the heritage of Axel Springer onward, as he would have wished, into the next century.

The Supervisory Board, the Board of Management, the Group Works Council, and all the employees of Axel Springer Verlag AG.

Berlin, 19th November 1993.

The Funeral Service will take place in the Church of St. Nikolai, Berlin-Mitte, at 10:30 a.m. on 26th November, followed by a burial service attended by the family and his closest friends.

Donations, instead of flowers or wreaths, can be made to the Cancer Research Fund (02/28211/8024896) of Ruhr University in Bochum (Bank account no. 1300516 at the Sparkasse Bochum, bank branch code BLZ 430 500 01).

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# ASIA & THE PACIFIC Merging Business & the Environment

BANGKOK, DECEMBER 2-3, 1993

A major conference co-sponsored by the International Herald Tribune, Mazda Motor Corporation and Thai Airways International in association with the Thailand Environment Institute

### DECEMBER 2

**KEYNOTE ADDRESS** H.E. Chuan Leekpai, Prime Minister, Thailand

Hong Kong

THE CORPORATE RESPONSE TO THE **GREEN AGENDA** David R. Chittick, Environment & Safety Engineering Vice President, AT&T, New Jersey John McKirdy, Operations Vice President - Manufacturing & Environment, Health and Safety, Dow Chemical Pacific Ltd.,

NEW ENVIRONMENTAL TRENDS AND THE CHALLENGE TO INDUSTRY Chandran Nair, Managing Director, Environmental Resources Management, Hong Kong

ENVIRONMENTAL QUALITY MANAGEMENT: FROM THE CORPORATION TO THE CONSUMER Gordon L. Robertson, Director, Environmental Affairs, Tetra Pak Asia/Pacific Pte, Ltd., Singapore Dhira Phantumvanit, President, Thailand Environment Insurure.

**Eangkok** Thomas Smith, Vice President, Waste Management International, Hong Kong

**TECHNOLOGY TRANSFER FROM NORTH** AMERICA TO ASIA

John D. Wiebe, President, The Globe Foundation, Vancouver URBANIZATION & DEVELOPMENT:

AT WHAT COST? Phaichitr Uathavikul, Chairman of the Board of Directors, Thailand Environment Institute, Bangkok

**CLEAN ENERGY:** EFFICIENT USE OF OUR RESOURCES Toshiro Yagi, General Manager, Powertrain Research, Technical Research Center, Mazda Motor Corporation, Tokyo

FINANCING THE FUTURE Aswin Kongsiri, President, The Industrial Finance Corporation of Thailand, Bangkok Stephen W.H. Lam, Executive Director, Private Sector Committee, Environment Centre, Hong Kong And rew Steer, Deputy Director, Environment Department, The World Bank, Washington, D.C.

### CONFERENCE LOCATION

The Regent Hotel 155 Rajadamri Road, Bangkok 10330, Thailand Tel: (662) 251 61 27 Fax: (662) 253 91 95

### DECEMBER 3

INVESTING IN THE ENVIRONMENT: **ROW WILL UNEP FULFIL ITS MANDATE?** Nay Htun, Deputy Executive Director, United Nations Enviro Program, Narohi

**REFORESTATION: INNOVATIVE PROJECTS AND** ENVIRONMENTAL COOPERATION

Rauno Laitalainen, Project Manager, That Forestry Master Plan Project, Jaakko Poyty (Thailand) Co. Ltd., Bangkok Clyve Marsh, Deputy General Manager, Conservation and Environment Dept., Innoprize Corporation, Sabah

EDUCATING A NEW ECO-SMART CONSUMER Masao Ohya, Executive Director, Japanese Consumers' Cooperative Union, Tokyo

Neil French, Asia-Pacific Regional Creative Director, Ogilvy & Mather Worldwide

THE ROLE OF THE MEDIA: A ROUND TABLE DISCUSSION Michael Richardson, Eduor for Asia, International Herald Inbane Singapore Philip Shenon, South East Asia Correspondent, The New York Times, Bungkok Suthichai Yoon, Ednor-in-Chief, The Nation Publishing Group.

Bangkok

POLE TO POLE Michael Palin, Writer, Actor, Circumnavigator and Author of "Pole to Pole" and "Around the World in 80 Days," London

SPECIAL ADDRESS Savii Bhotiwihok, Minister in Charge of Tourism and Energy Prime Minister's Office, Thailand

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### FOR FURTHER INFORMATION

Please fax your business card to: Justin Smith, Asia-Pacific Environment Conference 7th Floor, Malaysia Builuing, 50 Gloucester Road, Hong Kong Tel: 185 21 861 0616 Fax: 185 21 861 3073

# Aidid Re-emerges and Meets With U.S. Envoy

By Keith B. Richburg Washington Post Service MOGADISHU, Somalia – General Mohammed Farrah Aidid, the Somali guerrilla leader, emerged triumphantly in public Thursday after five months as an international fugitive to address a rally of thousands of his supporters in the

South Mogadishu neighborhood he controls. In another sign of the shifting political situation here, General Aidid held talks for more than two hours with Robert B. Oakley, the Clinton administration's special envoy to the region, and the two discussed issues ranging from the fate of Somali militiamen still held by United Nations forces to the need to improve security on Mogadishu's increasingly lawless streets. Mr. Oakley also extracted a promise from the faction

leader to attend an international conference on Somalia's humanitarian needs, scheduled for the end of this month in Addis Ababa.

For their meeting, Mr. Oakley ventured with only a few aides and no security guards into General Aidid's neighbor-

hood of South Mogadishu. Later, the faction leader's own a five-month urban street battle that cost hundreds of lives in well-armed militiamen escorted Mr. Oakley back to the U.S. South Mogadishu.

well-armed militiamen escorted Mr. Oakley back to the U.S. Embassy compound — after first detouring to give him a quick glimpse of the pro-Aidid rally, that attracted an estimated 7.000 people. The talks and the rally appearance signaled a political rehabilitation for General Aidid, made possible after the Security Council on Tuesday reversed itself and suspended its order that he be arrested. The council had sought his arrest after his guerrillas were hlamed for the deaths of 24 arrest after his guerrillas were hlamed for the deaths of 24 Pakistani UN peacekeepers in a firefight in June. The council on Tuesday voted to set up an independent

The council on Tuesday voice to set up an muchendent commission to investigate the clash, and General Aidid — who had been calling for just such an impartial probe for months — had promised to respect the findings. The council's retreat marked a personal victory for Gener-al Aidid, who was only recently derided as a criminal and a terrorist with a \$25,000 price on his head. He has maintained his innormed for the interview of the back maintained

his innocence of any involvement in the June attack. The futile attempts to arrest the faction leader turned into

President Bill Clinton altered the policy in early October, after 18 U.S. servicemen were killed and 75 wounded in a firefight in territory controlled by General Aidid.

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At the rally, the faction leader and his supporters seemed to revel in their own sense of victory, with members of his Somali National Alliance faction embracing each other on the podium.

Several American observation helicopters circled high overhead in the distance but never came close to the rally and made no attempts to disrupt it. UN military officials and made no attempts to distribute to contain a said later that they were deliberately exercising restraint, and they criticized General Aidid for not reciprocating by stag-ing a "weapons-free" rally. General Aidid told the crowd that while Somatia wel-

comed the assistance of the international community. "We don't need foreign forces.

"They don't know how to build," he said. "They only know how to destroy.

### 2 Sides Optimistic **On Carrying Out Palestinian Pact**

New York Times Service CAIRO - The chief Palestinian negotiator and an Israeli minister said Thursday that the two sides would probably meet a Dec. 13 deadline for carrying out their

peace accord. Moshe Shahal, the Israeli minis-ter of energy and police, said he was "sure" that security issues sur-rounding the Israeli withdrawal from the Gaza Strip and the West Bank town of Jericho would be resolved by the deadline.

The remarks came after three days of secret talks in Cairo between Palestinian and Israeli negotiators. The two sides have been bargaining over the remaining ob-stacles to carrying out the Israel-PLO peace pact signed in Washington in September. Nahil Shaath, who heads the Pal-

estimin team, said three major stumbling blocks remained: defin-ing the boundaries of Palestinian self-rule in Jericho, control of border crossings and the release of Arab political prisoners.



CHAIN REACTION --- A young protester holding on as an Israeli policeman arrested another protester during a visit Thursday by President Ezer Weizman of Israel to the West Bank settlement of Kiryat Arba. Settlers heckled the president with cries of "traitor."

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APEC SUMMIT / IN A NEW CLIMATE

# Pacific Rim Sees Slow Growth

# **Export Skid and European Recession Cited**

By Paul F. Horvitz

mai Herald Tribane SEATTLE - Slower growth in global exports, recession in Europe and economic weakness in Japan is likely to deflate overall economic performance in the Pacific basin, according to a new forecast by the Pacific Economic Cooperation Council.

The council, which monitors the Asian economies and serves as a private sector advisory body to the Asia-Pacific Economic Coopera-tion group of nations, said Thursday that 17 Pacific rim economics, economy. including those of Japan. China and the United States, would grow hy an average of 3.8 percent in 1994, down from a June forecast of growth. 4.2 percent. Excluding the United States and

Japan. the forecast is 5.6 percent. Despite the region-wide performance, however, several economies will do better than expected, including those of Malavsia, New

Zealand and Singapore. The council said spillover effects from China's sustained rapid growth would bolster these economies. The council also predicted even

milder inflation than originally forecast for 1994, although its 1994." economists predicted "significant dangers" from inflation for China and Indonesia. In the case of China, the council

cent, followed by Thailand and Malaysia at 8.1 percent. Four napredicted that Beijing's efforts to restrain growth and tame inflation tions are expected to surpass 6 percent: Korea and Indonesia at 6.5 would lead to a "soft" rather than a percent, Singapore at 6.8 percent "hard" landing for the Chinese and Thiwan at 6.4 percent.

The remaining GDP growth forecasts are: Australia. 3.1 per-cent; Canada. 3.0 percent; Chile, 4.5 percent; Hong Kong. 5.2 per-"If anything, the landing will be too soft," the council said, and would require Beijing to adopt further policies to restrain excessive The council's latest report was

based on the assumption that the North American Free Trade Agree-States, 2.1 percent. ment would be approved and carried out and that the Uruguay Round of global trade talks would 3.7 percent, the council said.

## **SEATTLE:** Contradictions and Smiles at a Summit

### **Continued** from Page 1

on Thursday as he officially welcomed delegates, saying that its message was that the United States "remains committed to open trade and global growth."

He also praised Asia-Pacific forum as "a vehicle for our common prosperity" and said it was the "harmony of interests" in free trade and economic growth that would benefit all Pacific nations. The Asia-Pacific nations are the United States, Canada, Japan, China, Hong Kong, Taiwan. Singapore, Malaysia, Indonesia, Thaiand, Brunci, Australia, New Zealand, South Korea and the Philippines. The group is a loose-knit forum that plans gradual steps to-nations that the trade pact was "de-

**Continued from Page 1** 

farmers, is continuing to seek changes in the so-called Blair

House agreement reached between

the United States and the EC a year

ago on export subsidies, and Wash-

ington is demanding a greater

opening of Europe's farm market

and an end to Japan's ban on rice

Other hurdles include U.S. de-

mands that Europe eliminate tar-

iffs on paper and wood products,

electronics, scientific equipment,

and ceramics and Europe's demand that Washington slash its many

textile tariffs of more than 15 per-

cent. Mr. Stoler poured cold water

on the latter demand, saying many of the tariffs did not affect Europe-

Mr. Sutherland also said there

had been significant progress on revising world trading rules. A spe-

cial working group will present

imports.

an producers.

ward easing the costs of doing busitrade, and it's not meant to dis-criminate against other countries." Mr. Christopher said the forum would vote Thursday 10 admit Mexico and Papua New Guinea and that Chile would be admitted next year.

trade powers to settle disputes

through anti-dumping duries and other instruments, But U.S. offi-

cials have made it clear that Con-

gress would be unwilling to give up

America's retaliatory capabilities

unless the overall trade package is

The United States instead will

propose on Friday a protocol on

resolving disputes that incorpo-

rates many of the rules advocated

by the working group but stops

short of setting up a separate trade organization, Mr. Stoler said.

The United States, meanwhile,

has aroused a hacklash by refusing to pledge to treat service companies

from other countries the same as American companies for tax pur-

poses and by threatening to with-

hold most-favored-nation trade

treatment from countries that do

not open their financial markets to

American banks and brokers.

too good to pass up.

The General Agreement on Tar-Mr. Clinton flew to Seattle on iffs and Trade, the global free trade institution, will officially determine Thursday to officiate as the host of meetings Friday and Saturday inwhether the North American pact volving Asia-Pacific heads of state. is consistent with the GATT re-Even his aides indicate that he may gime, as Washington insists. have to spend some time dampen-ing Asian concerns over the North As he departed for Seattle, Mr. American agreement.

Clinton sounded a theme aimed primarily at Americans: that he Earlier this week, Winston Lord, would have "a strengthened hand to fight for open markets" in his the assistant secretary of state for East Asian and Pacific affairs, said talks in Seattle and that exports

stopped."

interest."

would allow the United States to "compete and win in the global economy. TRADE: GATT Deadlock Lingers Similarly, Vice President Al Gore said Thursday that the posi-

"There may be some short-term adjustments," he said, "but over

time we think it will be in their

tive vote on the trade pact "would

give the president the leverage he countries more firmly in control of needs to put forward our nation's policy-making than any Japanese case in the world community for prime minister in years. Because he lowering barriers that now stop our was seen as serious in his commitproducts when they should not be ment to reform. Mr. Hosokawa received the highest approval ratings in public opinion polls of any Mr. Clinton himself acknowledged U.S. differences with Asia, prime minister in the postwar era

referring to a "creative tension" between the dynamic Asian econo-mies and the United States, but he before Thursday's vote. Like President Clinton, to whom said this was a positive element that will would growth for all.

Some Asian leaders find this thetoric of opening Asia to U.S. goods a bit threatening. "There are some who are con-

cerned that the U.S. sees APEC as the vehicle to gain market access," a senior U.S. official said recently. "Our sense is that APEC provides an opportunity for the region to cooperate."

Prime Minister Paul Keating of Australia predicted that the North American association

redraw the election districts, reap-

By Paul Blustein

Washington Post Service TOKYO - When they meet

in Seattle on Friday, President Bill Clinton and Prime Minister

Morihiro Hosokawa will he

basking in the glow of major leg-

islative victories: Mr. Clinton for-

gaining approval in the House of

Representatives of the North

American Free Trade Agree-

ment, and Mr. Hosokawa for

winning lower-house passage of

a sweeping political reform bill. But despite the upbeat atmo-

sphere that appears likely to per-vade this U.S.-Japanese summit meeting, the two leaders will be

unable to overlook the threat

posed to their countries' rela-

tions by a continuing deadlock over contentious trade disputes.

In particular, the two sides'

trade negotiators remain at log-

gerheads over the Clinton ad-

ministration's efforts to prod Ja-

pan toward a goal of purchasing

foreign goods in rough propor-tion to the import levels of other

By the time Mr. Clinton and

Mr. Hosokawa next meet, in ear-

ly 1994, Tokyo and Washington

are supposed to reach agree-

ments on several thorny issues

such as how to increase Japanese

purchases of foreign automobiles

and auto parts. And if no accord is forthcoming, that summit

meeting may prove considerably

less pleasant than the one this

"A lot of work has to be done

between now and the next meet-ing, in January or early Febru-

ary, and their bureaucrats basi-

cally haven't badged," a U.S. trade official said. "So I think the point is to get the leadership in Japan to recognize that and tell

weekend.

industrialized countries.

tion districts from multiseat constituencies to single- seat constituencies.

Under the current system, mem-

policies, a step that would mark

Give the IHT as a gift and give yourself a gift as well!

radical change for Japan. It is also bers of the same party often run hoped that the new electoral for- ture to June.

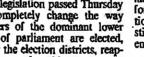
mula - under which the lower against each other. They usually house will be reduced to 500 seats follow the party line on the issues from 511 - will create effectively a and so do not compete on policies. two party system. The lower house Instead, they usually seek support through handing out "gifts" of money or by other types of lavish will consist of 274 members from spending, which means they have voracious appetites for cash.

the new districts and 226 elected on the basis of proportional representation along party lines. It is hoped that under the singleseat formula politicians will seek to distinguish themselves in terms of and his key strategist has been

Mr. Hosokawa himself had been and his key strategist has been Ichiro Ozawa, a senior Liberal Democratic official until his depar-

· OXFORD

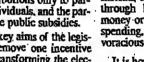
PEOPLES AND CULTURES

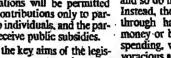


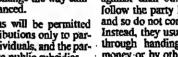
joyed a major success in pushing the North American Free Trade Agreement through the House of presentatives. The legislation passed Thursday will completely change the way members of the dominant lower

from rural districts and giving them

Corporations will be permitted to make contributions only to parnes, not to individuals, and the parties will receive public subsidies. One of the key aims of the legis-lation is to remove one incentive for graft by transforming the elec-







ume, ne said. Accordingly, Clinton adminis-tration officials say they are try-ing to strike a balancing act between keeping the pressure on Mr. Hosokawa without undermining him. Washington was deeply impressed with Mr. Hosokawa's personal involvement in helping

Time Yet for the Nitty-Gritty?

Clinton Approach Unclear on U.S.-Japan Trade Dispute

Japan's first from outside the

Liberal Democratic Party since

1955, on the assumption that he

stands for moving the Japanese

economy toward less regulation.

more openness and a shift away

from a historical bias in favor of

Tokyo is imploring the United

States to remain patient, citing

the fragility of Mr. Hosokawa's

governing coalition. Hiroshi Kn-magai, minister for international

trade and industry, told a group

of reporters recently that if the

U.S.-Japan trade tensions rose

too high, "it could jeopardize the position of the Hosokawa gov-

"The government is moving in

the right direction, but it takes

emment.

time," he said.

producers over consumers.

dear.

to settle a long-standing dispute over opening Japan's construction market to foreign contrac-

tors. He also scores big points for approval of his political reform legislation, which is aimed at re-ducing the influence of money in lapanese politics. And finally, he may win some

comp sides. goodwill by coming to Scattle

with a freshly issued advisory rethe people negotiating with us what they have to do." port advocating a cut in income taxes, a move the Clinton Treasury has been strongly urging to Just how tough an admonition Mr. Clinton is prepared to delivhelp stimulate the Japanese er at this stage, however, is uneconomy and give the global economy a boost in the process. Up to now, Washington has cut a certain amount of slack for the new prime minister, who is

But in any event, politics will heavily influence how hard Mr. Clinton presses Mr. Hosokawa. Japanese officials acknowledge that Mr. Clinton, having won the fight for a free-trade pact with Mexico and Canada, may feel that for political reasons he now cannot be perceived as coddling Japan.

At bottom, the two sides are arguing about the same issues that they fudged over in Tokyo in July. At that time, Mr. Clinton and Prime Minister Kiichi Miyazawa produced an ambigu-ously worded "framework agreement" on U.S.-Japan trade. Only now, the arguments are extending into the individual areas, such as autos and government procurement, that require more detailed accords under the terms

of the framework. U.S. officials vow that if Tokyo continues to reject using numerical indicators of the sort favored by Washington, the U.S. government will choose its own

set of indicators. The threat is that such measures of market openness could be used to apply sanctions against Tokyo for unfair trading practices.

But the Americans say they have hope that Mr. Hosokawa and his cabinet colleagues will avert a bruising confrontation by forcing the bureaucrats into a mise acceptable to both

Mr. Hosokawa about to vote Thursday for electoral reforms. JAPAN: Hosokawa Wins Major Victory in Vote on Measures to End Corruption in Politics **Continued** from Page 1

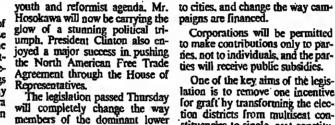
more than 70 percent - even

Mr. Hosokawa has sometimes been compared because of his relative portion seats by taking some away **CLINTON:** 

Shades of LBJ

Continued from Page 1 ern world and trying to hide from

He won support, too, because his much-maligned staff turned in a sterling performance that won



house of parliament are elected,

Toru Yame

ness in Asia.

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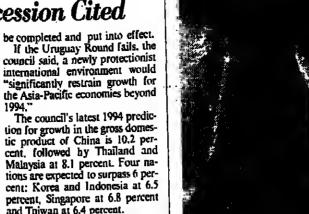
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cent; Japan. 1.8 percent; Mexico. 2.5 percent; New Zealand, 3.2 percent; Peru, 4.5 percent; the Philippines, 3.5 percent; and the United This yields a weighted average of signed to increase global freer

draft outlines for a so-called multilateral trading organization, which would have powers that GATT has always lacked to investigate trade disputes and enforce its decisions, Such an organization is a chief goal of most members, who resent the United States' efforts to use its

U.S. officials say tax matters are a question of national sovereignty, and that their position on financial Asian group moves toward greater services is aimed at opening up trade in Asian markets. But many countries Reuters. trade integration. according to regard the positions as further ex-amples of American unwillingness "NAFTA will in the end be a subgroup of APEC." he said. to be bound by multilateral rules. "APEC is the bigger game."

praise from a tough jury on Capitol Hill. A Democrat who fell into line only this week commented. The gang that couldn't shoot straight must have been taking a lot of target practice over the summer."

Finally, Mr. Clinton was willing to gamble, not only in launching a campaign for the trade pact when it scented doomed but in sanctioning the dehate between Vice President Al Gore and Ross Perot.

# ACCORD: A Slow, Uneasy Dance to Accommodation

### **Continued from Page 1**

and white dichards from sabotaging democracy before it has really

begun. The Zulu nationalists of the In-katha Freedom Party and the white separatists of the Afrikaner fringe have already scoffed at the constitutional accord and said they would resist any attempt to enforce it upon them.

In addition, two of the nominally independent black states invented hy apartheid - Bophuthatswana and Ciskei - said they would oppose the negotiators' decision to formally reabsorb them into South Africa. The leaders of the two homelands are toathe to lose their fieldoms.

Under the agreements governing the transition to the first multira-cial elections April 27, President Frederik W. de Klerk must consult with the ANC and other parties in handling such threats to political order. If the dissidents carry out tion of common interests. their threats to disrupt elections, the ANC may need Mr. de Klerk's army, and Mr. de Klerk will need the ANC's blessing to use it.

When negotiations began about two years ago, it was impossible to imagine the white government and its leading opposition becoming partners in a law-and-order cam-

civil servants.

fraud on the court."

**Away From Politics** 

tors withheld information that might have stopped

charges. "We never gave up faith in our justice system," John Demjanjuk Jr. said. The court ruled

that prosecution misconduct within the Nazi-hunt-

ing Office of Special Investigations "constituted

• The most complete jaw yet discovered from a

predecessor of man has been found in Ethiopia.

The jaw, almost totally preserved, was assembled

from 109 fragments after being found at Maka.

Ethiopia. It and other remains from Australopithe-

cus afarensis found in 1990 at Maka are about 3.4

million years old. Tim White, an anthropologist,

• A Manhattan court has awarded \$6.3 million to

two former Transit Authority workers for injuries

they said they received eight years ago as a result of

reports with colleagues in the journal Nature.

The generations of mistrust that divided the two have not disap-



A service will be held in honor of the life of

RAPHAEL SMITH

Sept. 10, 1967 - Sept. 14, 1993 at The Hoteltkiss School Chapel,

Lakeville, Connecticut, on Friday, November 19, 1993. at 2 p.m.

The Hotchkiss School has established a fund in Ruphaël's name.

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peared. They are reflected in the The man who promoted this arnew constitution itself, a 142-page gument to skeptics in the anti-document drafted by lawyers apartheid movement was not Mr. whose clients clearty expected the Ramaphosa but Joe Slovo, the worst of each other. Ramaphosa but Joe Slovo, the avuncular chairman of the Comworst of each other. There are, for example, three munist Party, whose militant crepages detailing limits on the presi- dentials are impeccable.

dent's power to declare a state of Mr. Slovo persuaded his allies emergency, because white rulers that majority rule would fail if it abused this power to crush dissent. faced a "counterrevolution" from faced a "counterrevolution" from There are elaborate provisions to the whites who command the priprevent the new government from shutting off the pensions of retired vate economy, the civil service and the security forces. civil servants who served the old

On the government's side, the order, because the government shift came in the final days of talks, feared a vengeful black majority. In its protective minutiae, the new supreme law of South Africa on the issue of how minority parties sometimes seems less a great docuwould have seats in the cabinet, but ment of political emancipation they were deadlocked over their than the contract for a hostile cor-Dower. porate merger. What sealed the constitutional

From the beginning, Mr. de Klerk had put great stock in formu-las and fanciful mechanisms, such agreement was not personal chemistry between Mr. Ramaphosa and as a rotating presidency, to limit the power of the majority. Now he Mr. Meyer, but a growing realizainsisted that the next government could act only if two-thirds of the For the ANC, the great epiphany came late last year when leaders cabinet agreed. accepted the notion of including

In the end, the government setminority parties in the first demo-cratic government and of protecttled for a vague requirement that the winners of the election rule "in ing the jobs of white soldiers and a consensus-seeking spirit."

It was not his idea to start with; t was cooked up in the vice president's office, where any chance to speak for the administration is welcome. But Mr. Clinton bought it, Mr. Gore delivered, and the impact seems to have been considerable, if only on White House morale.

Administration economists and some of their academic colleagues think the economy is already doing better than any one statistic shows. and they hope that trude accord will help to keep the curve rising.

There were certain bills to be paid for the approval of the accord. One was the hewildering series of side deals that were made to win votes this week, some of them un-ahashedly protectionist corollaries to a free-trade theorem. Tariff barriers were built to protect peanut growers and wheat farmers and oringe-juice producers, among many others. They meant that free trade would not he quite so free as it might have been, but more walls came down this week than went up. Another was the damage to the Democratic coalition. No doubt feelings were hurt and alliances strained. Some voters may be permanently alienated, especially if their jobs go to Mexico. Some will turn to Mr. Perot.

solution they used to clean graffiti from New York City suhway cars. Paul Petrone, 38, and Richard • John Demjanjuk will seek restoration of his U.S. citizenship, his son said, after the U.S. Circuit Court of Appeals in Cincinnati ruled that prosecu-Glassman. 42, both suffered permanent heart and lung injuries and emotional trauma, said their his extradition to Israel on Nazi war-crimes lawyer, Leslie D. Kelmachter,

• A Claude Monet painting, stolen from a Los Angeles home and valued at \$2 million, has been recovered in Newport Beach, California, where one of three suspects was arrested, the Los Angeles police said Wednesday. Wendell Williams. 26, a Pepperdine University student, was charged with burglary.

 A woman must be permitted to attend classes with the cadets at The Citadel, a South Carolina military college, while her law uit challenging its policy of admitting only men is heard, a U.S. Appeals Court ruled in Richmond, Virginia, It said that Shannon R. Faulkner, who had sued to enroll at The Citadel, could attend as a day student. A lower court will be asked to decide next year whether she can become a full-fledged member of the college's exposure to toxic fumes. The fumes came from a corps of cadets. AP. NYT. LAT

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International Herald Tribune Friday, November 19, 1993 Page 8



# A Beaujolais Museum With Little Bouquet

### By Laura Colby tional Herald Tribun

OMANECHE-THORINS, France - "Georges Duboeuf and Beaujo-lais, Beaujolais and Georges Dubocuf, it's a little hit of a love story .... " So begins one of the many exhibits in the

recently opened Hameau du Vin, a wine museum in the Beaujolais-producing town of Romanèche-Thorins, If Beaujolais nouveau. the newly bottled wine that went on sale Thursday in an annual ritual, is two parts bype for each part grape, then this is its

temple. Built by Duboeuf, one of the most successful wine merchants in the Beaujolais region. at a cost of around \$6 million, the wine village is a renovation of the former Romanèche-Thorins train station into a delightful café, and a seemingly endless series of rooms in adjacent huildings filled with wine arti-facts from soll samples to corkscrews.

If there was any stone left unturned in the commercialization of a wine. Duboeuf has unearthed it here. His statement of purpose leaves no douht: The wine village is "an essential tool to communicate, an important key to promote the Beaujolais and Maconnais wines," he writes, adding that "selling wine is also selling dreams and pleasure."

If that sounds a hit Disneyesque, the comparison is hard to avoid at the Hamean du Vin, with its smiling, uniformed atten-dants and immaculate huildings. The grit

### On a recent Saturday afternoon, my family and I had the village to ourselves. We visited a collection of wine artifacts, ranging from clay amphorae used to transport the wine by the ancient Romans and Greeks to an assortment of silver taste-vins, then moved past caves stocked with oak harrels for aging wine to a room showing crosssections of soil in which the Beaujolais family of wine, which includes Fleurie, Moulin-

a-Vent and Juliénas. There was a 10-minute show narrated by an automaton of a winemaker talking to his grapevine (with female voice and face). A slide show described the types of wines grown in the region by their characteristics. Next, a film showed how wine was made, ending with the Dubocuf bottling process: For the wine, it's not really an imprisonment, it's more of a retirement

Those who don't speak French can get brochures in English describing the museum, hut the films and animated exhibit - which you must view, in a room with locked doors, in order to get to the rest of the museum are in French only.

An interesting collection of advertise-ments and labels from early in this century extolling the virtues of wine is housed in a massive windowless room, and along one hallway is a collection of hlack-and-white photos of winemakers at the turn of the century. Other exhibits describe the making of corks and glass bottles for the wine, complete with cork tree replicas and 15-liter

# KKKKK In Bangkok, Take the River, Not the Road

### By William Warren

ANGKOK --- Probably the most popular radio station in Bangkok, at least during daylight hours, is one devoted to traffic. Motorists with car phones call in to report on conditions wherever they happen to be in the sprawling Thai capital, and the news is nearly always discouraging. So widespread are grim stories of two- and

three-hour trips across town that many visitors reportedly forgo its once-celebrated attractions, merely changing planes at the air-port for more tranquil provincial destinations.

Until a new airport expressway is completed next year - and possibly even afterward, according to local cynics --- getting to most central hotels will remain a test of endurance. When it comes to seeing a substantial number of the major sights, however, there is a way to avoid the traffic, namely, the Chao Phraya River, which snakes a leisurely course through the city's traditional heart.

King Rama I, founder of the Chakri Dynasty that still occupies the Thai throne (the present ruler is ninth in the line), chose the east bank of the Chao Phraya as being more defensible than Thonburi, a temporary capital established on the opposite bank after the destruction of Ayutthaya farther up the riv-er. In 1782, he began building the Grand Palace on an artificial island created by digging a canal at a point where the river curved, and three years later officially moved into the mile-square complex con-taining his hving quarters, audience halls and the spectacular Temple of the Emerald Buddha.

For the next century and a half, the Chao Phraya remained what Somerset Maugham called "the city's main highway." Nearly all the most important cultural and commercial landmarks are situated on or within a block or two of the river. Thanks to a network of public landings, it is possible to visit them conveniently without contending with street congestion.

The easiest way to do this is to stay in one of the riverside hotels. Shuttle boats are operated hy all the riverside hotels. While these are free to guests, they stop only at a few selected places, mainly the Oriental Publie Landing fnext to the hotel) and the River City Shopping Center adjacent to the Royal Orchid Sheraton,

The Chao Phraya Express service - not linked to any botel - operates up and down

the river between 6 A. M and 6 P. M., stop-ping mostly on the east, or Bangkok, side; cross-river ferries, owned by the same com-pany, must be taken to landings on the opposite bank. Fares depend on distance, but start at 12 cents and peak at 40 cents (calculated at a rate of 25 baht to the dollar); cross-river trips are 8 cents. The company also offers a special Sunday tour upriver to Bang Pa-In Summer Palace and the Bang Sai Handicraft Center, both near the old capital of Ayuthaya; the boat leaves at 8 A. M. from the Maharaj Ferry Landing; the fare is \$10 a person for the upper deck and \$7 for the lower deck; call 222-5330 or 225-3002 for reservations.

EISURE

Private boats can also be hired from most of the hotel and public landings. Fares must be negotiated beforehand but generally work out to around \$15 an hour. The word for public landing in Thai is tha, useful to know when planning a river itinerary.

HE most popular landing is Tha Oriental, because of its proximity to several large hotels and because boats for private hire gather there

in large numbers. From here it is only about 10 minutes (about a mile) to a landing for private boats and hotel shuttles at the River City Shopping Center, a multilevel modern complex in which the third and fourth floors are largely devoted to antiques shops; the facility is also used for periodic exhibits of art and tropical plants.

All hotel shuttle boats stop at the center's landing; the adjacent public landing for fer-ries is Tha Siphaya. Worth visiting next door for its elegant stained-glass windows and rather incongruous Gothic style is the Holy Rosary Church, established by Portuguese Catholics who fied to Thonburi after the fall

of Ayutthaya in the late 18th century. Ten minutes upriver on the same bank is The Ratchawong, a busy landing at the end of narrow, crowded Ratchawong Street, which leads to Bangkok's Chinatown, a network of alleyways dating from the city's early years. The most fascinating is Sampeng Lane, which extends seven blocks on either side of Ratchawong Road and sells every-thing from imported cloth and cooking utensils to wedding souvenirs and handy labels for designer clothes.

About a mile farther is Tha Raimee. North of this landing is a handsome old building marked with the words "Royal Seminary," one of the original structures of the Rajinee School, the first Thai-operated girls' school, opened in the late 19th century. On the right is the huge Pak Klong Talad,

THE

Bangkok's main wholesale produce market, where fruits, vegetables and cut flowers are sold for amazingly low prices.

Cross-river ferries go from here to Santa Cruz Cathedral, founded in the late 18th century though the current church dates from 1913, and to Wat Kalayanimit, where the principal building shelters an immense seated Buddha image revered by Thais of Chinese origin.

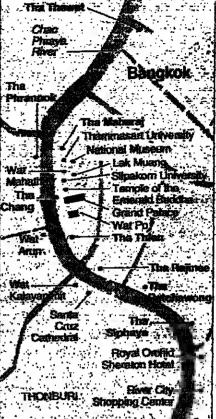
Tha Thien is about five minutes farther. Foreign ambassadors and other official visi-tors disembarked here in the early years and transferred to palanquins for royal andiences at the palace, some distance away. Today it provides access to Wat Po, Bang-kok's largest temple, noted for its huge re-clining Buddha, and a school of traditional medicine that offers massages for about \$8 an hour in a breezy pavilion.

From either Tha Thien or Tha Rajinee, a cross-niver ferry goes to Wat Arun, the Tempie of Dawn, whose 265-foot (80-meter) cen-tral tower, studded with broken pieces of colored porcelain, has been a major Chao Phraya landmark since the reign of King Rama III.

Tha Chang is used to reach the Grand Palace enclosure, which also contains the Temple of the Emerald Buddha. Added to or Bicentennial --- the Grand Palace houses the greatest concentration of Thai arts and architecture in the kingdom. To the left of the palace is Sanam Luang, an oval expanse used for a gala fair on the king's birthday, Dec. 5, and for public recreation every after-noon; kite fights take place here in the hot season. On the far side of the field is Lak Muang, Bangkok's City Shrine, erected by King Rama I at what was then the city's geographic center and a popular place to ask divine intercession for the granting of such favors as a winning lottery ticket. Thai clas-sical dancers are often hired to perform in the enclosure by those whose wishes are granted.

Along the river side of Sanam Luang, a relatively short walk, are Silpakorn (Fine Arts) University, in an old royal palace; Wat Mahathat, a leading center for Buddhist studies; Thammasart University, founded in 1934 and the scene of major student protests against the military Government during the 1970's, and the National Museum, one of the largest museums in Southeast Asia, which is partly housed in buildings that date from the reign of King Rama I and contains a com-prehensive collection of Thai Buddhist art,

GUIDE



as well as prehistoric and other artifacts found in the country. Across the river from Tha Chang is Wat Rakhang Kositharam, on the grounds of

Onectal Hotel

which is an 18th-century library that served as Rama I's home before he became king; the classic Thai-style structure has been re-stored by the Association of Siamese Archi-

Tha Maharaj, a few minutes up from Tha Chang, about a quarter of a mile, provides direct access to Wat Mahathat, and is also closer to the National Museum. The Sunday excursion ferry leaves from here.

William Warren, the author of "Water-ways: An Explorer's Handbook," wrote this for The New York Times.

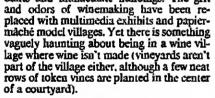


Kika Directed by Pedro Almodóvar. Spain. At age 42, Almodóvar delivers his 10th film as a comedy-cum-thriller with chilling suspense in all the right places. The script

banquet in which women are seen as more stable than men, but not by much. Of particular note are his control of a bedroom encounter that normally would be far from funny, and the intriguing design of cost tumes for Abril as a femme fatale and a TV crime reporter. (Al Goodman, IHT)

exposure of her body - and, though far from titillating, the rape scene is more explicit than necessary. It is, however, Neri's powerful and manced portrayal of Anna that lifts the story above the merely sensational. (Roderick Conway Morris, IHT)

sword is as good as your mouth? Together, their efforts do hitle more than summon fond memories of other, more annusing Musketcer films (like Richard Lester's from the mid-1970s); but this latest-retread doesn't really care about such comparisons. Conceived frankly as a product, complete with hit-



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selling a guide to health issues, says the

written press has "blown tempestuous

opinions into the path of every citizen."

and "amidst these gusty convictions

bladders?).

revolves a cyclone of television media.

Let's hope their book doesn't fan the flames that sow fear in men's hearts (gall

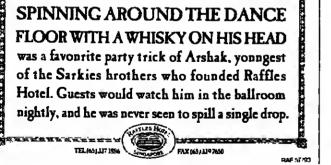
The Oakvale Press of California.

After working through the exhibits, you reach the tasting room. This high-ceilinged, paneled space, large enough for 350 people, conveniently abuts a wine and souvenir shop. where many of the local crus are on sale.

Even in the immaculately furnished tasting room, with its brass lamps and wooden booths, sipping wine from a glass with a printed label affixed stating the vintage and producer (Georges Dubocuf, who else?), I couldn't help feeling a bit of longing for the cool, dark, earthen-floored caves I had visited elsewhere in Fernor There the producers in elsewhere in France. There the producers, in flesh and blood, watched expectantly as you tasted their products, regaled you with talk of the harvest and the weather, and the smell of grapes fermenting filled the air. Le Hameau du Vin is open daily 9 A. M. to

6 P. M. Closed in January. Entry 70 francs (about \$12), including a glass of wine. Chil-dren 8 to 16: 50 francs; under 8 free.

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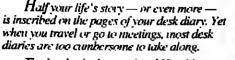
Francesca Neri and Antonio Banderas in a scene from "Dispara!" and Victoria Abril in "Kika."

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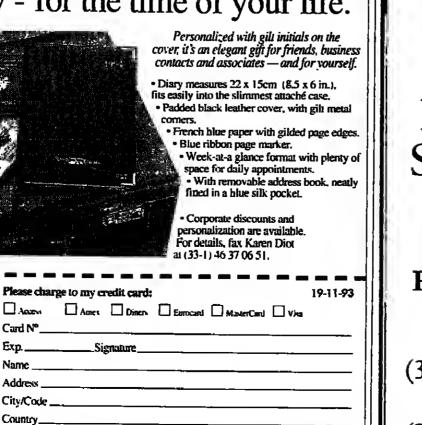
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sult is kind of a film noir illuminated with Almodóvar's trademark bright colors in the sets and costumes. Kika (Veronica Forqué) is a gabby makeup artist who seems to irresistibly attract strange characters to her side. These include a dashing Ameri-can writer (Peter Coyote); his stepson who is a Spanish photographer of ingerie (Alex Casa-novas); and the hostess (Victoria Abril) of a slimy TV "reality show" about crimes. This quar-tet leads with potent and hilarious acting that extends throughout the cast, all the way to the now-expected cameo appearances by Almodovar's elderly mother (this time as a TV talkshow hostess) and his younger hrother (as a repairman of doors). Almodovar has eliminat-

ed the unnecessary excesses that

bruised the skin of his last two

movies and turned in a delicious

## **Disperal**

MOVIE

Directed by Carlos Saura-Spain.

The melodramatic tale of a dare-The melodramatic tale of a dare-devil circus rider and sharp-shooter, Anna (Francesca Nezi), who is raped by three young thugs when they break into her caravan at night after she has repelled their advances. Humili-ted and with serieur internal ated and with scrious internal injuries from the attack, Anna sets out next day to hunt them down. The scene in which, shotgun in hand, she corners her tormentors was greeted with enthusiastic applause at the premiere at the Venice Film Festival. But from then on it is all downhill for Anna, who becomes a desperate fugitive. The ending of this revenger's tragedy is predictably bleak. Nea's reputation till now has rested not least on generous

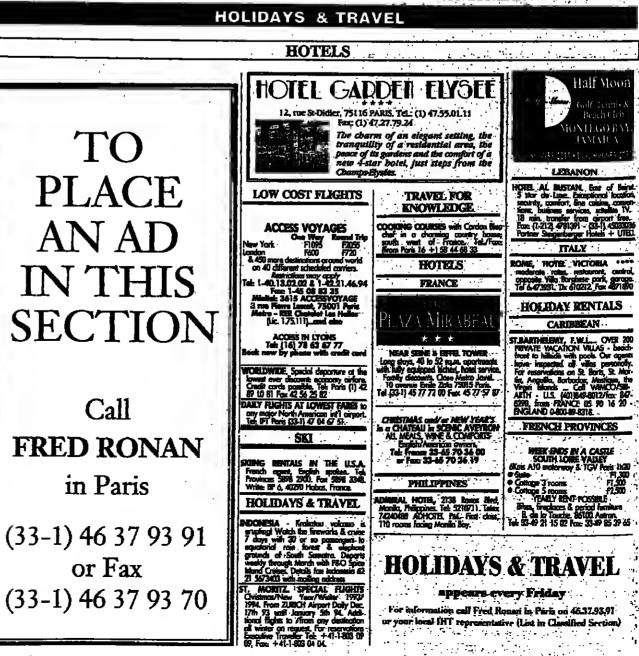
### The Three Musketeers

Directed by Stephen Herek. U. S. It's a little-known fact that the Teen-Age Mutant Ninja Turtles once romped through 17th-century France and that when they took off those green masks they

looked like long-haired, teen-throb movie stars. That seems to be the point of "The Three Musketcers," a big, swashbuckling Disney version that manages to incorporate explosions, martial arts and wise-guy dialogue into what's left - not too terribly much - of the classic Dumas story. This "Three Musketeers" was directed by Stephen Herek, whose credits include "Bill and Ted's Excellent Adventure" and "The Mighty Ducks." It was written by David Loughery ("The Good Son"), whose idea of a witty line is "I hope your

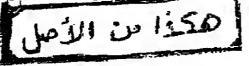
to-be theme song over the clos-ing credits, this adventure film cares less about storytelling than about keeping the Musketeers' feathered hats on straight whenever they go galloping. Women are treated dismissively, as when D'Artagnan is told. To be a proper Musketeer, you must be schooled in the manly art of wenching." In the same scene, D'Artagnau is also told: "You fight like a man. See if you can drink like one." Shot in Anstria, and picturesquely photographed by Dean Semler, "The Three Musketcers" is loaded with real castles and local color. No race through a marketplace is staged without the obligatory peddlers, vegetables and flapping chickens underfoot. These Musketeers themselves are part of the scenery, and the scenery really does look grand. : ..... (Janet Maslin, NYT)

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Lion call Fred Ronari in Paris on 46.37.93.91 For infor or your local IHT representative (List in Classified Section) TANA AND TANKS

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International Herald Tribune Friday, November 19, 1993 Page 9

### ARTS GEIDE

vino.

The MZ motorcycle at the Design Museum in London; a sculpture by Miró at the KunstHaus in Vienna.

### AUSTRALIA Brisbane

Queensland Art Gallery (tel: 8407333). To Dec. 5: "The First Asia-Pacific Triennial of Contempo-rary Art." This exhibition of about 200 paintings, prints, photographs and pieces of eculoture rep-resents the work of 77 artists from the Asia-Pacific area.

### AUSTRIA

### Vienna

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KunstHaus (tel: 712.04.95). To Jan. 27: "Joan Miro: Sculptures and Drawings." More than 90 sculptures created in the 1960s and 70s and 30 drawings by the Catalan artist. While his early sculptures combined ordinary objects in a surre-alistic way, in the 1960s Miro used discarded biotic mod executed of the provided discarded objects and assembled them to give an impression of freedom and dynamics.

BELGIUM

Ethnographical Museum (tel: 231.20.56). To Dec. 31: "The Face of the Spirits: Masks from Zaire," Painted wooden masks representing nat-ural spirits and ancestors that are used in such ceremonies as the initiation of young man, funerels and judgments of thieves,

### BRITAIN

London Design Museum (tel: 71.403.6933). To Feb. 27: "The MZ Skorplon: Dissecting the Design Pro-cess." An on-the-scenes look at how motorcy-cles are created; on display are two prototypes of

the newest MZs.

Brussels Palais des Beaux-Arts (tel: 507.84.80). To Dec. 19: "The Eagle and the Sun: 3,000 Years of Mexican Art." 200 items from Mexican museums

### FRANCE

BELGAUM

Festival international da Dansa (tal: 92,98,62.77). Nov. 24 to Dec. 1: In several ven-ues, performances by Ballets de Monte-Carlo, Compagnie Maguy Marin and the Lucinda Childs Dance Company, among others. Paris

La Bibliothèque Historique de la Villa de Paris (tel: 44.59.29.70). To Feb. 15: "Baudeleire/ Par-is." The complex relationship between Baudelaire and Paris is examined through prints, photo-graphs, deguerreotypes, paintings, manuscripts and drawings related to the 19th-century poet's

Grand Palais (tel: 44.19.17.17). Continuing/To Jan. 5: "Nabis: Bonnard, Vuillard, Maurice Denis, Vallotton: 1888-1900."

Musée d'Art Moderne de la Ville de Paris (tel: 47.23.61.27). To March 6: "La Danse de Ma-tisse." Three versions of Matisse's painting "La Danse" are exhibited together for the first time. Also on display are 40 sketches and studies.

Musée d'Orsay (tel: 40.49.48.65). Continu-ing/To Jan. 2: "From Cezanne to Matisser Mas-terpieces from the Barnes Foundation in Philadel-

BOOKS

### IRELAND Dublin

display the diversity of Mexican culture and ans over 30 centuries.

and costumes.

*ITALY* 

National Gallery (tel: 615133). To Jan, 31: "The Master Revealed." Features Caravaggio's "The Taking of Christ," a painting that was discovered only three years ago. Other works by Caravaggio will also be on show, along with related paintings.

### ISRAEL

len sealer The Israel Museum (tel: 708.811). To Jan. 4: "Marc Chagall: Dreams and Drama." A collection of Chagall's early works dona in Russie between 1908 and 1920, including the murals made for the Russian theater in Moscow and sketches of sets

Testro alla Scala (tel: 72.00.37.44). Gespare Spontini's "La Vestale." Conducted by Riccardo Muti. Featuring Maria Dragoni, Denyce Graves, Dimitri Kavrskos, Luca Lombardo, Dec. 7, 10, 12, 15, 17, 19, 21, 23,

### JAPAN

Tokyo Hara Museum (tel: 279.24.6585). To Dec. 19: "Contemporary Art from Portugal: Westam Lines." Paintings, drawings, sculptures and pho-tographs by eight contemporary Portuguese an-ists, such as Pedro Cabrita Rela, Juliao Sarmento and Paula Rego.

SINGAPORE

### SPAIN

Barcelona Fundació Antont Tapies (tel: 487.0315). To Jan. 16. "Alnca Explores: 20th-Century Alncan Art." This survey of contemporary Alrican an examines tolk and traditional art as well as func-tional art. tional arl.

New York

press the industrial age. Continuing/To Jan. 16 "Roy Lichtenstein Retrospective,"

Museum of Modern Art (tel: 415.252.4000). To Jan. 16: "The Great English Vortex." Drawings by the Volorists, that British abstract art school that evolved in the second decade of this century. The

# IN THE CLEBS Prague: Nocturnal Radost With International Flavor

### By Alexander Lobrano

RAGUE - Anyone looking for a little nocturnal radost in Prague these days will find it at Radost. which is both the Czech word for pleasure and the name of the capital's hottest dance club. Though no one is yet offering "Prague hy Night" tours, this bi-level club has completely altered the after-hours landscape of a city where beer halls and a couple of deatening hard-core rock clubs were about all there was to do after cinner, aside from sitting in one of the cafes lining Old Town square.

"Our idea was to communicate a really international atmosphere." says Bethea Zoli. 43, an American who opened the club with her Slovak husband. Richard. in December. We both knew Prague really well, and it seemed like the right time for a real club, or the kind of good new place you might find in New York or London or anywhere else."

to a way, what's most remarkable about Radost is that it could as easily be in Tokyo or Los Angeles as in Prague, a city that decidedly morgue-like by dark before the Velvet Revolution only four years ago. A go-go dancer writhes away on a stage at the head of the sunken dance floor, where a girl with cropped bleached hair and a nose ring dances next to a young stockbroker-type in blazer and rep tie. The odd star graces the crowd --Radost has become a favorite after-concert place for pop and rock groups - and many local celebrines. like the 20-year-old singer Darinka Rolins, are regulars. Most of the Praguers who come are so thoroughly westernized, either hy traveling or living abroad or through Western friends and sharp observation, that they are indistinguishable from the many foreigners who frequent the club.

The crowd at Radost is mixed in terms of age, nationality, profession and attitude, and this heterogeneity, so often the key to a good club, is ensured by a somewhat controversial policy. "I sort of see this club as being a place where people can learn a lot." says Zoli. "If you live in a city like Ostrava [a Czech industrial city on the Polish border], you'll encounter types of people at Radost that you've probably never seen before.

"So every night we let in some people who might not seem like obvious candidates, because the only way to learn that big hair and polyester aren't wonderful is to see something new. We also have to be careful that we don't get too many white T-shirts [tourists] during the summer or the regulars will be scared off."

Everyooe who comes must submit to a metal detector. The club's as popular with the Russian malia, increasingly active in Prague, as it is with British hankers, would-be American novelists, fashion models and the city's growing oumber of young tycoons.

The Zolis, who own a designer clothing store in Bucks County, Pennsylvania, found the space where Radost is situated when they came to Prague to visit a clothing factory. "We met the couple who own the building, and we loved it. The problem was that it had already been slated to become sort of an official neighborhood cultural center," Zoli said, "Then once we obtained permission to open a club. we basically had to rebuild the entire cellar."

Today, at street level, Radost encompasses the Cafe F/X, a popular restaurant that serves spinach pizza, salads and cappuccino. Down-stairs, a long wooden bar staffed by a multinational crew runs the length of the long, industrially carpeted main room, off which is another bar area with a two-tiered seating area and the dance floor. The DJs spin a mix of house, techno and Czech pop music from a wall-mounted cahin, and people who prefer to watch the action rather than join in can peer down from a small halcony area. Overall, the decor gives off a dressed-up industrial feel that has become an international club idiom.

Zoli, who confesses that she's not a regular lightclub-goer herself, sees the club as evolving into sort of an all-purpose cultural center, and she likes to keep the space busy during daylight hours, too, with occasional performance art and poetry and fiction readings by members of the large English-speaking literary community. A record and video shop will soon be opening, and a oew gallery space was recently hung with AIDS-prevention posters from around the world as part of an AIDSawareness initiative.

URING AIDS-awareness week, a hig balloon model of the HIV virus that causes AIDS hung over the door to the club, shocking many people, which pleased Zoli.

"I wanted to make the point that you can't stop thinking when you go out to have a good time," she says, "In the '90s a good club has to be more than a place where people just party. Especially in Europe, where national-ism is becoming so prevalent. We oeed places where everyone can be what they are, places that are accepting. This is what I want Radost to he, sort of a free zone. Because this way people will see that the differences between themselves are actually quite wooderful."

Radost, Belehrudska 120, Prague 2, Tel.: 256-989, Cover charge 45 koruny (\$1.50). drinks 25 koruny.

Alexander Lobrano is a journalist based in Paris

UNITED STATES

Guggenheim Museum (tel: 212.350.3555). To Jan, 23: "Industnal Elegance." 63 objects cho-sen by designers, architects and others to ex-

Metropolitan Opera (tel: 212.362.6000), Ver-di's "I Lombardi," conducted by James Lewne, with Aprile Millo, Luciano Pavarotti, Bruno Bac-caria, Samuel Ramey, Dec. 2 (premiere), 6, 11, 14, 17, 21.

San Francisco

exhibition contains the greatest collection of ex-isting Vorticist documentation. Washington National Gellery of Art (tel: 202.737.4215). To

Feb. 6: "The Age of the Baroque in Portugal." 120 objects from the 18th century, a penod of brilliant anistic achievement and patronage in Portugal, including tile compositions of *azulejos*, furniture, silverware and jewels.

Open reserva rials (tel: 71.928.38.41). Seiji Ozawa conducts the Boston Symphony Orches-tra's In an all-Berlioz program (Dec. 4 and 5). The crchestra - with Ozawa - will also perform in Paris (Dec. 6), Madrid (Dec. 8, 9), Vienna (Dec. 11, 12).

Martin-Gropius Bau (tal: 254.890). To Dec. 12: "Japan und Europa: 1543-1929." More than 500 Japanese objects of artistic and scientific signifi-cance brought together from Japanese and Ger-man national collections.

GERMANY

371.7863/371.7824). To Nov. 24: Twenty-five groups from Asia perform dance, music and the ater productions. Included are two interpretations of Shakespeare by the tzumi Schoot of Kyogen and the Shanghal Kun Opera Troupe.

A PLACE AT THE TABLE: The Gay Individual in American Society

By Bruce Bawer. 269 pages. \$21. Poseidon.

Reviewed by Jonathan Yardley

**B**-RUCE BAWER is best known though this unfortunately means he is scarcely known at all respected but now moribund: serious literary criticism written for a dership. His reviews and general rea general readership. His reviews and essays often appear in publications of a conservative cast, though be is anything except an ideologue. Now in his 30s, Bawer admires the old-fashioned literary verifies but is open to experimentation and is sufficiently open-minded to find virtue in a broad range of writers. His own writing invariably is lucid, mea-sured, witty and authoritative; he scems to take more pleasure in giv-ing praise than damnation, but be does both with style and verve.

Bawer is also as it happens a homosexual. There is no evidence that this has the slightest bearing on his literary judgment; to the best of my knowledge he has never used. piece of literary criticism as a forum for what would be described. in certain quarters as homosexual dvocacy. If anything the restraint

• Stephen Butt, managing direc-tor of Morgan Stanley Asset Man-agement-Enrope, is reading John le Carrê's "The Night Manager." "I think he will emerge as ooc of the writers of this generation that will be of interest when people look back in 100 years' time. I don't think he'll be thought of as just another pulp novelist." (Conrad de Aenlle, IHT)

BRIDGE

transfer sequence. South's bidding suggested spade

strength and clob weakness, so West led the club queen. The de-

fense took three tricks in that suit,

but South's nine was now a winner.

West shifted to a spade, and the

problem of the diamonds. He knew

that West had begun with exactly three clubs, so that player was like-

ly to have some chamond length. But Berkowitz deliberately went

against this indication by leading low to the ace. He then led the

diamond jack and finessed against

East, making his contract. Was this good cycsight? Not at all. As West was an expert, he

would surely have played the queen from a doubleton queen, and per-

haps from Q-x-1, in an attempt to

Now South had to solve the

jack, queen and ace were played.



that Bawer admires in the prose of qualities that distinguish his liter-

others seems to be characteristic of ary criticism. his private manner. He may have had relatively little difficulty in Bawer's severest criticism is reserved not for the heterosexual mahad relatively into anticuity in emerging from his closet among family and friends, but doing so in public gives him clear discomfort. In writing "A Place at the Table," Bawer obviously has overcome his jority but for the minority within his own minority, the "gay subculture" that "disdains the notion of individual identity and takes a reductive, narrowly deterministic view of boreticence. He has written the book, mosexuality." In Bawer's view bohe says, because "the narrow, sex-obsessed image of gay life" that pre-vails in the general public is largely alien to the life he knows. More mosexuality is not political but per-sonal: "Homosexuality is not a movement." He writes damningly, if not dismissively, of the Gay Pride Day march in New York, "a parade broadly, and of greater importance, it concerns him that discussion of homosexual life in America tends to that too often underlined the sexual aspect of gay life - and underlined be dominated by bashers at one ex-treme and radical homosexuals at the other, "my aim," he says, "is to address the questions at hand with the most sordid aspects of that sexual aspect." He believes that homosexual activists should be more concerned with winning friends among the heterosexual majority than with alienating that majority by fighting reason, not rancor." This he does with precisely the

not have it.

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West led the club queen

for political power based on sexual identity. He writes:

"If I feel any rancor toward some of the people in the Gay Pride Day march, my rancor is directed not at their homosexuality but at their selfdisgust, at their lack of self-respect, at the self-hatred that underlies so much of their noisy pride.' I don't hate seeing people in leather or drag; what I hate is the thought that to some of them, the leather or drag is the cornerstone of their identity. . . : And I hate the fact that such people have succeeded in conwincing many beterosexuals that they speak for all gays and that their own less attractive qualities are in-herent attributes of homosexuality." As Bawer says elsewhere, "My print thermuliant this body

point throughout this book . . . is not that homosexuals deserve prefcreatial treatment of any kind because they belong to a victim group, but rather that gay individuals do not deserve to have their fives, careers and committed relationships treated differently from those of hetcrosexuals simply because they are gay." Those are, in the current chmate, courageous words. It may be that the "gay subculture" represents only a small minority of homosex-uals, but it controls the terms of public discussion and debate; in taking the position that he does, Bawer risks vilification in activist publications, and sooner or later oo loubt will be smeared as a "traitor"

to "his people." To which Bawer quite certainly would reply that "his people" are

the human race, rather than some sexually defined subgroup thereof. When he writes - in a hurst of the impatience that from time to time he cannot resist - that "many deal Berkowitz- as South became block the suit. He did not play the heterosexuals, after two decades of declarer in three no-trump after a queen, so it was likely that he did the gay-rights movement, still didn't what he means is that most get it," of us still don't understand that "the great majority of homosexuals had no desire to destroy national institutions, but only wanted to be a part of them . . . without pretending to be something they weren't."

Acceptance is what Bawer wants, not merely acceptance as opposed to rejection or alienation but acceptance as opposed to mere toleration; along the way he draws a clear, pointed distinction between the two words. Most particularly he wants to persuade that majority to extend to homosexuals the same Both sides were vulnerable. The right to permanent legal unions that heterosexuals enjoy as a mat-Pass Pass Pass ter of course.

### Jonathan Yardley is on the staff of The Washington Post.

For more than a century and a half, Patek Philippe has been known as the finest watch in the world. The reason is very simple. It is made differently. It is made using skills and techniques that others have lost or forgotten. It is made with attention to detail very few people would notice. It is made, we have to admit, with a total disregard for time. If



a particular Patek Philippe movement requires four vears of continuous work to bring to absolute perfection, we will take four years. The result will be a watch that is unlike any other. A watch that conveys quality from first glance and first touch. A watch with a distinction: generation after generation it has been worn, loved and collected by those who are very difficult to please; those who will only accept the best. For the day that vou take delivery of your Patek Philippe, you will have acquired the best. Your watch will be a masterpiece, quietly reflecting your own values. A watch that was made to be treasured.



Patek Philippe S.A. +1, me du Rhône - 1211 Ceneva 3 - Switzerland

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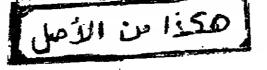
### By Alan Truscott

T HERE is one common suit combination that calls for expert defense, but also opens the door to a double-cross by the declarer. Suppose dummy has A-J-10-x-x in a suit, but no side entry. If the declarer has three small cards, or a doubleton, he will plan to finesse twice, but his left-hand oppo-Bent, if expert, will confuse the issue by playing the king or queen from a doubleton or tripleton holding: K-x, Q-x, K-x-x or Q-x-x.

This had a curious impact on the diagramed deal played to October in a tournament in Campione, a resort in the Italian Alps. The American representatives were David Berkowilz of Old Tappan. New Jersey, and Larry Cohen of Little Falls, New Jersey. They use an opening no-trump with a 14-to-16 point range, and on the diagramed

Page 10		INE, FRIDAY, NOVEMBER 19, 199	73 77 Month High Law Stock Dis Yid PE 130s High Law Latest Chige	12 Algorith Might Low Stock She vid PE 1055 High Low Lobol Ch	
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International Herald Tribune, Friday, November 19, 1993

them to anyone else.

Chengdn

describe the

"spontaneous."

its red-hot economy in July.

### Page 11

## Unemployment China's Stir-Fried Stocks In Britain at **Illegal Speculation Booms in Back Streets** 41/2-Year Low

### By Kevin Murphy

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**GM** Drops

Unit Sale

After U.S.

**Files Suit** 

Compiled by Our Staff From Dispatches

DETROIT — General Motors Corp., facing federal opposition to its proposed sale of its Allison

automatic transmission subsidiary

to a German competitor, said Thursday it has decided to end the

The Justice Department sued

GM on Tuesday, seeking to block the \$525 million sale because it said the proposed deal would create a monopoly for ZF Friedrichshafen

sale talks.

International Herald Tribune CHENGDU, China - With sellers waving stock certificates in a crushing crowd and those buyers capable of arm movement answering with thick wads of yuan, Chengdu's clandestine stock market is quiet only in the corner where exhausted investors sip restorative cups of tea.

In open-air illegal trading winkingly described by city officials as "spontaneous," and therefore somehow beyond their control, about 2,000 people vied for slices of China's new wealth in rambunctious dealing on a rare sunny autumn afternoon.

The speculation in shares of 23 local companies originally sold to their work forces is typical of the get-ricb-quick mentality thriving throughout China, and typical too of the sort of stir frying — local slang for speculation - targeted by an austerity drive launched by Beijing four and a half months ago.

Stock-issuing rules decreed that employees were supposed to keep the certificates for three

years before being allowed to sell trading, it is not encouraged and the government will not act to encourage it," said Xu Xing, head nf Chengdu's Commission But opportunism soon led many hulders in a street market called Beimiaozi. When crnwds of Fnreign Econnmic Relations. describing the sort of legal limbo in which many of China's most profitable commercial endeavors grew too large, the action shifted to its current location, near Chengdu's North Stadium. The speculators keep coming back in spite of a call by the thrive.

Despite many cities' calls for their nwn stock exchanges. Beijing securities market authorities are steadfastly refusing to sancofficials winkingly tion new rivals to Shenzhen and Shanghai, launched as "experiments" two years ago. open-air trading as

Both of the authorized exchanges are growing in size and stature despite hiccups such as the riots which occurred last year when 1 million people lined up for new share issues in Shenzhen. government of the province of Si-

Each is welcoming Beijing-apchuan to return all certificates that entitle holders to eventually proved companies from through-out China to their exchanges and hold dividend-bearing stocks to state-owned trustees for safekeepencouraging brokers in the prov-inces to help channel new funds ing, and some disastrous falls in stock prices after China anto their markets. nounced strict measures to cool

But judging from the situation outside Chengdu's North Stadi-"Although there are no administrative rules to prohibit the See CHENGDU, Page 15

Computed by Our Staff From Dispatches LONDON - Britain recorded its biggest fall in unemployment for fnur and a half years nn Thursday. and Employment Secretary David Hunt said the country's "flexible and deregulated labor market is delivering both economic growth and

The number of people out of work fell by 49,000 on a seasonally adjusted basis in October, to 2.86 million, the Department of Employ-ment said. It brought the unemployment rate down to 10.2 percent from 10.3 percent in September.

The unadjusted total fell by 112,534, to 2.79 million. Mr. Hunt's officials were more

cautious, however, warning at a briefing that the size of the October fall was probably an anomaly and could not be expected every mooth. Independent economists, who said unemployment appeared to be on a downward path, also treated the

drop with caution. "My feeling is unemployment is

probably on a modestly downwar trend, but you can't guarantee it," said Ruth Lea of Mitsubishi Bank. "You can only do that if growth in the economy continues, and there is still a question mark over that." Several new indicators pointed to more stable wage costs, buoying the broad unpression that wages

are not fueling inflation. The Employment Department said Thursday that the underlying rise in average earnings in September was just 3 percent, the lowest annual increase for 25 years. The rise for August was revised to 3.25 percent from 3.5 percent.

Separately, the Confederation of British Industry said pay settle-ments in industry in the third quarter of the year averaged 2.3 percent, the same as the second quarter. It said this was the lowest recorded level since it started compiling pay data in 1977.

Officials also announced Thursday that the country's M-4 money supply rose 1.0 percent in October from September, indicating more robust activity than generally be-lieved. Economisis bad widely pre-dicted a rise of only 0.3 percent to 0.4 percent

The strong money supply growth "may be teiling us that there is more investment in industry, or possibly that there is more activity in the bousing market," said Jona than Davies, an economist at UBS.

The government affirmed its commitment on Thursday to "policies designed to support continuing economic growth and rising em-playment, based on permanently low inflation."

Setting out business for the oew parliamentary session in a speech written for ber by the government, Queen Elizabeth said "fiscal policy will be set to bring the budget deficit back towards balance over the medium term."

Figures due on Friday are likely to confirm that the economy grew by 0.6 percent in the third quarter from the second giving year-onyear growth of 2 percent.

(Rewers, AFX, Blocmberg)



### By Carl Gewirtz

International Herald Tribune PARIS - The United States faces an erosion in living standards and social harmony unless it gets its priorities right and boosts savings and investment, a study published Thursday warned. The best way to achieve both is to slash the

ing a search for a buyer of its La-Grange, Illinois-based electromofederal budget deficit, says the Organization for Economic Cooperation and Development in its annual survey of the U.S. economy.

Both are considered to be out-On the economic front, the secretariat exside GM's core automotive busipects an imminent increase in short-term interness, where GM has said it is focusest rates. It sees U.S. growth picking up to an ing efforts and resources. Mr. Hoglund said that another plan would be developed by the annual rate of 3 percent oext year from an expected 2.75 percent this year.

Although inflation is seen holding steady at about 3 percent, the secretariat considers this unit's employees and management to make Allison "a successful entity "excessive," As a result, the current oear-zero level of real short-term rates is "clearly msus-Allison is headquartered in Indi-anapolis and employs about 4,300 workers who produce heavy-duty tainable" and the OECD expects "an initial minimal increase" in the 3 perceot federal funds rate on overnight interbank loans before transmissions for trucks, buses, offthe end of this year. road vehicles and military equip-ment. (AP, Knight-Ridder)

Noting that real short-term rates have aver-

aged about 1.25 percent in recent decades, the secretariat expects the fed funds rate to rise by

1.5 percentage points by late 1994. Turning to the fundamental issues, the report praised the year-old administration of Presi-dent Bill Clinton for having moved rapidly to reduce the deficit, but complained the red ink

remained "disappointingly large." The report acknowledged U.S. labor produc-tivity and living standards are the highest in the world, well above the average of the OECD's 24 member comprises and far above Japanese levels. But the productivity standard "is likely to be surpassed in the next decade or so by a number of countries," the study warned, unless there is a substantial increase in savings and investment. Internationally, U.S. exports are well placed to win market share as the world economy recovers due to their very competitive pricing. But this is largely due to the recent depreciatioo of the dollar rather than the result of improved productivity, the study said.

The report blamed the decline in savings and iovestment over the past two decades for widening the gap in productivity between skilled

and unskilled workers and contributing to a

other developed countries in work-related skills and the gap is especially pronounced for the least educated."

intervene to manage trade by trying to establish quantitative targets in specific sectors. The OECD said it was impossible to fix optimal

The deficit in the current account, the widest \$107 billion this year.

widening gap between the incomes of rich and poor. These disparities "have the makings of a social problem, given inadequate access to training for minorities and the noncollege bound," the report warns.

The secretariat harshly appraised the U.S. educational system, "Except for the elite, high school graduates are falling behind those in

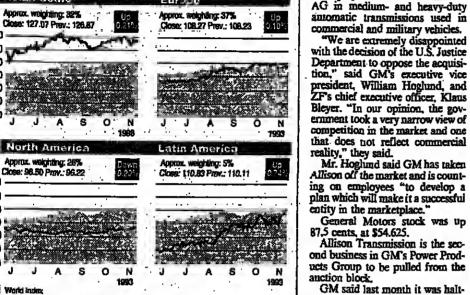
The report expressed concern about the govmment's trade policy and its willingness to

### values for current-account surpluses or deficits and warned efforts to do this "might undermine the free multilateral trading system. measure of trade in goods and services, is fore-cast to widen to \$135 billioo oext year from

**Thinking Ahead** Italy Blocks EC's Bid For Asia, Only One Issue Matters

tive subsidiary.

in the marketplace."



Eurasie

**DEX**: 110

World Index

18/93 close: 110.35 vious: 110.15

International Herald Tribune World Stock Index G, composed of

280 internationally investable stocks from 25 countries, complied by Bloomberg Business News. Jan. 1, 1992 = 100.

The index tracks, U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria, Belgium, Brazil, Canada, Chile, Denmark, Finland, France, Germany, Hong Kong, Italy, Mexico, Nathartanda, New Zeeland, Norway, Singapore, Spein, Sweden, Switzerland and Venazuele. For Tokyo, New York and

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-	Thu, close	Prev.	% change		Thu, close	Press.	· change
Energy	109.08	108.45	-0.09	Capital Goods	105.72	105.04	+0.50
Utilities	117.07	117.36	-0.17	Raw Materials	106,19	105.65	+0,42
Finance	119.42	119.09	+0.30	Consumer Goods	94.33	94.25	+0.10
Services	118.98	119.21	-0.34	Miscellaneous.	122.39	123.22	-0.73

Dimensional Hereld Tribune ment

### By Reginald Dale nal Herald Tribune

INGAPORE --- Seen from this strategic Southeast Asian vantage point, there is only one big story for the rest of the decade. And it is not what is going on in Washington or Brussels --- or even Moscow.

What is obsessing this part of the world is China and whether it will be a force for stability or disruption in Asia and beyond.

Almost nobody doubts that China is heading for great-power status. And in the post-Cold War world, its strength will be measured not by the size of its armics or its nuclear force, but by its economic might.

Lee Knan Yew, Singapore's elder states-man and veteran China-watcher, says the biggest challenge in the next century will be to ensure that China becomes "a constructive and cooperative partner" for the United States, Europe and Japan.

If China grows by an average of 8 percent a year - considerably less than last year's explosive performance - its economy will be larger than that of the United States in 15 years, Mr. Lee said at an international conference here this week.

That is basing the comparison on purchasing-power parity rather than current exchange rates, a measure that is in many ways more accurate.

Of course, such figures give only a crude measure of the size of the Chinese economy and say nothing about its sophistication. Chi-na is not going to rival the United States just yet in the cutting-edge industries or services of the 21st century.

Some economists doubt the heady growth

figures that have been coming out of China, which are impossible to check independently. Others say that China cannot keep it up, that its progress will be thrown off course by economic and political uphcavals, perhaps even internal conflict.

But Singapore does not seem to think so. Mr. Lee says China's growth "will remain uneven and punctuated by bouts of overheat-ing and political upsets." But it will not be stopped, because the economic reforms will

Lee Kuan Yew says China's growth "will remain uneven and punctuated by bouts of overheating." But it won't be stopped.

not be reversed and the country will not break up like the Soviet Union.

This week's announcement by Beijing that market reforms would be accelerated con-firmed China's determination to follow in the footsteps of the booming "tiger" economies on its borders. With the collapse of the communist economic model, most developing countries see no other path to growth.

The question that is hotly debated by Asian economists is whether China will really be able to become another Hong Kong or Singapore on a vasily greater scale.

China has obviously grasped the point that the first essential element for a tiger-style boom is the adoption of free-market policies. But the second requirement, education, will

be far more difficult in a population of nearly 1.2 billion than it was fur Singapore's 2.75 million.

In China's favor are its increasingly close links with the 50 million overseas Chinese in Asia and North America, links that are creat-ing a powerful economic network already widely known as Greater China.

Greater China is fueled by a potent combioation of skills and capital overseas and virtually unlimited cheap labor at bome.

Singapore says it will take China 20 to 30 years to modernize, during which time it will need a peaceful international environment. "So long as the United States-Japan-China relationships are kept in balance, stability will preval," Mr. Lee says.

Indications are that the U.S. administration, after a slow start, is beginning to think the same way. President Bill Clinton's meeting with the Chinese president in Seattle on Friday marks a move to cast the relationship with Beijing in broader strategic terms, just as his visit to Tokyo in July persuaded him to look beyond the immediate problems of the U.S. trade deficit with Japan.

Washington's leverage over China, and over the rest of Asia, is in long-term decline, both economically and strategically. As the booming Asian economies trade more with each other, they will need the American market less. And the U.S. security presence in the Pacific will continue to diminish.

That is why Washington and its allies should try to work with China now to belp its economy develop and to integrate Beijing into the multilateral system. It will be in everybody's interest if China regards the West as a friend rather than an adversary.

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# For Steel Reform Plan

Italy's RAI television reported.

their own. The plan calls for capaci-

ty cuts throughout the continent to

ease the current crisis in the industry, which has been hit by falling

prices caused by lower demand and

rising imports. The crux of the fight between Italy and the EC is centered on

Italy's largest steel plant, the liva

SpA factory in Taranto, one of the most modern in Europe. The Com-munity is demanding Ilva cut pro-

duction there by 1.7 million tons.

ing to sell the plant, although it says that cuts demanded by the EC

would make it unprofitable.

The Italian government is seek-

Italian officials have indicated

they are willing to make cuts of 1.2 million tons at Taranto, or spread

the cuts around nther Italian pro-

ducers. French, British, and Ger-

Weak Outlook

Sends Ericsson Stock Plunging

Bloomberg Business New

AB's American depositary receipts skid in active trading on Thursday after the Swedish telecommunica-tions company's chief financial offi-cer warned that fourth-quarter oper-

The company's ADRs, each of

which represents a share of Class B stock, fell \$7.875, or 15.6 percent, to

\$42.625. Earlier in Stockholm,

Ericcson's shares were unchanged at

In a conference call with analysts Carl Wilhem Ros, the chief financial

officer, said fourth-quarter operating income might be flat, compared with the same period a year ago, said Michel Guite, an analyst at Dillon. Read & Co. who took part in the call. "The upside will be determined by how much we can deliver in the last few days of December," Mr.

Guite quoted Mr. Ros as saying. Mr. Guite said Mr. Ros was refer-

ring only to operating income and

that the company's earnings per

share would be helped by currency movements and a lower tax rate.

ating income might be flat.

413 kronor (\$50.05).

NEW YORK - L.M. Ericsson

man producers, who have already Compiled by Our Staff From Dispatches made deep cuts themselves, are MILAN - European Communipushing for larger cots by Ilva. industry ministers, meeting in

The commission is trying to win approval of a plan to cut the Com-Brussels to seek an accord oo a Europe-wide plan for the steel industry. munity's steel production capacity broke up their talks Thursday withby 20 percent, including about out a decision after Italy refused to 30,000 tons of raw steel and 20,000 e in to demands to cut output, 1994. The plan would involve scrap-ping 50,000 to 70,000 jobs. But private-sector steelmakers are The ministers plan to meet again

on Dec. 17 and would hold talks among themselves in the meantime. refusing to accept the plan as long as Italy's delegation was isolated at European governments pump subsi-dies into unprofitable state-owned the meeting, although the remaining 11 EC members did not wish to go steel works. (Bloomberg, AFP) ahead and implement the plan on



CURRENCY AND CAPITAL MARKET SERVICES



SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE

Jouiller Herbiger Medulle de Vermeil de la Ville de Para nulevard des Capucines, 75002 Paris, Tel. (1) 42.61.66.74 50, taubourg St-Honoré, 75008 Paris, Tél. (1) 49-24-01-36 Hotel Royal, 14800 Deauville, Tél. (16) 31.88 16-41

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### **CURRENCY & INTEREST RATES**

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### **MARKET DIARY**

# **Rising Rates Give Blue Chips a Jolt**

Compiled by Our Staff From Dispatches NEW YORK -Stocks tumbled Thursday amid a surge in interest rates, a plunge in Chevron shares, and weakness in telecommunications shares triggered in part by a profit warning from L.M. Ericsson of Sweden.

Those concerns offset relief the House of Representatives voted

N.Y. Stocks

last night to pass the North Ameri-can Free Trade Agreement by a bigger than-expected margin. The Dow Jones industrial aver-

age slumped 19.01 points, to 3,685.34, on Thursday, continuing a downtrend on Wednesday. The Dow rose to a record on Tuesday.

"Nafta was yesterday's con-cern," said David McHugh, a fund manager of Northern Trust Co. "The biggest concern now is what's going on with the bond market."

Declines outnumbered advances hy a 9-to-5 ratio, while volume on the New York Stock Exchange fell to about 310.4 million shares from 317 million shares on Wednesday.

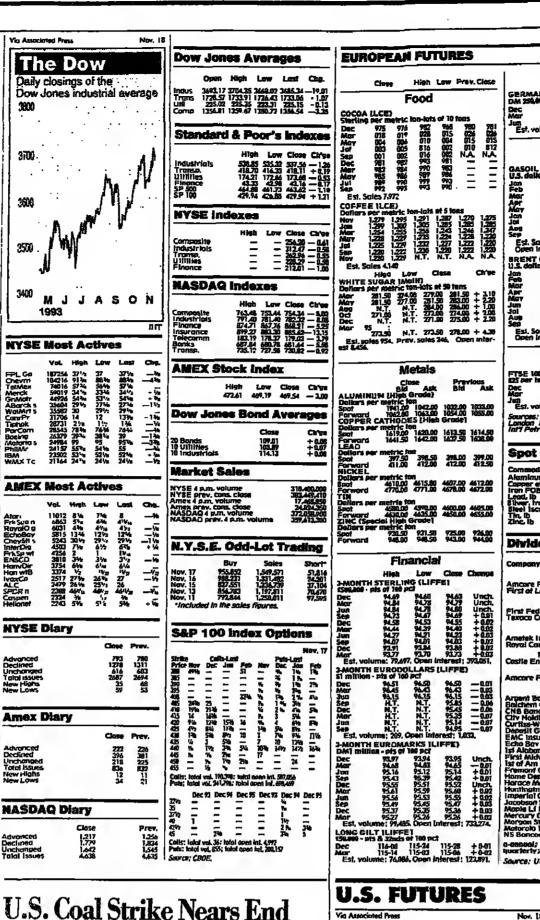
The stock market was soured by a rise in the yield on the benchmark 30-year Treasury bond, which climbed as high as 6.24 percent from 6.18 percent on Wednesday. in the wake of a bigger-than-expected drop in weekly unemployment claims. The Labor Department said the number of Americans filing first-time jobless claims declined 20,000 last week. "With bonds trading down, people have to stop focusing on NAFTA and worry about the ultimate fear for the stock market rising interest rates," said Thomas Gallagher, managing director in equity trading at Oppenheimer & Co. Chevron slumped as mucb as 4% to a low of 88% after Pennzoil

flooded the market with temporary supply by selling just under half its stake in Chevron. Pennzoil unloaded about 8.1 million shares for \$72 million

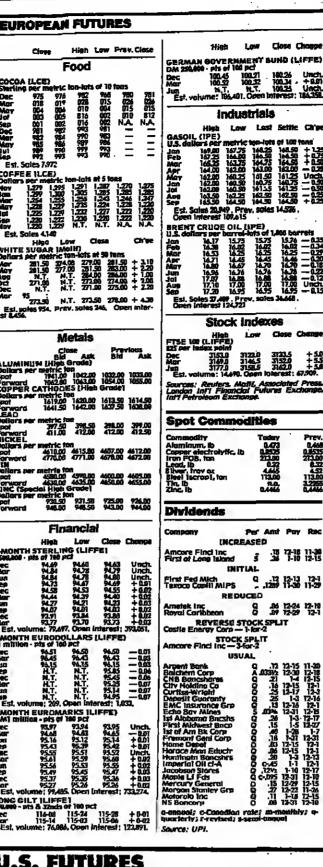
The market was further sbaker when Ericsson's American depositary receipts fell as much as 17 percent after its chief financial officer warned analysts that fourthquarter operating income might be flat. Ericsson's ADRs ended down 7%, at 42%.

Other blue chips suffering notable losses included Caterpillar, down 2 at 86, Boeing, off 1% at 39, and International Paper, down 4 at 641:

Teléfonos de México closed unchanged at 57% in active trading. The Mexican telephone company has been a focus of particular attention lately as one of the country's major available shares. (Bloomberg, UPI, Knight-Ridder)



**INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993** 



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# **Unemployment Claims Fall**

WASHINGTON (AFP) - The number of first-time claims for unemployment benefits fell by 20,000, to 338,000, in the week ending Nov. 13, the Labor Department said Thursday.

The decline offset a jump the previous week and was the sharpest drop since the week ending July 31. The department revised its initial estimate of jobless claims for the week ending Nov. 6 to 358,000 from 354,00.

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The four-week moving average of jobless claims, a more reliable estimate of the employment onthook, fell to 345,500 from 348,750 the week before.

Judge Denies Intel Request on AMD SAN JOSE, California (Bloomberg) — Intel Corp.'s attempts to prevent a retrial in its copyright case against Advanced Micro Devices SAN JOSE, Canonia (Buotante) - and the constraint of the prevent a retrial in its copyright case against Advanced Micro Devices Inc. were rejected by a federal judge on Thursday. Judge William Ingram in the U.S. District Court in San Jose denied Intel's motion to reinstate a June 1992 werket against AMD and ordered

that the retrial proceed. Intel tried Wednesday to stop the retrial of its copyright violation case against AMD, saying new evidence shows the 1992 jury verdict should stand.

Pennzoil Sells Big Block of Chevron HOUSTON (UPI) — Penzoil Co. said Thursday it sold 8.16 million shares of Chevron Corp. common stock in a block trade for \$89 a share, or \$721 million, producing a gain of \$171 million over its average cost of \$67.36 a share \$67.36 a share.

Shares of Chevron, the most-active issue on the Big Board and a Dow component, were down \$3.75, to \$89.25. Pennsoil shares, however, were up 50 cents, to \$58. The move cuts the stake held by Housion-based Pennzoil in Chevron from about 5.3 percent to about 2.8 percent.

Pennzoil continues to own 9.04 million Chevron common shares on which it receives a current annual divident of \$31.6 million. The company ny said those shares were being reserved for a possible exchange of two debt issues of totaling \$902.5 million.

### British Air Will Get New Hearing

WASHINGTON (AFX) - The United States is prepared to reex a British Airways request to expand its code sharing relationship with USAir Group following the next round of talks with Britain on a new aviation agreement, a Department of Transportation official said. On Wednesday, Britain said it would restrict flight operations to and

from Heathrow airport for American Airlines and United Airlines.

The British move came after the United States said Friday that it would give British Airways a 60-day approval to code share flights with USAir to 28 new destinations in the U.S. Traditionally, the period is one year.

### **California Fires Cost \$950 Million**

LOS ANGELES (LAT) --- Wildfires cansed \$950 million in insurance osses and ranked as the second-costliest series of fires since 1949. The Oakland, California, fires of 1991 remains the costfiest U.S. bleze on record, with claims of \$1.7 billion.

Authorities reported that 1,241 structures were destroyed in the recent fires. Industry officials and regulators have said the fires should have little effect on insurance rates.

### For the Record:

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New York Times Co. and Nynex Corp. said Thursday they will test a service next spring that would enable subscribers to get information delivered over a fax machine whenever they want it. (AP)

BF Goodrich Co. said Thursday it expects to report lower 1993 earnings than Wall Street has predicted. It also said it expects earnings from continuing operations to improve significantly in 1994. The company reported profit of \$65.8 million for the first nine months of 1993. (UPI)

Heineken NV said its Spanish brewer El Aguila, in which it has a stake of 51.2 percent, planned to sell its brewery in Zaragoza to Coors Brewing Co. of the United States. (Bloomberg)

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**On NAFTA and Data** nomics. "First, the rest of the world Compiled by Our Staff From Dispatches NEW YORK — The dollar is not in such good shape," he said. losed higher on Thursday on the "President Clinton will lean on closed higher on Thursday on the Prime Minister Hosokawa to stimstrength of the House of Representatives' vote Wednesday night ap- ulate domestic demand in Japan proving the North American Free Trade Agreement and on positive and thus boost imports — to help narrow the U.S. trade gap." U.S. economic data, dealers and

**Dollar Moves Higher** 

analysts said. The currency closed at 1.7132 Deutsche marks, up from 1,7030

### **Foreign Exchange**

DM at Wednesday's close, and at 1,5042 Swiss francs, up from 1,4963. It also rose to 5,9325 French francs from 5.8980 and to 107.285 yen from 106.88 yen. The pound slipped to \$1.4765 from \$1.4794.

Traders said the dollar was showing strength against the yen ahead of the Seattle meeting between Presi-dent Bill Clinton and Prime Minister Morihiro Hosokawa of Japan. They said there were expectations the United States would seek to bring down Japan's trade surplus by measures other than simply calling

for a higher ven. "There are several factors at economy strengthening and Gertrade deficit

Traders said that although NAF-TA's passage had been expected by the market, the lack of any profittaking after the vote showed the dollar's inherent strength. Meanwhile, the government said state jobless claims had fallen by

20,000 in the latest week, and the Federal Reserve Bank of Philadelphia posted a sharp rise in its manufacturing index for November. Earlier, the Bundesbank had left

key rates unchanged at its biweekly council meeting and said it would lower its minimum rate on securities-repurchase agreements to 6.25 percent from 6.29 percent at its next repo allocation.

Dealers described the move as a "controlled easing" that clearly sug-gested the Bundesbank would cut rates in December. With the U.S.

**U.S. Coal Strike Nears** 

CHARLESTON, West Virginia — Negotiators have reached oral agreements on major issues separating the United Mine Workers and the largest U.S. coal operators, sources said Thursday.

The sources said the union and the Bituminous Coal Operators Association, an industry negotiating group, have agreed on job security,

WHEAT (CBOT) 5,000 bu minimum-3,60 2 % health care and work rules.

Unresolved are disposition of lawsuits and National Labor Relations board ca arising from the dispute UMW seems firm in its

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INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

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۰.	ŧ	NASDAQ		12 Month Sis High Low Stack Div Yid PE 105, High Low Latest Crige	- 2, 1100/1, NOVEMBER 17, 1970	EUROPE
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6	Rini	Thursday's Prices NASDAQ prices as of 4 p.m. New York time. This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.		ST 25:0 PORTLA         16         37         80:0         39:0         30:0         39:0	LVMH Plans to Sell	Investor's Europe
	- Jal	12 Month				Frankfurt London Paris DAX FTSE 100 Index CAC 40
, 28 <sup>1</sup> , 282	н <sup>т</sup>	High Low Stock Div Yiel PE 100s High Low Lotest Orge		40 111/2000 124 32 12 125 22% 41% 41% 41% -% 41 111/2000 126 127 127 127 127 127 127 127 127 127 127	<b>Cosmetics Unit to</b>	2100 <u>2000</u> <u>200</u>
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	1			71 12 Brutterin 11 141 1749 17 17 17	By Jacques Neher International Herald Tribuse PARIS — LVMH Moet Hen- nessy Louis Viniton SA said Thurs.	1600         J
		13 7 A ANDER 14 19 A ANDER 15 A ANDER 15 A ANDER 16 A ANDER 17 10 A ANDER 1		21 74 Plattic 20 800 10 25 76 10 10 27 24 10 10 10 10 10 10 10 10 10 10 10 10 10	day it was selling its RoC cosmetics unit to Johnson & Johnson, and the	Amsterdam CBS Trend 137.50 137.00 +0.36
•		The provide of the pr	G-41 21 ISAGAUSS - 28 775 Jav. 13% Jaw - 56 31% 20/5015 19 532 25% 21/4 21/4 - 56 21% 20/5017A - 19 532 18% 21/4 21/4 - 56		French luxury-products company announced a restructuring in its champagne business.	Brussels         Slock Index         7,141.82         7,110.61         +0.44           Frankfurt         DAX         2,085.34         2,071.72         +0.66
	· · · · ·			11/1 7/1 7/1 7/1 7/1 7/1 7/1 7/1 7/1 7/1	Patrick Houel, finance director of the French luxury-goods group, said the price of the RoC sale had the price of the RoC sale had about 20 million francs on sales of	Frankfurt         FAZ         B03.81         795.37         +1.06           Helsink!         HEX         1,572.92         1,565.64         +0.46
				11420 Producto 24 8 to 119 274 204 25	about 20 million francs on sales of 677 million francs. He said RoC had entered the U.S.	London         Financial Times 30         2,371.59         2,384.10         +0.31           London         FTSE 100         3,125.59         3,120.00         +0.18
•	2			10.2016 0.005 s 50 22 0 10 2775 204 274 - 52 2019 0 2010 0 21 0 201 0 2	Romanilt Off market this year and that Johnson & Johnson, which does not have such a	Madrid         General Index         306.16         306.93         -0.25           Milan         MIB         1,209.00         1,186.00         +1.94
		10 186 Annerges 20 1.8 0 11 14 104 104 104 104 104 104 104 104		374         314         141         141         141           374         314         314         141         141         141           374         314         314         141         141         141         141           374         314         314         141	But the Profits LVMH. "They were buying more than we were selling," he said.	Paris         CAC 40         2,149.67         2,147.99         +0.08           Stockholm         Affaersværiden         1,567.40         1,661.81         +0.34
е 14		2014 444 AMING 2.20 3.9 1 20 354 144 15 -14 2014 1014 AParton V.s - 21 120 121 124 124 124 2014 1014 AParton V.s - 21 121 124 124 124 -14 2014 124 AParton V.s - 7 131 124 124 124 -14			Rise at Volvo and better coordinate its various champagne brands, LVMH named	Vienna         Stock Index         458.94         456.95         +0.44           Zurich         SBS         935.76         931.27         +0.48
	с. - с.	114 1 AShudan s Mai 15 55 191 187 287 287 19 The Amarter Acta 11 11 18 287 288 288 - 4 284 114 Amarter Acta 11 11 18 287 286 286 - 4 284 114 Amarter 187 A 1111 18 287 28 286 - 4 284 114 Amarter 187 A 1111 18 287 28 287 - 5 284 114 Amarter 187 A 1111 18 287 28 287 - 5 284 114 Amarter 187 A 1111 18 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 28 287 - 5 284 114 Amarter 187 A 1111 187 28 287 287	274 134 134 134 135 - 1 134 234 234 234 234 234 234 234 234 234 2	R-5         R-5           1946         144         1746<	Bloomberg Business News PARIS — The French car and truck maker Renault re- and truck maker Renault re- are shead of all champagne activities.	Sources: Reuters, AFP International Herald Tribune
		14. 74. Annicols III - 3 4 13. 14. 74. 74. 74. 74. 74. 74. 74. 74. 74. 7		444 444 800000 114 14 70 70 70 70 144 14 114 448 800000 14 14 14 14 14 14 150 8000000 14 14 14 14 14 14 160 150 8000000 14 14 14 14 14	ported an 85 percent drop in third-quarter pretax profit. Meanwhile, Volvo AB, with Meanwhile, Volvo AB, with	Very briefly:
	·••: **			21/9 1977 Segarar - 400 1376 1376 1574 - 1476 14 Septop 246 17 7 6 679 1274 1274 1274 174 - 1476 4 Respond - 933 1974 1374 1274 1274 1747 1747 1944 4 Ava Bellow - 1684 1874 1974 -1 1944 4 Ava Bellow - 1884 1874 1974 1974 1974 1974 1974 1974 1974 19	whom Renault plans to merge which makes high-quality cosmetics. in January, reported its second LVMH also said it was negotiat-	The Bundesbank said its policy-making council left official interest rates unchanged following its meeting on Thursday, but it cut its repurchase much for how how is points 10.6.25 percent. The convertises rate had already
				14 70 motors 14 12 194 13 13	straight quarterly pretax profit following massive losses. The results will neither molli- to Joseph Henriot, president of its	rate by four basis points, to 6.25 percent. The repurchase rate had already dropped by nine basis points, from 6.38 percent, earlier in the week.
					fv Swedish shareholders nor re- inforce their opposition to the merger, after which they will	said its pretax loss in the six months ended on Sept. 30 had almost doubled, to £19.4 million (\$28.6 million), citing a liquidity squeeze that
	×				bold 35 percent of Renault- Volvo, analysts said. Much of the opposition is based on the All these changes are good	<ul> <li>bas cut new business.</li> <li>Cable &amp; Wireless PLC said its pretax profit rose 34.7 percent in the first half, to £509 million, due to strong sales and a solid performance by its</li> </ul>
		134 1 Australia 544 1			French government's control over the merged company and overall terrible situation in their	unit Mercury Communications Ltd.
		274 10 Availer 2 214 214 214	State         Disk         State		on the liquidity of its stock. Renault, hit by a 15 percent slump in European car sales the sin London, said.	<ul> <li>Rover Group PLC said it would open a manufacturing plant in Bulgaria which will initially produce 10,000 cars and vans a year.</li> <li>Tatra Koprivnice will lay off 1,800 workers, cutting its work force to</li> </ul>
		14 17 18 18 18 1 10 24 11 72 18 18 28 18 18 18 18 18 18 18 18 18 18 18 18 18		28         10         Scontinut         - 22         1242         2243         2249        146           13         445         Scontinut         - 13         375         746         7         744         +49           2246         1046         Scontinut	this year, said pretax profit plunged to 302 million francs (\$51 million) in the quarter.	9,200, the Prague daily Miada Froota Dnes said. It said the decision took place due to the truck company's slumping sales in the former Soviet Union and China. Reuters, AFP, AFX, Bloomberg
				Mile         Mile <th< th=""><th></th><th></th></th<>		
		14 474 144 Aaro 16 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			<b>OPEL:</b> New Cost-Cutting Strategy	
			2444 7 1444 1 2164 93 40 144 257 27 274 +1 154 496 1014 144 - 2 166 93 40 144 257 27 274 +1 154 496 1014 144 - 2 174 124 124 134 +2 154 274 1010 144 - 2 154 24 134 +2 154 274 1010 146 - 2 154 254 -2 154 +2 154 274 1010 146 - 2 154 254 +2 154 274 155 244 254 +2 154 274 155 254 -2 154 274 155 -2 155 274 -2 156 274 -2 157 274 -2 157 27		Continued from Page 1 "We never set a goal of saving a Friday to work out details of the deal, which would take effect Jan, said. "We said if average wage	BANCA COMMERCIALE
					I. growth over the next few years is VW representatives were oot 3.5 percent and we pay less, we'll	COMMERCIALE
			1154 654 informu 2256 654 informu 2256 654 informore 2256 654 informore 2256 654 informore 2256 654 informore 2256 1264 1264 1264 1264 1264 1264 1264 126	144 34 34 34 34 34 34 34 34 34 34 34 34 3	available to comment on Mr. Her- man's statements. But Germany's chief automotive-industry union, with inflation in Germany ex-	ITALIANA
			24. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19	37         44<	IG Metall, has expressed opposi- tion to the 20 percent pay cut VW has proposed in return for a four- the Opel plan effectively amounts	A Jonal-Socie Comptany with Head Chicke in Malano, Itali - B, Piazza chiele Bicala Falog at No. 5774 in the Regarder of Congonies keet by the Court in Malano. Caloud Suce Let UdSQUODUDIO1 - Eamann Reserve Let 4500000000 Sanca Commissioni Ralawa Goog - Ralawa Regarder of Bearsing Groups No. 2002.4
			1512 14 Johnston	177         200         211 <td>day workweek. The proposal has to wage reductions because em- ound far more critics than advo-ployees purchasing power will de-</td> <td></td>	day workweek. The proposal has to wage reductions because em- ound far more critics than advo-ployees purchasing power will de-	
		10 274 Borning 26 21 7 21 24 24 24 24 24 24 24 24 24 24 24 24 24		25% 45% Sometoco - 2271 12% 10% 11%1% 25% 45% Sometoco - 24 33 25% 25% 25% ++4 1 25% 19% Sometoco - 4 23 20 10% 27% 25% 25% -+4%	afacturing. "Crisis management might be ing the compromise in positive	All Holders of Common Shates of Banca Commerciale (hereinafter, "the bank") are invited to attend the Extraor-
	s es dis				necessary for some companies, but terms. "Before, we approached what VW is doing is certainly not wage talks pessimistically because fight for everyone," said Volker we knew that higher wages meant	dinary General Meeting at 10 a.m. on November 30, 1993 In Milano, J. Plazza Belgioioso and, If necessary, to a
					Franzen, a spokesman for the Fed- ration of German Industry. VW's losses - 1.5 billion DM in see the moratorium as a way of	second Meeting on December 10, 1993, at the same time and place, to considet and act upon the following.

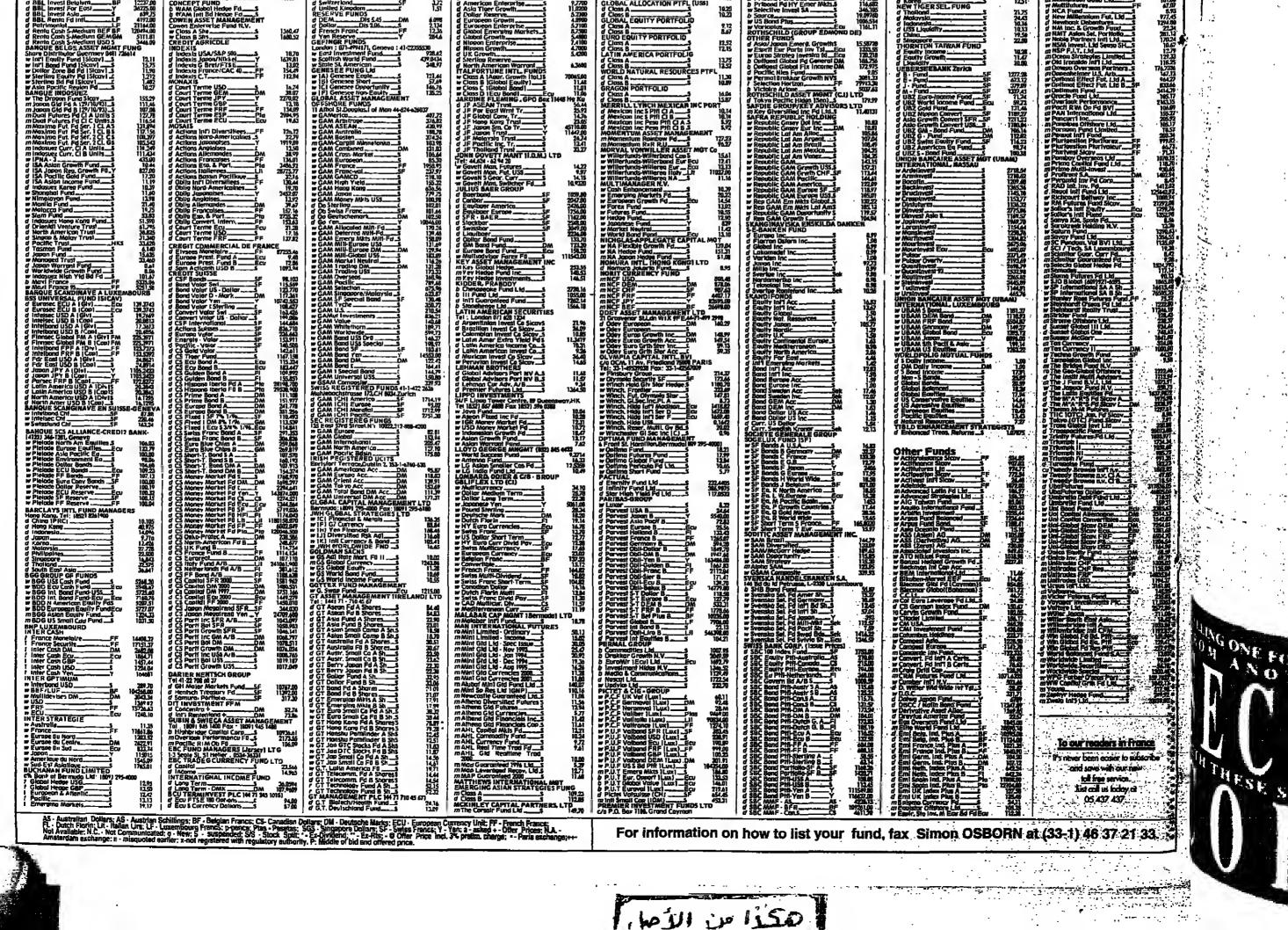
	W's losses — 1.5 billion DM in the first nine months of 1993 — dwarf those of most other German companies. VW has usually paid its workers more than the German in- dustry average, though their pro- ductivity was lower. Opel, mean- ductivity average, though their pro- ductivity was lower. Opel, mean- ductivity average, though their pro- ductivity average, though their pro- ductivity was lower. Opel, mean- ductivity average, though their pro- ductivity average average average, though their pro- cent of German wages, including benefits, in Spain, 53 percent in France and 13 percent in Hungary.	Agenda <ol> <li>To considet and adopt certain amendments to Articles         <ol> <li>To considet and adopt certain amendments to Articles             <li>A, 8, 12, 13, 17, 18, 20, 21, 22, 27, 28, 37 of the             </li> <li>Bank's Articles of Association and a new Article 39 and             new Meeting Procedures to be part of such Articles of             Association:</li> </li></ol> </li> <li>To consider and offer an option to convert Saving         Shares into Ordinary Shares, containing all relevant         terms and conditions.         Hulders of Common Shares may attend this General         Meeting provided that they have deposited their shares at         any Branch of the Bank or at Monte Titoli SpA at least         </li> </ol>
	The Opel plan, by contrast, aims at limiting raises and bonuses in a way that will cut costs by 30 per- cent or more, while maintaining some jobs Opel had planned to climinate and guaranteeing em- ployment for 370 trainees who would otherwise have been unem- ployed.	any branch of the Bank of at Monte Houl SpA at least five days before the date of the General Meeting, in accor- dance with the provision of Art. 4 of Law No. 1745 of December 29, 1962. Shareholders may appoint only other Shareholders – who are entitled to vote, as above – as proxy, in observance of Ciril Code, Art. 2372; the form of proxy must be vou- ched by a Member of the Board, an executive or an officer of the Bank. The Chairman of the Board of Directors
	The compromise potentially pro- vides a way to reduce wages on an inflation-adjusted basis but also of- fers a moratorium on layolfs, something labor leaders have long sought. The main element of the plan is a blueprint for limiting wage in- creases to two-thirds of the indus- try average if the raise is more than <b>percent</b> . Opel expects the indus- try's average wages to rise at a 3.5 percent rate over the next four years. <b>For investment information</b>	BANCA COMMERCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DISCOMMENCIALE DIS
	medd THE MONEY REPORT every Solurday in the HT       by the end of next year. (AFX, Reuters)         NATIONAL AND INTERNATIONAL PUBLIC BID (postponement)         Purpose: For the awarding of the "PREPAID SYSTEM OF ADMISSION, OF PASSENGERS, CONTROL AND INFORMATION OF THE URBAN PUBLIC	All Holders of Saving Shares of Banca Commerciale Italiana (hereinafter, "the bank") are inrited to attend the Special General Meeting at 4 p.m. on November 30, 1993 in Milano, 1, Piarza Belgioioso and, if necessary, to a second Meeting at 11 a.m. on December 13, 1993, at the same place, to consider and act upon the following. Agenda 1) To approve the deliberations adopted in the Extraordi- nary General Meeting of November 30, 1993 relating to the concession of Saving Shares into Ordinary Shares and the determination of telerant terms and conditions.
	TRANSPORTATION SERVICE OF THE CITY OF ROSARIO, PROVINCE OF SANTA FE, ARGENTINE REPUBLIC" (SPACI). Opening of the tender envelopes: November 30th, 1993 at 10:00 a.m. in the Secretariat of Public Services, 2808 Pellegrini Ave, top floor, or on the first following business day at the same time. Delivery of bidding Proposals: At the "Dirección General de Servicios Públicos" (General Departement of Public Services), 2808 Pellegrini Ave., top floor. Cost at the Bidding Proposals: \$ 2,000 (stamped official document). Purchase of the Stamped Official Document At the Direccion General	All Holders of Saving Shares may artend this General Meeting provided that they have deposited their shares at any Branch of the Bank or at Monte Titeli SpA at least five days before the date of the General Meeting, in accor- dance with the provision of Ciril Code Art. 2370 and – for- securities issued in registered form, – of Art. 4 of Law No. 1745 of December 29, 1962. Appointment of proxies is regulated by Art. 12 of the Bank's Articles of Association and by Art. 2372 of the Civil Code.
	de Bentas of the Huoicipality of Rosario, 711 Buenos Atres st., Rosario, Province of Santa Fe. Bids reception: At the "Direction General de Servicios Publicos" until 10:00 a.m. of the date indicated above. Decree No. 1677/93 Record No. 33436-1-93 9522/93-HCM Postponement MUNICIPALITY OF ROSARIO	The Chairman of the Board of Directors All Holders of Smring Shares please note that it is not expected that the needed quorum of attendees to validly deliberate be teached on the date of the first Meeting.
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INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

YIS PE THE HIS LOWLINGCH'DE High Low Stock 12 Month High Low Stock 1012 High Low Lotest Of ge Div in the second seco 12 Month High Law Stock High Low Stoc and the second of the second the second of High LawLatest Or se The second is the second second second and the "water of the and the state of the s And the second of the second o and in the set of the static of the parts static **strikter het sinder of entering of strikter het en entering ander of an entering of strikter** in Heterstein heterstein bein bein bein die 1. die <sup>beet</sup>scheinen ein beheine strikten bleiten is. antika anti a të tënën fani Lie wir fie keine zust Bie mäterintek Bier is F Keuline un Keine (255 Ch 1983) 11 Date mäterintek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St Laktu and 11 Date (2015 Anstructurek Verou u. 201555-1 St autorie ita de la citaria i a sesta da secta da secta secta secta secta secta secta a secta secta secta sectas Thursday's Closing Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press בינים אלי היא האליולט, ער אלי לארייה היע אייראורטינער בורסע אוויין אייראיר אליולט אייר אייראיר אייראיין אייראיי הייניט אייר אייראיר איי טייראין אייראיינעראיין אייראיין אייראיין אייראיין אייראיין אייראיין אייראיין אייראיין אי antisteriter of the second (Continued) a storad the a constant state bring line manager is 12 Month High Low Slock Sis Dia Yid PE 100s High Low Lokest Chige ar in the first of the second first first and the second s יור היה קייינינגער באבי אייי אויאיאיזאיזאיזיאיזער איייער אייין אייין אייין אייין אייין אייין אייין אייין אייין דיאיי איייאיזאיזער אייין אי - -וון ווווון מאואצייט אי איא ממנהאנהט ווו בריל וון לרא לום כאיי מאר געראנים אונייטאנייניטאנייניטאנייני איז איז איין איי איי איי איי איי איי איי איי a ufficture of briefly affire anthreet. Eas fit a fired white a ġ Line and the 「な」法 Star Roy Burney AND AND A DESCRIPTION OF A DESCRIPTION O 1404 2 11 All states 1**:**# 2 .040 .040 .040 No. 12 and a second and its activity the i stay the table 14 9200 KAR 125 ないで 16-1114 el el el e 1 124 24638 38545 AUN SOUTH Seide Buterus -3626 J.C.S a .... 12 14 ADVERTISEMENT - Finds Status Sth Fut Ed. S. 6.84

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### INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

# Sony to Increase **Foreign Production** To Half of Its Total

Compiled by Our Staff From Dispatches

cope with the high yen.

results, said the high yen, high costs company had already increased in Japan and the worldwide economic slump were the main reasons that further increases would deits pretax profit fell 53 percent, to pend on the yen-dollar rate. 17.13 billion yen (\$160.2 million) in He said the 18 percent rise the period ended Sept. 30.

The consumer electronics and entertainment concern said overseas sales had accounted for 74.1 percent of its first-half consolidated revenue of 1.77 trillion yen. On a consolidated basis, profit rose 34.1 percent, to 56.65 billion yen, but the rise was due mainly to gains on foreign-exchange contracts.

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come from sales of products, fell 45.1 percent, to 37.49 billion yen.

**Nissan Plans Furloughs** 

**To Counter Sales Slump** 

Agence France-Presse

4,000 units to help make up for poor sales at home and abroad.

months and Toyota posting a 17th straight increase.

1,400 units. Nissan employs 53,000 people,

Latin America and Europe.

In addition to moving produc-TOKYO — Sony Corp. said Thursday it planned to make 50 sidering further increases in prices percent of its products overseas by of its products in foreign markets. the end of 1996, up from the cur-rent 35 percent, to cut costs and Hashimoto, said he could not comment on when or how large any Sony. announcing its six-month price rise would be. He said the

He said the 18 percent rise in the

yen's value against the dollar this year had reduced Sony's revenue from its American sales by about 74 billion yen. Sales to the United States fell 4.3

percent from a year earlier, and cent, Sony said. Sales to Europe fell 26.9 percent from the Group operating profit or in- year, with audio and video equipment leading the decline. lion yen.

(AFX, Bloomberg)

### **China: Why the Flip-Flop?** Hey Mario, Nintendo Market Ran Up Too Steeply, Strategist Says Is Slipping Bloomberg Business News HONG KONG - About two

months ago, Barton Biggs of Morgan Stanley & Co. reported to his TOKYO - Nintendo clients that after being in China, he Corp., Japan's top video-game was "tuned in, overfed and maximaker, said Thursday current mum bullish" on the mainland's profit tumbled almost 24 perrapidly expanding economy. Mr. Biggs, chief investment strategist for the brokerage concent io the half year to Sept. 30 as the strong yen and weak European sales led to the first cern, increased his suggested perprofit decline in 10 years. Current profit tumbled 23.9 centage of Hong Kong stocks in clients' portfolios - a recommenpercent, to 61.069 billion yen

dation that touched off an explo-(\$570.7 million). Sales fell 6.2 sive rally in the stock market. percent, to 260.175 billion yen. But on Wednesday night, Mr. Nintendo said the apprecia-Biggs suddenly changed course and tion of the yen hurt profits by slashed his recommendation for reducing the value of earnings Hong Kong stock holdings, to 10 from sales in other currencies. percent of institutional investors' so-called emerging markets model At the same time, sales of Nintendo games, which inportfolio from 16 percent.

clude Super Mario Brothers The switch sent the Hang Seng Index of blue-chip Hong Kong and other blockbuster hits, have dropped off in Europe stocks tumbling as much as 5 perand Japan, the company said. Nintendo forecast full-year current profit would be 121 bil-

closed at 9,335.43, down 171.55 points, or 1.8 percent. Why did Mr. Biggs change his

'I'm still in Hong Kong with the same stocks, but I think I will sleep better with 10 percent there rather than 16

percent.' Barton Biggs, Morgan Stanley & Co.

mind now, when nothing fundamental about China's economy or cent in after-hours trading in Lon-don on Wednesday. The sell-off thing, he said, Hong Kong had be continued in Hong Kong on Thurs- come too expensive and seemed

day morning, when the index like a market in danger of a big fall, plunged as much as 300 points. It "The craziness content about the "The craziness content about the magic of China is beginning to look magic of China is beginning to room like a bubble and smell like a tulip." Mr. Biggs said in his latest message to clients. He said the death of Deng Xiaoping, China's 89-year-old se-mor leader, and turmoil over his

succession "is always a risk." He added: "I'm still in Hong Kong with the same stocks, but f think f will sleep better with 10 percent there rather than 16 percent. Taking a third of our chips off the table while the game is still wild and woolly seems sensible."

Rivals say pronouncements such as these by Mr. Biggs will get less notice in the future because of his reversal. "Less than two months later, they go from 'maximum bullish' to this?" asked Barry Yates, director at Vickers Ballas brokerage.

Mr. Biggs's new caution does seem out of step with his forecast of two months ago that "sometime in the next few years, China will have the mother of all bull markets."

# **CHENGDU:** Unofficial Share Trading Thrives on the Streets of China

Continued from Page 11

Bloomberg Business News

um, it is not enough to satisfy the bulls in Sichuan, China's most populous province. Camera-shy professional brokers operating from rough stalls set up around the stadium shouted prices while numerous buddles formed TOKYO -- Nissan Motor Co. said Thursday it would lay off 15,000 in the pickpockets' paradise in between. Some workers at five plants on Dec. 10 and 17, cutting car production by listened to radio bulletins of prices in distant Shanghai and Shenzhen for market inspiration. The news came as Nissan and Toyota Motor Corp. said they "Buy Shou Du Mansions, it is the best recovery stock," said one of the brokers of a stock suffered declines in domestic output, sales and exports in October. Nissan's sales fell after recovering in October for the first time in 21 months. The automakers suffered a sharp export declines but were which fell from 20 yuan (\$3.46) per share to 7 yuan, based on fears that the austerity drive would crimp its retailing and property business, and rumors that Shou Du had failed in atdivided in overseas output, with Nissan suffering the first decline in 18

tempts to be approved for Shanghai or Shenz-Toyota attributed its export decline to a decrease in shipments to Although prices have started to recover as In addition to the December layoffs, Nissan, Japan's secon investors responded to upturns in the legitimate markets, and in spite of a widespread belief that largest carmaker, previously announced it would lay off 2,100 workers oo Nov. 19 and Nov. 26 at other plants, slashing output by the worst of the national austerity drive is over,

plenty of apparent bargains exist. One old woman described how she watched,

unbelieving, as the shares she bought at 58 yuan steadily fell to 26. However, she was more fortunate than buyers of shares in a public hospital who fared particularly badly when the market concluded that the hospital was unlikely to ever make a profit.

The hottest stocks in a market where investors langh when asked if they trust the informa-tion provided by stock-issuing companies are state-owned businesses headquartered in Sichuan which are likely to list elsewhere.

Joining the bigger, legitimate markets prom-ises a healthy payout for a local company's original shareholders when it goes national, or thaps international, through the issue of shares open to foreign investment.

"What have you beard?" asks one broker of a visitor from Hong Kong, "Do you know the names of any of our companies going to Shenzhen?

A crowd pressed especially close, eager for market-moving ocws. But it was visibly disap-

pointed and scattered soon after an inconclusive answer was translated.

Speculators thronging the area outside the stadium area and clutches of women selling records of the previous eight days blocked traffic in the narrow street outside, but traders said the crowd was nothing compared with four months ago. The market at that point barged into the stadium itself and took over the surrounding areas as more than 100,000 investors of all social backgrounds gathered seven days a week to swap rumors and shares.

Officials and traders alike say that the market has shrunk mainly as a result of the government directive to return the certificates, which come in units of 1,000 shares, to official trustees and of rules that say no transaction is valid. without the original shareholder's proof of identity.

However, shares traded now come with the original shareholder's identity cards attached. There appears to have been a rash of lost cards reported to authorities in recent weeks.

• New World Development (China), New World's subsidiary Sun City Holdings, Wardley Direct Investment Management Ltd., Hip Shing Hong and Dongguan Facheng Estate Development Co. of China are seeking public investment in a 2 billion Hong Kong dollar (\$256.4 million) venture to develop residential property in China.

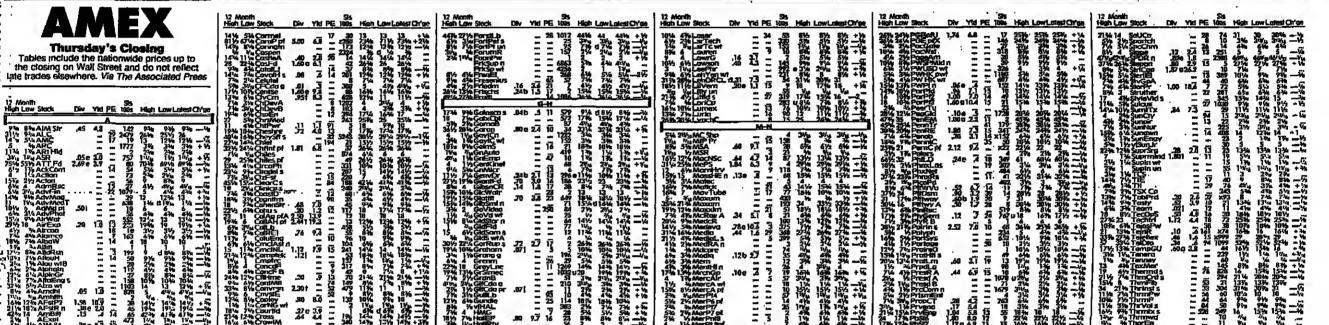
• Mitsabista Electric Corp. reported its current profit was 15.043 billion yen (\$140.5 million) for the half-year period that ended in September, up 22 percent. Sales totaled 1.139 million yen, down 3.38 percent.

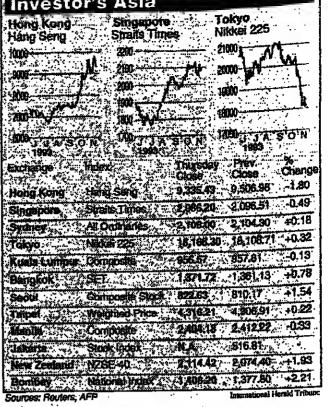
 Indonesia has cracked down on local computer-program counterfeiters in the largest swoop in the industry's history, seizing up to \$5 million worth of software manuals and arresting five people.

• National Australia Bank posted record net annual profit of 1.129 billion Australian dollars (\$748.8 million), on an improvement in all operations in Australia, Britain, Ireland and New Zealand.

 Hyundai Precision & Industries Co. and Daewoo Heavy Industries Ltd. each claimed to be the lead domestic contractor for the South Korean high-speed rail project tentatively awarded to a consortium led by GEC Alsthom of France, which said it had not decided which one would get the contract.

• Stock Exchange of Thailand officials held emergency meetings after a computer error the day before turned a 2,000-share sell order into 200 million shares and set off frenzied trading. Bloomberg, AFP, Reuters







Page 15 ASIA/PACIFIC

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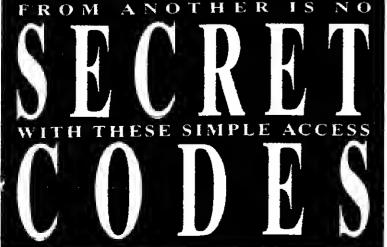
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**Investor's Asia** 

### Very briefly:

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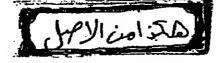
customer. An you need is a C.S. accar caning card or worka fraveler FONCARD." If you're calling the U.S., you can even call collect. But next time you call, use Sprint Express. It can make foreign countries seem a little less foreign.											
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### ADVERTISING SECTION

ADVERTISING SECTION

Page 16



High stakes and dreams of breaking the bank still exist beneath the rich architecture of the Casino.

# HOTELS OFFER MORE TO BUSINESS TRADE

Boasting some of the world's best-known hotels, such as the Société de Bains de Mer's Hôtel de Paris and Hôtel Hermitage. Monaco has long attracted the "glitterati" of jet-set tourism. But this posh reputation could be harmful, worries Alherte Escande, president of Monaco's Hotel Industry Association.

In 1992, 4 million visitors generated 7.5 billion francs t\$1.3 billiont for the principality, including revenue from 700.000 nights spent in Monaco's 18 hotels and meals in its 160 restaurants. The vast majority of tourists are day trippers. Italians head the list (30 percent of visitors). followed by French (19



percent). Americans (12 percent), the British and a mixture of other nationalities. The Monegasque government is counting the Japanese market these days, as well as Southern Europe, and Spain in particular

Hotel occupancy rates. which reached a high of 61.62 percent in 1989, may not reach 50 percent this year, says Jean-Pierre Auriol. general manager of the Beach Plaza Hotel and vice president of the Hotel Industry Association. He adds that the 1989 high was reached before the 170room four-star Metropole and the 192-room threestar Abela opened their doors and the market began to contract.

The worldwide recession has had its impact even on an upmarket destination like Monaco. Although hotel industry revenues had been increasing at a rate of about 16 percent annually in recent years, the num-bers for 1993 do not inspire optimism. What people do A PLACE IN THE SUN OPEN FOR INDUSTRY

department of the Alpes-Maritimes, is adapting to changing economic times when few people continue to spend and gamble as if there were no tomorrow.

The man who broke the bank at Monte Carlo in the old song is a character of the past, along with the millionaires who stayed for one or two months during the then fashionable winter season.

Monaco, of which Monte Carlo forms a part, does not mind attracting high rollers to play at the tables of its casino, the higgest and the most architecturally startling in

Europe. But it is just as actively in the market for the husiness traveler and investors in light, added-value industries. White Rolls Royces, hlack Mercedes and red Ferraris are still stationed outside the Hôtel de Paris and the Hôtel Hermitage, while the Atlanus, the megavacht of Greek shipping tycoon Stavros Niarchos, is moored in the harbor. The salesrooms are the scene of multi-million dollar auctions of objets d'art, such as the forthcoming sale of couturier Hubert de Givenchy's \$20 million collection of French furniture.

But just as welcome these days are husinesspeople attending seminars and paying between 1,000 francs and 1,600 francs (between \$170 and \$272) a day. Prince Rainier III, in his castle on the

Rock, and his fnur-man Franco-Monegasque government nearby are planning for a future Monaco with a Prince Albert. much broader appeal.

Government money is being spent lavishly on publicworks programs, including tunnels, roads, a new railway station, a new convention and cultural center, extensive port facilities for big cruise boats and futuristic offices and homes to be built on piles in the sea.

The 70-year-old prince, now in his 44th year on the throne, aims to make his rich square mile on the Mediterranean more efficient as well as pleasant before handing leadership over to his son, Prince Albert, 35. The principality must remain rich enough not to levy income tax on its non-French residents - people such as the Barclay brothers. David and Frederick, possessors of one of the biggest fortunes in Britain, and their American and Italian counterparts.

There are apartments worth several million dollars and more waiting to be sold. Huge fortunes, totaling 75 billion francs, are managed by the many banks, including the world's oldest, the Italian bank Monte Paschi, founded in 1472, major French, British and American establishments and the latest arrival, the aggressive ABN-Amro from Amsterdam.

Monaco has been slightly dented rather than hit full

Monaco, the tiny principality enclosed by the French epartment of the Alpes-Maritimes, is adapting to grams without having to borrow a franc.

The state-controlled Société des Bains de Mer (SBM), which has been running the luxury hotels and casinos for some 130 years, is able to spend 150 million francs a year to finance the constant modernization of rooms, facades, restaurants and casino gaming rooms. They range from salles privées for the \$2,000-chip players to the brightly lit gaming halls in the shopping malls, with their hundreds of slot machines for the one-franc-at-a-time visitors. Italians

form the biggest contingent of hotcl guests, followed by Americans. British and Germans. There are one million visi-tors annually to the ornate casino. Monaco has a population of 30,000, of whom 5,000 are Monegasques.

The SBM, like the prince, moves with the times, offering packages in its hotels and a new gold pass, or passport, for entry into its many establishments The star attraction these days is the brilliant three-star chef, Alain Ducasse, at the Louis XV restaurant in the Hôtel de Paris, where an eight-course meal costs between \$150 and \$300. Some gourmets fly the Atlantic just for this rare fare. which celebrates the glories of Franco-Italian cuisine.

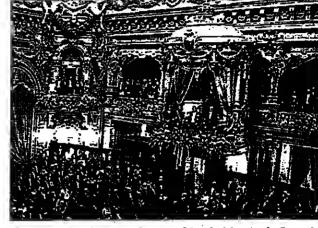
More typical business lunches are held in the Café de Paris, where bankers meet builders to discuss a list of projects that is staggering for a country of Monaco's size. It includes a new railway tunnel

being bored toward a new underground railway station that will later welcome France's high-speed train, the TGV. The old track is being covered to gain 8 valuable hectares (20 acres) for offices, homes and light industry.

"New investment is still coming, including importexport businesses." says banker Danielle Arena, who heads the Young Chamber of Commerce. A total of 75,000 visitors were attracted to the recent International Fair

The new facilities, the strong emphasis on opera, ballet and music, the annual television festival and all the major sporting events, notably the Grand Prix, strengthen Monaco's appeal vis à vis its Riviera rivals, Cannes and Nice

Prince Rainier wants to keep the magic of a place filled with the legends of the famous, but sees no contradiction in developing Monaco's industry and resources. To this end, the Monaco telephone company and France Telecom are building a teleport allowing businesses to receive; broadcast and manage information anywhere in the world in the form of data, voice or video. In other words, modern business is finding a place in the sun.



Glamour and high quality combined: Monaco's formula for success is portrayed in its Opera House.

# A MESSAGE FROM PRINCE RAINIER III

Prince Rainier III of marine maps, the Marine penned this message in his study in the castle, perched on the Rock of Environment Laboratory of Energy Agency and the European Oceanographic Monaco, the home of the Grimaldi dynasty since the 13th century.

The Principality of It gives me great satisfac-Monaco, devoted to peace and the respect of law, thus tion to know that the International Herald Trimakes a cootribution in bune is publishing a special accordance with its means section on the Principality to the development of interof Monaco oo the occasion national cooperation in fields-that, because of the universal character of the of the celebration of the Monegasque National Day. It is a pleasure to see that the real character of the causes at stake. lie necessarily beyond political

'A land noted for hospitality

principality and its economy will thus become better known beyond Western Europe and the Mediterranean area.

It seems to me that the.

moment has been particu-

larly well chosen, coming

just a few months after the

pendence and sovereignty

recognized and consolidat-

ed within the concert of

For many decades, the

Principality of Monaco has

already been a participant in

nations.

It is also my wish that this section will enable the readers of the International Herald Tribune to learn, if they are not already aware of it, that the Principality of Monaco, for long a haven

competition and divisions.

I would like to mention

the preservation of nature

and the defense of the envi-

ronment, humanitarian

actions, the fight against

crime and the protection of

the arts and culture.

the International Atomic

Observatory,



Heirs to a Grimaldi dynasty going back to the 13th century: Prince Rainier III and his son,

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not realize, explains Ms. Escande, is that Monaco offers a variety of prices and accommodations to meet many visitor's budgets.

In addition to seven fourstar hotels (which start at 1,000 francs per day for two and shoot well beyond that for sumptuous suites), there are an equal number of three-stars, two two-star and two one-star establishments with daily rates as low as 250 francs or less. Nevertheless, the palaces of the SBM. the opulence Continued on page 17

From

Studio

to

5 Rooms

ALL.

SEMI MONACO

force by the world recession. Its growth rate is down to

# SERVICE: SECRET OF BANKING SUCCESS

capita than any other coun-try in the world. The num-Wanting to make a deposit, a woman called her Monaco bank. "How ber of banks here has doulate are you open?" she bled in the past 10 years, asked. The banker and the value of deposits replied, "How much do has risen by a minimum of you want to deposit?" 20 percent annually since the mid-1980s, to its cur-That is banking, Monaco style. With 40 banking institurent value of 75 billion francs (\$12.7 billion).

tions and one bank counter To put these figures in for every 450 residents. context, the average per-Monaco's 40 banks provide person bank deposit in the more banking outlets per Alpes-Maritime region of

France is 30,000 francs; in Monaco, it is more than 10 times as much -320,000francs per person.

What is the attraction? Banking is more casual in the Cayman Islands, and account secrecy may be considered stricter in Switzerland. Monegasque authorities have considerable latitude in demanding information, especially with the passage of a new

"money-laundering" law in July 1993. This obliges banks to ask questions about the origin of suspicious cash transfers. Yet high-net-worth individuals continue to flock to the principality. Part of the lure is personal security, says Antonio de Lussu, vice president of the Monaco Banking Association,

Continued on page 17

the work of specialized international organizations such as the World Health This advertising section was produced in its entirety by the supplements Organization, the United Nations Educational, division of the Interna-tional Herald Tribune's Scientific and Cultural advertising department. Alan Tillier is the author Organization, the World Intellectual Property Orga-"Guide to Business

Alan Tillier

Principality of Monaco's of leisure, is also a land entry into the United noted both for its hospitali-Nations, where my son and ty and work. heir, Prince Albert, led our The economy today cerdelegation to the 148th sestainly depends on individsion of the General Assem-

ual and business tourism, but also possesses an Monaco's presence at the expanding services sector United Nations is indeed an and a network of small and outstanding illustration of medium-sized industrial the consecration of the polienterprises capable of cy pursued since the start of adapting to market condimy reign to have our indetions.

. These exist in such widely differing sectors as construction, machinery, plastics, electronics and data processing, pharmaceuticals and cosmetics, publisbing, jewelry and fish farming.

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The state's rigorous management of public finances and its dynamic investment policy enable it to play an active role in the urban and economic development of the country.

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To all those above all savour direc unforgettable days at 2050 FF who wish to the Bôtel Hermitage\*\*\*\* with a small discover the continental breakfast or buffet. Add to this reams, Desires, Thrills 3 days in Monte-Carlo magic 10 the SBM's flatte d'Or which will be handed to you on your arrival, thus opening the Monte-Carlo by means of Hôtel Hermitage \*\*\* doors of all our establishments to you free of short stay charge and glving you a 50% reduction on there the société des Bains de Mer offers the the entry lees at the Monte-Carlo Country

package deal "Ureams Desires Thrills", Trust its name quite simply it reserves for you the best of the Principality in three days and three words. 'From 2050 French francs, you make the sourcey in both directions between

Nice Airport and your hotel by helicopter or limonsure, enjoy a drink in the Casano Cabaret or at Jinwwiz in the Monte-Carlo Sporting Club, have a personalised reservation. at the Piscine des Terrasses and



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### INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

### ADVERTISING SECTION

Page 17

### ADVERTISING SECTION

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# IN THE REAL ESTATE MARKET, MONEY IS STILL AVAILABLE

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"The very rich are dif- afraid to spend, or they are minants of price are the ferent from you and me," said F. Scott Fitzgerald, and, correspondingly, Monaco's real-estate "crisis" is different from that of the surrounding Côte d'Azur. While property there year-round. "It used prices on the French Riviera have dropped 20 percent or more in the needed only small apartpast year alone, Monaco has nnly seen a "stagnation."

Raoul Boni reports, "In my , a commensurate demand 50 years as a real-estate for larger homes." As a agent here, there has never been a lowering of 'normal' prices in Monaco."

founder and president of the moving slowly. Chambre Syndicale des Agents Immobiliers de dwellings do not come Monaco, has seen is, first,- cheap. A "normal" price is unchanging prices in the 50,000 to 80,000 francs period following the Gulf (\$8,500 to \$13,600) per War, although they have square meter for a lavish begun to pick up in recent months. This is confirmed hy Jean-Claude Miloé, president of the Monacobased Fradim Agency. "We Madam's beauty creams. have had a lot of traffie clients may well pay up to starting this June," he says, 100,000 francs per square "There are two problems meter. Mr. Miloé adds, these days: People are "The most important deter-

· a fraid to show that they have money. Mr. Boni notes a shift in

housing needs by the principality's 30,000 residents, from 4,000 francs per all but 5,00 of whom live to be that more people stayed here part-time, and ments," says Mr. Boni.

"But now we are seeing more families coming to Monegasque realtor stay here permanently, and result, large apartments and studios continue to sell normally; it is the two-to-three What Mr. Boni, the room properties that are

Large or small, Monaco home with luxury fitted bathrooms and kitchens. For such "extras" as the special refrigerators for

quality of the features and the location." Rental prices in buildings less than a decade old range

month for a studio to 20,000 francs or more for a four-room apartment. And a "room" in Monaco averages a spacious 30 to 40 square meters.

ownership in Monaco include the absence of capital gains taxes, extremely lenient inheritance taxes and a 20-year record of property values exceeding the rise in inflation. Mr. Boni, a sixth-genera-

tion Monegasque, says, "Monaco is unique, and its high prices are explained by the fact that supply is far outweighed by global demand." The classic buyer is not motivated by an urgent need to find a place to live; he or she is attracted by a style of life and is looking for high quality. The lack of product, not the lack of money, is the main problem in the Monaco real-estate market. C.F.

from landfill. In the coming



Port Hercule, scene of a \$254 million extension scheme.

# HOTELS OFFER WIDER CHOICE TO THE BUSINESS TRADE

### Continued from page 16

of the Metropole, the Las Vegas glitz of Loews and

FUTURISTIC SEAWALL PROJECT WILL TRANSFORM PORT

force behind public works in Monaco, but a futuris-... tic structure for the project is 1.5 billion francs entrance to the principality's main harbor, Port " this is an expensive pro-Hercule, has been pro- ject," says Mr. Cellario; posed for other reasons.

take the form of a 450- so the plans include offices, meter seawall extending out apartments and parking, from the actual port, which will help with from the actual port, According to Patrice Cellario, director of public works, the structure would help protect the existing port, which was built at the beginning of this century and is susceptible to windsand swells from the south and southeast.

In addition, the new extension would encourage cruise-ship traffic by adding a marine terminal and dock-. Currently, there are about technically feasible. A vari-

The quest for more per year in Monaco; the isfied - to contain the space is often the driving project could increase that impact of swells without to 120 on 130. . The estimated cost of the marine environment; to (\$254 million). "Because we want to make it attraccomfort of the eventual ten-The new project would tive for private investment, ants. planned for the beginning

of the 21st century: the continued development of financing and also with the chronic real-estate shortage Fontvieille's urbanisation in the principality." en mer. Twenty-two of the priocipality's 195 hectares Two international groups are in Fontvieille, all gained

have submitted proposals for the infrastructure, utilizing innovative technology for which Monaco holds. two patents. A decision on the project will be made in the first quarter of 1994.

not be constructed on land-The political will to profill, but on innovative offceed exists, emphasizes shore platforms, protected ing capacity for boats up to Mr. Cellario; the issue is from swells by a 1,800 200 meters in length. whether the proposals are meter breakwater. Jules Verne would feel at home tv of ðs mus

the casual chic of the Beach Plaza are the main reasons for staying in Monaco. Of the 2,400 rooms currently available, 1,800 are fouradversely affecting the star, and the SBM has a luxury 400-room hotel at Larvotto Beach on the control seismic disturbances (Monaco lies in an drawing board. area of "moderate" seismic Currently delayed beactivity); and to ensure the

ation, the hotel's opening will coincide with the Another project is being opening of the new congress ceoter and with the completion of the casino expansion. A general recovery for hotels may come by 1995, says Mr. Auriol, provided there are no more economic shocks and no other new hotel rooms in Monaco.

quarter century, a 200,000 square meter enlargement If the range of hotel acwill provide about 2,000 commodatioos is wider new apartments. These will than believed, the number of restaurant offerings is even more dazzling. The king of the principality's some 160 eating establishments - not counting supper clubs, bars and discos -Ducasse, chef of

the Louis XV Restaurant of the Hôtel de Paris. Three years ago, at the age of 33, he became the youngest person ever to earn three Michelin stars, Today he commands an empire of 90

over by chef Joel Garault.

There are settings and specialties appropriate to old friends or new flames, to discreet husinesspeople or distracted youngsters. Many a deal is cut at Rampoldi, where the tables are tight but the wallet must be large. English-speaking expatriates find a home away

from home at Le Texan, Le Saini Benoit is THE place from which to view the summer fireworks festival, Castelroc is where the locals go to enjoy authentic Monegasque specialties. Apres-shopping Italians appreciate the pasta at Polpet-

Of course, the Café de Paris is where everyone goes, sooner or later, both to be seen and to order the fabulous pommes frites. Other options are Chinese, Mexican, South American, Vietnamese, seafood, and the requisite McDonald's (the third-busiest in France/Monaco after less than one year of operation). Even dogs have their day at the bar of the Hôtel de Paris, where they delicately down potato chips and peanuts fed to them by their owners.

**Claudia** Flisi

# CLEAN, HIGH-TECH **INDUSTRIES SOUGHT**

A huge model of Monaco in the entrance of the gnvernment hnuse illustrates the audacious manner in which the principality has diversified its sources of revenue through the addition of industries on land reclaimed from the sea. Most of the reclaimed 31 hectares (76 acres), which have added a fifth to the principality's size, are at Fontvieille, the western part of Monaco. This area has become an export-driven industrial base, separate from the banks, services and luxury hotels in Monte Carlo, the central sector of the principality. Here, clean industries and research centers coexist with a new residential area that includes apariments worth \$2 mil-

lion to S3 million. Some firms set up in Fontvieille two decades ago, when Prince Rainier launched the second phase of his pollution-free industrialization program designed to reduce the principality's dependence on high-class tourism. Other companies have arrived more recently

Of the 18,000 French and Italian workers who pour into Monaco daily, some 6,000 head for Fontvieille. Most work for the larger companies lining the Avenue Prince Héréditaire Alben, with its six- and eight-story office and industrial buildings. Some go to the special premises provided by the government to help small compa-nies with their startup operations. The bigger firms employ

up to 500 people. One example is Eaton, the branch of a Clevelandbased multinational, which makes parts for washing machines for Siemens and automobile parts for manufacturers such as Daimler-Benz, Ford and PSA. Eaton's turnover in Fontvieille is some \$20 million. with most production going for export.

Denis Zambelli, Eaton's financial director. says: 'There's a shortage of Monegasque workers, so we bring in extra skilled workers from our two big neighbors.

Mecaplast. a locally owned multinational with 500 staff and \$150 million in sales, specializes in plastic parts for the auto industry and supplies Opel. Fiat, Lancia and Mercedes. Silvatrim, which has \$40 million in sales. specializes in hubcaps.

The big name in Fontvieille in cosmetics is Biotherm, part of world leader L'Oréal, which produces a wide range of products and maintains a research laboratory. Also in this field is the French multinational Lancaster. which exports 90 percent of its beauty products.

Prominent in the pharmaceutical world are Asepta. makers of Akileine creams. and Theramex, a leader in the gynecological sector. DPS has carved out a market for cleaning products for the space industry, IBM and General Electric. Elsewhere, small teams are working in the data field and in high-quality printing. Jean-Pierre Campana, the principality's director of industry and commerce, has his office in the new foothall stadium at the heart of Fontvieille. He gives quick decisions on whether investment requests are in line with Monaco's policy for clean and high-tech industries. A Belgian enterprise has established a unique fish farm for sea bass and sea bream a few kilometers offshore. The company, P2M, is backed by Exmar, the Belgian shipping concern, P2M raises young fish at Monaco that are then sent to warmer waters off Malta and from there to the Italian market. **Biologist Brice Cachia says** production is already running at 800 tons a year and

will rise to more than a 1.000 tons. A.T.

cooks and three gastronomic restaurants at the hotel. A dazzling array of restaurant choices cause of the economic situ-Three Micbelin stars also adorn La Coupole of the Hôtel Mirabeau, presided

C.F.

# SERVICE: SECRET OF BANKING SUCCESS

### Continued from page 16

which represents all but two of the principality's banks. This is the most important factor, especially for people of a certain age," he says. "You can walk the streets in tranquillity, wear your jewels, drive expensive cars. Then, too, the place is pretty, and the climate is good." The tax-free status of res-

idents and the favorable. inheritance-tax laws also contribute to Monaco's appeal. Still, 60 percent of the total deposits in Monaco hanks are from non-residents wbo are drawn hy service, not sunshine.

Over the last decade, the banking industry has pol-ished its professionalism, aided by advances in communications technology . that link Monaco more closely to the world's major financial markets in real time and hy the government's push to improve the quality of banking services. Seminars, speakers and training sessions are offered to many of the 1,400 persons employed in this sec-

tor. There are two types of bank in Monaco, explains Jean Deflassieux, president of the Monaco Banking Association and the former president of Crédit Lyonnais. About half are generalist hanks, like Barclays or BNP, which engage in normal retail.

and industry ventures, and the like. The rest specialize in portfolio management

and private banking. Almost all are affiliated with major international banking institutions – French. Italian, English or American. All are members of the French Banking Association, and are thus regulated by French banking and stock-market. requirements. These provide a guarantee (compara-ble to the FDIC in the United States) of 400,000 francs per client, insignificant to some customers but a greater symbol of security than the EC minimum of

120,000 Ecus per client. The cost of entry is similar to that of other financial centers: private banking minimums range from 500.000 francs to 2.5 million francs. The important differences between private banking here and elsewhere are that the banks are smaller, the dimensions are different and the service is more personalized.

Newest to arrive on the hanking scene is the

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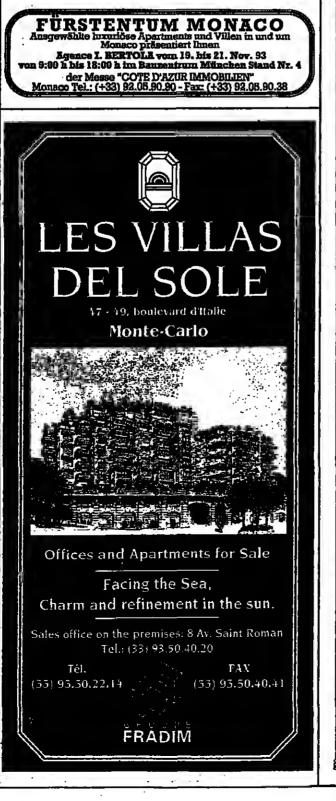
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INTERNATIONAL AGENCY

banking activities, the Dutch/international giant only by the closing of local financing of local business ABN Amro. It will he BCC1 and Chase Manopening its doors after a hattan offices in the past relatively calm period in couple of years. banking terms, marked



# STATE-OF-THE ART INSTALLATIONS FOR CONVENTIONS

MONTE CARLO

### The Monte-Carlo Convention **Centre and Auditorium**

(CCAM) An amphitheatre with variable acoustics that can adapt to meet every need. The auditorium is equipped with up-to-date audiovisual systems and a stage measuring 220 sq. m. Audience seats have language-selecting devices built into the armrests. Four meeting-rooms: Capacity: 3S-180 persons Surface: 120-260 sq. m.. All are equipped with film, slide and video projectors, as well as simultaneous translation systems. Foyers' total exhibition surface is 1,800 sq. m., on four floors. The CCAM is outfitted with the most modern equipment: air conditioning, closed-circuit television, telephones, telex, fax, organisers' offices, exhibition stands, currency exchange, travel agency, a snack bar for coffee

The International Conference Centre (CRI)

breaks or receptions, and a winter

garden with a view on the sea.

The site of the Princess Grace Theatre, the CRI offers business tourism two convention rooms and a foyer-bar. The Ponant Room: Capacity: 210-400 persons Surface: 306 sq. m. Simultaneous translation Film, slide and video projectors: as well as lighting effects The Spelugues Room: Capacity: 48-80 persons Surface: 165 sq. m. Simultaneous translation Film and slide projectors. Press room, telephone and telex, Secretarial offices, check-in counters.

The Exhibition and Cultural Centre (CCE)

to open in 1998 A group of multi-purpose exhibition and convention halls containing:

### - one exhibition hall on a single level with numerous foyers, measuring 4,800 sq. m.; - one autitorium seating 1,200, with a stage measuring 1,100 sq. m. and backstage area of 700 sq. m .: one 900-seat amphitheatre; three rooms with 400-seat capacity, including one amphitheatre; - one 200-seat capacity room, which can be divided into two 100-seat capacity rooms;



the less have

STOP IN

two 100-seat capacity rooms, which can be divided into 50-seat capacity rooms. - bar;

cafe;

- possibility for banquets,

- parking for 450 cars; - a World Trade Centre with all telecommunication facilities including a television studio.

### The Salle des Etoiles

Capacity: 1,200 persons Surface: 1,026 sq. m. Stage Surface: 206 sq. m. Lighting Effects: 90-track organ, 4 kW Pani projector Eleven retractable bay-windows.

The Mediterranean Room:

Capacity: 500 persons Surface: 756 sq. m. Bar measuring: 138 sq. m.

### The Sporting d'Hiver

Six conference rooms measuring: 129-384 sq. m. Capacity: 20-380 persons.

### L'Espace Fontvieille

A round big-top tent made of thick canvas, white on the outside and blue inside, measuring 62 m. in diameter (2,000 sq. m.) and supported by four pillars. The canvas filters the daylight, allowing for all types of projections and interior lighting effects. The Espace Fontvieille can seat up to 4,250 people: 3,000 bucket seats, 1,050 benches and 200 raised box seats. Central platform: 286 sq.m. Central platform and first row of seats, stowed: SSS sq.m. Central platform and first two rows of seats, stowed: 1,069 sq.m. Central platform and first three mws of seats, stowed: 1,908 sq.m. Potential for exhibitions held in the open-air area immediately surrounding the big-top tent: 1,900 sq.m.

For any further information. please contact the Monaco Government Tourist and Convention Authority:

Tel.: (33) 92 16 61 16 Fax: (33) 92 16 60 00

The Convention Centre and Auditorium. An exceptional site, just below the Casino gardens, right on the Mediterranean.



Page 18

### INTERNATIONAL HERALD TRIBUNE, FRIDAY, NOVEMBER 19, 1993

# **SPORTS**

## Extravaganza In Las Vegas For Final Draw

Renterr

LOS ANGELES - Barry Manilow, Rod Stewart, Elton John and Julio Iglesias are among the stars lined up to entertain a worldwide television audience of more than half a billion expected to tune in for the 1994 World Cup Final Draw in Las Vegas on Dec. 19, officials said.

The draw will determine which teams from the 24 qualifying countries will play each in the opening found and at which venues for the journament starting next June.

Monilow, Iglesias and Vanessa Williams are among the entertainers who will perform live in a 90-minute show for 3,500 invited guests at the Las Vegas Convention Center. John and Stewart will perform via satellite.

# World Cup Embarks on Its American Adventure

### By Ian Thomsen International Herald Trabune

DUBLIN — The overwhelming major-ity of Americans probably wouldn't be able to name one player from the 24-team field that has qualified for the World Cup finals next year - with the possible exception of Diego Maradona, who has become something of a tabloid sensation.

The rest of the world might be appalled to see that a weekly back page advertise-ment in the prominent U.S. magazine. Sports Illustrated, is still using primer language to explain the importance of the World Cup to its hosts. But this point suddenly seems irrelevant. The Americans who have been buying the majority share of the 3.5 million uckets have at least a general sense of what's coming next June. In the Dec. 19 draw in Las Vegas, of all places, the 24 finalists will be assigned to the nine venue cities. Over the next six months each city will get to know the players who are coming, and by summer the World Cup might have the subliminal

feel of the NCAA basketball tournament.

Michigan, UCLA — and one by one they get knocked off, often by nobodies. The same prospect is building for the World Cup. The general American sense might be that Italy. Spain, Russia, Brazil and Argen-una should dominate — when, in fact, better soccer was often played by unlikely qualifiers like Norway, Switzerland, Colombia and Belgium.

The decision by the international soccer federation, FIFA, to attempt to install vis-iting teams like Ireland and Italy in natural host cities like Boston and New York should succeed in creating instant fan loy-Irish, while the rest of the audience might react by ronting for the other team. At least that is the hope.

The favorite to win is probably Germany, though it might have preferred to fight through the qualifying rounds rather than accept an automatic invitation as defending champion. The Germans have strug-gled under coach Berti Vogts, losing the That college lournament makes stars of gled under coach Berti Vogts, losing the players and teams of whom the country has 1992 European Championship to Den-

third loss to Germany in 30 years - has against the devastating failure of Britain, the probably southed German fears, but the mother country of soccer, to send any of its truth is that they are vulnerable. The same representatives through. For the first time, goes for peers Brazil, the Netherlands, Italy. Spain and Argentina: On the last day of the 22-month qualifying tournament, all

A tournament without an unbeatable team or a dominant star, it has taken on the look of one that America can make its own.

were still uncertain of earning a place in America, although all eventually made it. In the ultimate choke, France lost at ball landed off softly off the chest of none home in the final moments to both Israel other than McLoughlin, who had feared and Bulgaria, when only one draw would losing his place in the team but now was have sufficed. But the unique climate is best guaranteeing it by ramming the equalizer highlighted by the Scandinavian success of just inside the left post. qualifiers Norway and Sweden (and Den-

never heard. The great names are always mark. A 2-1 victory over Brazil in an exhi-invited — North Carolina, Indiana, Duke, bition match on Wednesday — just Brazil's able to avoid a 1-0 loss at Spain Wednesday) might be surprised by the innocence of Michigan UCL A — and one by one bit on the dimensional the surprised by the innocence of representatives through. For the first time, neither England nor Scotland nor Wales nor Northern Ireland qualified. (Although Northern Ireland's retiring coach, Billy Bingham, has suggested that Ireland's play-

ers are more British than Irisb).

Ireland's charter flight to Dublin late that night was like something from a World War II movie. The players scattered across the front half of the plane, inviting the few fans who had made the trip to sit among them. They same songs about being on one road,  $n \rightarrow 0$ . Thursday they had arrested four might be the wrong road, but we're together. Weishmen, over the death of an so who cares. At the end of the 15-minute elderly soccer fan struck by a flare Twenty minutes from the end of the Ireland-Northern Ireland match Wednesflight, they looked through the portholes to day, Ireland manager Jack Chariton sent in midfielder Alan McLoughlin, a slight 26 see thousands of people silhouetted in the early morning behind the windows over-looking the runways. People he doesn't know rubbed the hair Charlton tries to years old from Portsmouth in the English League. He carried word to his teammates comb across his bald head. He also gave a press conference, the most important news with a draw. No sooner had that news sunk being. Now I'm going for a pint." in than Northern Ireland was scoring to

It is a camaraderic vanished from the take a 1-0 lead. Chariton admitted to jaded safari of American professional thinking the worst — that the trip to Amer-ica was off — until, three minutes later, the sport.

It is also a tournament without an unbeatable team or even one dominant star. That might be the best. Provided the atmoother than McLoughlin, who had feared sphere is safe, the tournament has taken on. the look --- overnight --- of one that Ameri-Against the backdrop of the world's ca can make its own.

In Death of Welsh Fan Compiled in Que Staff From Disputches

4 Arrested

CARDIFF, Wales - Police said fired towards the end of the World Cup qualifying match between Wales and Romania.

The powerful marine distress flare sped across the stadium at the close of Wednesday's game in Car-diff, hinting 67-year-old Wales sup-porter John Francis Hill in the neck and killing him instantly.

Detectives told reporters they had arrested four men from north Wales on Thursday for questioning about the incident.

The tragedy compounded local gloom over the Weish defeat, which put the team out of the World Cup. and provoked anger in the Romanian camp when police questioned their players and officials before letting them leave for Bucharest. The president of the Romanian soccer federation - Mircea, Sandu, said his authority planned to protest to the world soccer body. FIFA. about the Romanians' treatment. The marine distress flare hit the retired man at 70 miles (110 km) an

hour or more. of a speed from the South Stand," said Peter Cartis, who sat near the victim in the North Stand. "It arched across the stadium and fell three rows in front of me. It hit a gray-haired man in the neck. He didn't stand a chance; it was like an Exocet. There was blood. everywhere "

"This case is quite clearly one of murder," a senior policeman. Phil Jones, said. "It was a powerful pro-jectile and could well have killed more than one person if it had struck other fans."

.. Romania's 300-strong soccer contingent had to delay their departure and crowds eager to cheer them at Bucharest airport were kept waiting for hours in freezing weather.

"It is a shame that players of a national team which won and qualified for the final tournament of the World Cup are treated like ordinary thieves," Romania's team boss Anghei Iordanescu said. (Reuters, AP) . . . . . . . .

# **History and Maradona Help Argentina Squeeze Through**

By Don Podesta Hushington Post Service

BUENOS AIRES - Two-time champion Argentina had to come in through the back door on the final day of qualifying, but it managed to gain the World Cup soccer finals with a 1-0 victory over Australia.

Before a crowd of 77,000 frenzied fans, most of them wearing sky-blue and while at River Plate's Monumental Stadium here, the Argentine team won another chance to regain its place as a dominant force in world soccer, it was the 24th and last team to qualify for the finals in the United States next summer.

After having been knocked out rez's face, drawing blood. of contention for an automatic spot by Colombia in a 5-0 disaster on Sept. 5, Argentina had to weather a two-game, home-and-away series with Australia to qualify, Argenticially marked by Australian team na won the 1978 and 1986 championships and was runner-up in 1990 to West Germany.

SCOREBOARD

1994 World Cup Qualifiers

Host: USA

televised locker room interview af-ter the match Wednesday night. and troubles with the law following his arrest for possession of cocaine We're in the World Cup."

Maradona, who returned from

the series with Australia, was espe-

captain Paul Wade, ending up on

the ground more than once.

in Italy in 1991. The game's only goal came 15 "I say thanks to all who made my minutes into the second half, when return possible," he said. The star of the 1986 World Cup was a long shot forward Gabriel Batistuta broke loose down the right side of the to return to Argentine soccer after his arrest and failure to pass a drug test. He joined Newell's Old Boys of field and sent a powerful crossing pass toward the goal. The ball grazed a defender's leg, sending it just over the goalkeeper's reach and into the far side of the net. Rosario, an industrial city northwest of Buenos Aires, in October.

The first half of the game ended Time and again, Argenune players were left writhing on the field following trips and shoves by the scoreless after the Argentines failed to connect on three clear scoring opportunities. In the first and most bigger and rougher Australians. In spectacular chance, Batistuta came close with a strong header that went one encounter, an Australian player stepped on midfielder Hugo Pejust wide of the right goal post.

Under the qualifying rules, the Argentine squad would bave won a berth with a 0-0 tie because away playing in the European leagues just in time to join the national team for goals count double and Argentina played a 1-1 tie in Sydney in the first game, on Oct. 31. A 1-1 tie would have sent the game into overtime and any tie with a higher

"History didn't fail us," said The diminutive Maradona score would have given the Austra-team captain Diego Maradona in a thanked his teammates for taking lians their U.S. berth.



Diego Maradona eluding Australian defenders Alex Tobin, left, and Jason Van Blerk during Argentina's 1-0 qualifying victory.

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N.Y. Islanders te 28 (Boques 8).

WEDNESDAY'S RESULTS Bostoo Nortford First

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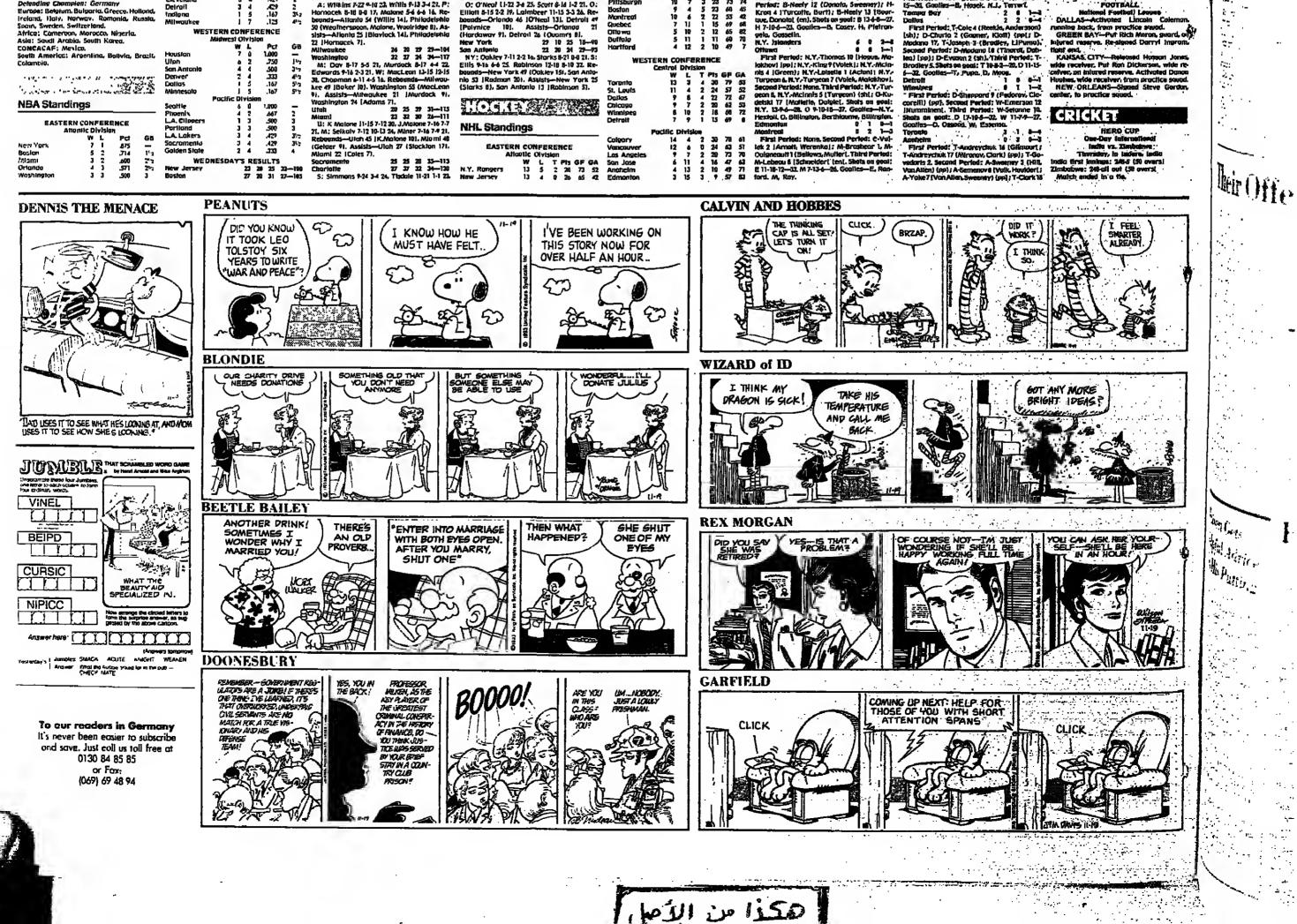
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# SPORTS

What's the Story, Jim? Courier's Novel Approach Has Its Faults

By Christopher Clarey Special to the Herald Tribune FRANKFURT - The open book in Jim Courier's lap was "Maybe the Moon" by Armistead Maupin. The open question was: Why was Courier reading in the middle of a tennis match?

"Just felt like doing it," said Courier, who thumbed his way through the novel during the changeovers in Wednesday night's round-robin loss to Andrei Medvedev in the ATP Tour World Championship. "It is an interesting book. I fell like reading."

Courier will have plenty of time to finish Maupin's latest fiction this weekend. His 6-3, 1-6, 7-6 (7-4) defeat at the hands of the Ukrainian teenager - a defeat in which he squandered four match points means that he has no chance to advance out of his four-man group into Saturday's semifinals. It also means he could lose his No. 2 spot in the year-end rankings to Michael Stich, who plays Courier in the fmal round-robin match on Friday and will move past him if he can win this tournament without a defeat.

C

But nobody who was still around in Frankfurt when the match ended well after midnight wanted to talk about any of that. All they cared about was the book.

Reading on court is not without precedent. Jimmy Connors once read a letter from bis mother during changeovers at Wimbledon. Other players bave attempted to improve their results by reading tactical primers or messages from their coaches. But Courier's approach is by far the most novel. "Maybe the Moun" was released in paperback in 1993, and the New York Times Book Review summarizes the plot as follows: "Hollywood can be a cruel place, especially for Cady Roth, an overweight dwarf who longs to escape her stereotyped role in a famous film." Courier might be 6-fout-1 (1.86

meters), but right now, he surely has little trouble relating to the twin themes of escape and fame. "Maybe the fact that he was

reading out there shows where his mind is," said Courier's coach, Jose Higueras,

hle fault

Since winning the U.S. Men's Hardcourt Championships in August. Courier has played in six tour-naments and failed to reach the quarterfinals in any of them. Never at his best in the second balf of the season, his record in the last two mouths is now 4-6.

What a difference from January, when he stormed out of the blocks ers go through something like this. to defend his title of the Australian They have a little letdown, and Open. He then reached the finals at the French Open and, more surprisingly, Wimbledon. But at the IU.S. Open, a tournament he had

been targeting all year, he was up-set in the fourth round by the Frenchman Cédric Pioline.

Since then, be has played like a young man in a hurry to get home to the simple, unhurried pleasures the answer. Courier first whipped read a love story, maybe it's not of Dade City, Florida. Out the book on a changeover after very helpful. For the I would read

Jim Courier squeezing in a few pages of a novel, 'Maybe the Moon,' during a break in the match he lost to Andrei Medvedev. ing to Magnus Gustafsson in his gan looking like a different player: opening match at the Paris Indoor. nailing forehand returns on the line In truth, the state of Courier's and finding the range with his first game is no joking matter. A finalist serve. Focus remained a problem,

in Frankfurt the last two years, however. Throughout the second Courier was hlown out 6-4, 6-0 by set, he repeatedly directed com-Michael Chang on Tuesday night, ments toward Higueras and agent Against Medvedev, be was serving Gavin Forbes in the stands. Servfor the match at 5-3, 40-0 and let it ing at 2-1, he turned, grinned and slip away, squandering his first said, "You know what's going through my bead? I wonder if NAFTA passed." match point with a very loose dou-"He's not himself right now,"

"It's the first time I've seen him said Higueras, who actually prac-ticed with Courier after the match ed working together," Higueras from 1 A.M. to 1:45 A.M. "He's said. That was in 1990. "But I'm obviously not emotionally or psy- not really concerned. What he chologically at a level to compete needs is a good, long hreak to get with these guys. Toward me he's detoxed from tennis, so he can start the same, but there are probably a to enjoy it again." lot more things going on in his life After Wednesday night's loss,

lot more things going on in his life than in the first year we started Courier declined to give the name working together. I think it's unof his book, although its title was clearly visible on television moniderstandable. Most of the top playtors. "It is my little secret," he said. Asked to describe his general state of mind, he said, "I have never been then they regroup. "I think the loss in the final at

more focused or concentrated." the French Open did affect his con-Medvedev, the beneficiary of fidence. It was a match be felt he Courier's collapse, might not agree should have won. And then when he lost the final at Wimhledon, too, problem with his opponent reading for him it was hard to get back up on the joh.

"It's not strange," he said. "It Perhaps reading for recreation is depends what kind of book. If you

# LeMond Begins Uphill Grind Toward '94

## By Samuel Abt

BORDEAUX - Outside, the poplar trees had lost most of their leaves and the grapevines stood short and bare in dark fields. Inside, the talk was not of the approaching winter but of spring. Ambition was sprouting inside. In a basic hotel conference room — white plaster walls. sturdy blue carpet, stackable chairs - the Gan professional bicycle racing team was looking back, respectfully, at 1993 and ahead, hopefully, to 1994.

Team officials pronounced '93 a success: 23 victories, including the esteemed Paris-Roubaix classic and the lesser Paris-Brussels classic, first place in the seasonlong Coupe de France and in two major time trials, the Grand Prix Eddy Merckx and the Chrono des Herbiers. Gan nders carried off hits and crumbs in other races: the climbing jersey and third place in the Dauphine Libere. second and third places in Paris-Nice, victories in the prologues to the Route du Sud and the Tour of the Ain. Only the Tour de France was a disappointment. Gan riders did nothing in the Tour de France and, as Greg LeMond said later, "Rightly or wrongly, riders are judged by how they do in the Tour de France." Teams, too. Nobody was actually blaming LeMond for the disappointment, but the team's Tour hopes rested entirely on im. When a mysterious pollen allergy left him too exhausted to enter the race, the deflated Gan team rode as if it knew it had no chance.

That was this year, which was dwindling into darkness and frost outside. Inside, looking fit and rested, acting friendly and buoyant, talking optimistically about next year. LeMond sat in the front row at the Gan team presentation in Bordeaux this week. He seemed boyish, as always, even though he will turn 33 next June and continues to hint that it may be his final season in the sport.

It has been three years since he won the last of his three Tours de France and nearly two years since he finished first in any race whatsoever, but he remains an undisputed star: After the official presentation of Gan's 18 riders for the next season, most of them congregated at the bar, eating hors d'œuvres, sipping champagne and chatting with each other, while most of the reporters and photographers met with the American rider.

Looking bemused, Roger Legeay, the team's directeur sportif, regarded the mass interview from the other end of the room. His affection for LeMond is real and as obvious as the smile and hearty class around the waist with which be greeted the rider be bad not seen since June, when a suffering LeMond withdrew from the Giro d'Italia and went bome to Minnesota to mend. Then, in July, he fell while riding across a railroad track and broke the scaphoid bone in his right wrist, ending his season.

Legeay was outlining LeMond's program for next year: the Tour of Mexico. Paris-Nice, the Tour of Flanders, Paris-Roubaix, Liege-Bastogne-Liege, the Tour Du Pont, the Dauphine and the Tour of Switzerland, all of them leading once more to the Tour de France. Did he think LeMond still had a chance to win the

Tour? "I think it will be very difficult for him." he responded. "But it will be possible for him to influence the Tour." Lezcay did not bother to note that Miguel Indurain, at 29 three years younger than LeMond, has won the last three

'What we really want for Greg is for him to leave cycling --- if he decides to leave cycling - like the great champion he is, with some good victories.'

Roger Legeay, team official

Tours while the American finished seventh, then dropped out and then failed to start.

"What we really want for Greg is for him to leave cycling — if he decides to leave cycling — like the great champion be is, with some good victories next season. He seems very motivated."

A listener could not help saying, "It's only November." Legezy broke into a laugh. "Fair enough," be admitted. 'Fair enough."

Nowhere near fair, LeMond retorted later, Motivation

is not the problem, be insisted, preparation is. "Lknow about training," he said, "I wrote a book about training. But I got away from what I used to do. I was doing cross-country sking and easy riding in the winter and I'm starting to go in the opposite way now, working on my proper lifting areights with my less morting on on my power, lifting weights with my legs, working on increasing my oxygen consumption. I'm watching my Weight

"I need to build my power and strength up as high as I can and then worry about my endurance. Endurance is the easiest aspect to build up. What I'm doing now is the opposite of what I've heen doing, always working on my endurance. Except in 1989, when I did a lot of power training in the winter and that year I had great results as

early as February." That was the year he completed his comeback from a near-fatal hunting accident in 1987 by winning the Tour de France by eight seconds on the final stage.

"I'm not going to rush," he continued. "I'm going to build up slowly, that's my goal, to really have a good base so that when I start racing hard in February. March and April, my body doesn't get tired from it and I get better. Which hasn't been the case the last couple of years."

LeMond was sitting then at a table in the infield at the Bordeaux velodrome, watching the six-day races and cat-ing dinner. He was also signing autographs, posing for photographs and firing the starting pistol for one of the races. He has come such a long way since he was always introduced as "the American," the great novelty in the European sport of bicycle racing a decade ago. Now be is a three-time winner of the Tour de France and a two-time world champion in the professional road race. LeMond needs no introduction now other than his name.

Training was still on his mind as he returned to the table after posing for yet more photographs.

"I might have the same enthusiasm for racing that I had all those years ago," he said, reflecting ou his 13 years as a professional, "but not the same enthusiasm for training. And just a 10 percent difference in training could make a total difference in the way you race. I'm trying to change that this winter."

He returned to the United States on Wednesday and will leave his home in Minnesota on Saturday to move to San Diego to begin training in warm weather. "I'll be out there a month and a balf," be said, "November 20 to December 20, come bome for 10 days for the bolidays. then go back out January I, stay out two more weeks then do the Tour of Mexico." He will return to Europe for the new season in mid-February.

His wife and three children will be joining him in California for only a week, he noted pointedly. LeMond has often been charged with neglecting his training in favor of family life.

"You've got to be in good shape for next year," he said, speaking of himself. "You've got to be well prepared. I want to have as successful a season as I can next year and I'll do my best, but ...

"It's going to be a very, very hard Tour de France. It's going to be a year of unknowns. It's going to be an eye-opener. I'm not certain how I can perform. I haven't performed in two years almost.

"Everybody says the last two years are because of my age. I am convinced it's not my age. It's been a lot of things I've done that haven't prepared me for the scason." He is willing to do it differently now? He is prepared to

take the same sacrifices he made those long years ago when he was winning the Tour de France? "I'm going to California in five days, right?" he an-swared, Right.

# **Graf Starts Impressively In Slims Tournament**

The Associated Press NEW YORK -- Now that the the real Virginia Slims Champion-

ships can begin. Still standing after the opening round of the 16-player, season-end-ing tournament were top-seeded Steffi Graf, No. 2 Arantxa Sanchez Vicario, No. 3 Martina Navratilova, No. 4 Conchita Martinez, No. 7 Jana Novotna, No. 8 Anke Hnber Three nights and eight matches Fragnière of Switzerland 7-5, 6-2 after the Madison Square Garden and Huber eliminated Manuela's party goi started, only fifth-seeded Gabriela Sabatini and No. 6 Mary

Joe Fernandez were missing. Thursday night, Navratilova, a four-time winner of the Slims which didn't end until nearly 12:30 Championships, was facing the hard-hitting Pierce. Graf also was to play her second-round match, double-faulted three times.

Square Garden carpet, While the 37-year-old Navratilova has some here. Graf has been more prone to upsets at the Slims Championships than any other, winning the tourna-

ment only twice in seven tries. But on Wednesday night against Natalia Zvereva, Graf was in top form, winning 6-2, 6-4 and dropping Zvereva's career record against her to 0-13.

In other matches Wednesday, Martinez ousted Manuela Maleeva-Fragnière of Switzerland 7-5, 6-2 youngest sister, Magdalena Maleeva of Bulgaria, 6-4, 1-6, 7-6 (7-5).

Neither player seemed to want to win the Huber-Malecva marathon, A.M. In the 11th game, Huber lost her serve when, at ad point, she

introductions are out of the way, of her most impressive victories

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"Right now my best surface is losing the first set in extraordinari-my bed," Courier cracked after los- ly listless fashion. Suddenly, he be-Connors or Brad Gilbert."

Anke Huber savoring her vict

# Their Offense Fails and the Knicks Lose

By Clifton Brown t SAN ANTONIO - After losing their offense for most of the fourth quarter, the New York Knicks lost or the first time this season.

... Holding New York scoreless for a crucial stretch of 5 minutes 9 ter Charles Oakley 116 points. 15 a crucial stretch of 5 minutes 9 seconds of the final quarter. San Antonio pulled out a 95-90 victory on Wednesday night before 18,726 noisy fans at the Alamodome. The loss ended the Knicks' seven-game winning streak, their best start in club history. to give New York a 74-68 lead with 10<sup>1</sup>: minutes left. San Antonio then went on a 9-0 run to take a 77-74

The Spurs beat the Knicks with lead. The Knicks' offense turned defense, the same way New York cold as their ball movement has beaten so many teams. The stopped and players began to stand Knicks missed seven consecutive around. Herb Williams, Hubert shots and committed a turnover luring their scoreless spell, enough for the Spurs (4-3) to seize control. With Patrick Ewing (15 points, 9 abounds) still bothered by a David Robinson (32 points, 10 re-

to the same mental level."

until my neck feels better unless I Fress reported: can play up to my standards."

The Knicks' downfall started afrebounds) made a baseline jumper ing his best game in two seasons, for Detroit against visiting Orlando.

NBA HIGHLIGHTS Laimbeer's performance came one day after a practice fight in which Isiah Thomas broke his hand when he hit Laimbeer in the head.

Leading 41-43 at halftime, the Pistons got 12 points - on one field goal and 10-for-10 free-throw shooting — from Joe Durnars in the third period. But the Magic trailed just 73-69 going into the final 12 minutes because Shaquille spell. The Knicks could not control O'Neal scored 13 of his 25 points in

the third quarter. rained neck and John Starks (21 bounds). Dale Ellis (25 points) or Orlando pulled to an 83-81 lead extending the l soints) making only 8 of 21 shots. Dennis Rodman (20 rebounds). Af- with seven minutes to play, and the to seven games.

the Knicks could not mount enough offense to win. "I should have sat out tonight." said Ewing. "I'm not going to play until my neck feels better unless 1 I a ther games. The Associated I a ther games and the source of the sou Celtics 105, Nets 100: In Bosto

Pistons 98, Magie 92: In Auburn Hills. Michigan. Bill Laimbeer scored 26 points on 11-for-15 shoot-from several players in defeating six games, again getting solid job from several players in defeatin New Jersey.

Robert Parish had 26 points, in cluding Boston's first 10 of th game, and Dino Radja had 24. bo season highs. Xavier McDanie scored 12 of his 18 points in th fourth quarter for the Celucs.

Derrick Coleman led New Jerse with 33 points and 17 rebounds. Bullets 117, Bucks 104: In Lar dover, Maryland, Don MacLea scored 38 points - 14 more that final 12 minutes because Shaquille O'Neal scored 13 of his 25 points in the third quarter. Orlando pulled to an 83-81 lead Orlando pulled to an 83-81 lead

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## Watson Gets Helpful Advice **On His Putting**

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The Associated Press MIYAZAKI, Japan - Tom Watson, squaring up his put-ung stance on the advice of Ian Woosnam, shot a 7-under-par 65 on Thursday to take a onestroke lead after the first round f the Dunlop Phoenix open. "It was a very good putting yund. I hope this is the se-Let," said Watson, who had Phe birdies on the 6,993-yard Yess5-meter) Phoenix Coun-FF Club course.

fending champion David was a stroke back along Cott Simpson, Masashi

Andon Ozaki and Tsuneyuki Antillyna. Come: Couples was two back Egypting a sand shot for an France the par-5 18th hole. Gobon. an helped Watson Greece in he did himself, Ivory Cot 74 Jordan...

Lebanon

n when in the lace.

He's Cincinnati's Hottest Young Shot game. Montross, the Tar Heels' 7- and was called for 15 fouls in th The Associated Press

Dontonio Wingfield will have a hard time coming up with an en-hard time coming up with an en-

The 6-foot-8 (2.05-meter) fresh-man center had the best debut in University of Cincinnati basketball history, scoring 30 points and grabbing 12 rebounds as the 19th-ranked Bearcats beat Butler, 90-72, Wednesday night in the opening round of the Preseason NIT.

my game and everything fell into place," he said after scoring two more points than Oscar Robertson from the field and 5-for-7 from for good. did in his Cincinnati debut in 1958. behind the 3-point line. On Friday, Wingfield gets to

imposing Eric Montross. Cincinnati will play Montross's team. No. 1 North Carolina, in Chapel Hill in the NIT second North Carolina 101, W. Ken-tucky 87: In Chapel Hill, North opener. Said coach bob Ostertag usu a school record with seven blocked shots as the Jay-lawks won their 21st straight home round. Last spring, the Tar Heels beat Cincinnati, 75-68, in overtime in the East Regional final of the NCAA tournament, and went on to

utes. Donald Willtams, the MVP of

In other NIT results, No. 6 Cali-fornia beat Santa Clara and No. 9 Kansas topped Western Michigan. Kansas plays host to California Friday night in the second round. Wingfield didn't have much problem doing anything he wanted against Butler. The Bulldogs' two cruters wund up with four fouls. Vednesday night in the opening ound of the Preseason NIT. "I just went out and tried to play by game and everything fell into surged ahead, 52-36. Wingfield finished 10-for-15 a 63-63 tie and put the Bears ahead

Kansas 69, W. Michigan 50: In find out whether he's as good as the times I wish he wouldn't take, but scored 14 points and the 7-2 Greg he makes them." said couch Bob "He takes some shots that some- Lawrence, Kansas, Richard Scott he makes them." said coach Bob Ostertag tied a school record with

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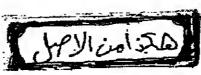
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win the national title. win the national title. On Wednesday night. North Carolina beat Western Kentucky. 191-87, in its first-round NIT North Carolina had 17 turnovers By Russell Baker

EW YORK - Memories of

N Jack Kennedy are once again

filling the air, or at least the media.

Franklin Roosevelt.

president one of these days."

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"If any Kennedy is going to be

Well, I was just a kid in those

days, so I said to Kenny as he was

throwing me out, "How was I to

guess Joe was undermining FDR so

Kenny said maybe I was in the wroog line of work and tossed me

after World War II when he and

asked if I'd like to write a book

about his wartime experience com-

manding a torpedo boat. I said no. It was a wonderful story

much to write it. A book like that, I

said, might make people think he was trying to build a heroic image so

I admired him too much to let

he could run for president.

over the fence.

Algame Ansiends Anken Barcenne Bolyade Berlin Bussets Bussets

After that I didn't see Jack until

he could get the joh for himself"

over the fence.

president it's going to be me," said

Joe, having Kenoy O'Donnell

throw me out of the compound.

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## PEOPLE

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# Prouls and Vidal Win

National Book Awards

E. Annie Proulx won the National Book Award for fiction for "To: Shipping News," a novel of a misfit who goes home to Newfoundland and finds his soul. Gore Vidal won the nonfiction award for "United States: Essays 1952-1992." A.R. Ammons, a previous winner of the poetry award, won for "Garbage."

Making friends wherever she goes: Madouna had barely set foor in Australia before she broke a taboo by handling a didgeridoo. a long, tube-like traditional instruallowed to play. "The fact Madorna is a Westerner and the didgerifact she should oot be carrying it around," said **Badangthun** Mun-manyarran, an Aboriginal elder.

A movie trailer for "Six Degrees of Separation" showing a brief glimpse of male genitals from Mi-chelangelo's Sistine Chapel fresco "Creation of Adam" has been rejected by the Motion Picture Association of America. Jack Valenti, the association's president, conceded that it had been a mistake and said he would have reversed the decision if it had been appealed.

Tanmy Faye Messner is starting a phone line for despondent people. saying she knows what true misery is like. The ex-wife of the imprisoned religious broadcaster Jim Bakker, now married to the developer Roe Messner, told ABC-TV's "Prime-Time Live," "I hope that people that are hurting will call in and.... I can maybe somehow

through my experience belp them

get up that day Barbra Streisand is donating her \$15 million, 24-acre estate in Malibu, California, to the Santa Monica Mountains Conservancy for use as an environmental research center and retreat. "It is the most valuable land ever donated to the Santa Mooica Mountain recreatioo

area," said Joseph Edmiston, the executive director.

INTERNATIONAL

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Appears on Pages 6. 8 & 19.

ment that only Aboriginal men are doo was a gift does not change the

# **Novelist Annie Proulx: The Literary News**

Writer Proulx: "I liked the rough side of things."

Award, won by "Postcards" last spring. In September, "The Shipping News," won the Heartland Prize from the Chicago Tribune. A couple of weeks later it snagged the hour, falling off ladder; ladder falling on me; etc., etc., These days, the roughest thing in Proulx's life involves learning the myriad duties of a budding literary celebrity: anso times International Fiction Prize, trouncing such beavyweight contraders as Philip Roth and Vilram Seth. And now the National Book Award, probably the most coveted single fiction prize in the probably the most coveted single fiction prize in the United States, worth \$10,000 in cash and much more in royalties.

After decades of not being able to afford to write fiction. she's so busy she doesn't have much time to work on her third novel. It's practically a full-time job tending her newfound success. And if there's one thing that makes Proulx queasy, it's the thought of a full-time job.

and eventually get up and go away again, and even if it's a glorious and wonderful and terrific day, you just can't go out and wander around and look at stuff."

Marcia Cortis for The Washington Pos

"God, 1 hate that — having to get up and get in your car at a certain time and be at the appointed place of work," she says with rare vehemence. "You sit down and do something

She pauses, gears up with even more force. "You never get to look at stulf when you have to work." Annie Prouls knows from stuff. Her fiction is full of such things as the exact use of archaic idioms, the proper prepa-ration of scal flipper pie and the way the Coriolis effect makes hunters lost in the north woods unconsciously veer to

the right. Her research is intensive and thorough, a skill she developed in the '80s while writing such confiction tomes as "Sweet and Hard Cider," "Fences and Gates. Walkways, Walls and Drives" and "The Complete Dairy Foods Cookbook." She made no significant money from any of them. but at least she was working for herself. Her last job with an hourly wage was about a decade ago.

at the public affairs department of a regional medical center."It makes me want to throw up even to think about it," she says. "These utter incompetent idiots who were swollen with pride in themselves and their positions and their wretched bittle salaries and perks as though they were truly powerful people."

"The Shipping News" is a dark story that comes out well in the end. "Postcards" is simply dark. Ed Gray, the founding editor of Gray's Sporting Journal, who started publishing Proub's short stories in 1978, attributes this element partly to the weather. "Up here in Vermont and New Hampshire, from the first of November into May it's gray. The ground's gray, the trees are gray, underfoot it's either snow or mud. That's what really got to Annie - in a good way. It burrowed into her psyche."

The Shipping News" is the story of Quoyle, a slow but well-meaning guy. We first meet him as a reporter for the Mockingburg Record, a newspaper that specializes in fawn-ing anecdotes about the local business community and self-help quizzes like "Are You a Breakfast Alcoholic," He matrices Petal Bear, which provides "a month of fiery happiness. Then six kinked years of suffering." Petal runs away with another man, crashes, dies.

Quoyle, two kids and aunt in tow, flees to the abandoned ancestral home in Newfoundland. He gets a job with the local paper, delegated to cover the shipping news and one other thing, "We run a front-page photo of a car wreck every week, whether we have a wreck or not," the boss tells him. For Quoyle, things have a way of conting full circle. Underneath, the book is old-fashioned, which means vivid characters, a satisfying plot and a sensible moral

(misfit returns, fits in).

Despite embodying the very essence of Vermont, Proulx was born in Connecticut, where her mother's family lived for 300 years as farmers and millworkers. Her father's family is more obscure, lost in the blur of history.

Speaking of ancestors, a couple of generations back there's one who became semi-celebrated along the Connecticut-Rhode Island border for having fathered 41 children with three wives. Proulx duplicated the easier part of this fellow's achievement, having three husbands but only three children, all of them boys, all now grown.

Two of the marriages were early, brief and "terrihle." A third lasted from about 1970 to '75, the year in which she passed her doctoral orals in Renaissance economic history. the Canadian North and traditional China at Sir George Williams University in Montreal. Free-lance journalism

seemed preferable to writing a thesis. The writer remains ambivalent about her younger self. "I was so greedy for all the things one can do in hife," she says fondly. "While everyone else was dropping into the edges of exhaustion, I never wanted to go to bed. I always wanted to stay up and have a good time." Now, however, she's determined to be respectable. Well,

maybe.

"I'm just going to write, bike, be good. Beyond that, I don't like to say what's going to happen. When I sell my house, I may build something else. Or maybe I'll move to Ireland, or to Wyoming. I don't know, and I like not knowing.

novelis

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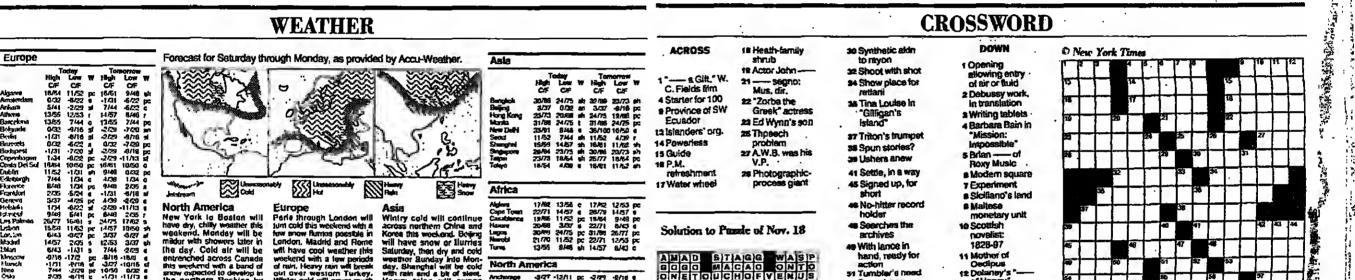
11 Mother of

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49 With lance in hand, ready for

Tumbler's need



guys. It's time you moved up to where the action is. Jack smiled in delight. "What you ought to do now," I said, "is quit the

Mine go back to his father who was Senate, go back to Massachusetts and run for mayor of Boston." busy that year trying to undermine Jack had Pierre lower the dinghy. I had been watching young Jack row me back to the Kennedy combelp a slow-witted schoolmate parse pound and throw me over the a Latin passage from Livy at the rate of 1,200 words per minute. "Joe," said I to his father -- which was fence. Not being in great condition, Pierre had some trouble making the heave, so out of gratitude for Jack's what we called the founder, though not having me thrown off the boat I his name was Joseph - "Joe," his name was used is going to be said, "that boy Jack is going to be belped out by elimbing to the top of the fence myself and letting Pierre shove me over.

**OBSERVER** 

JFK: An Inside Peek

"You may be in the wrong line of work," I told Pierre. 

When Jack ran for president he seemed to forget me. I figured, if that's how he's going to be, it's oo skin off my nose. But when I heard he was going to debate Richard Nixon on TV, humane instinct got the better of me. "I like the guy," as I said to

Jackie, "How can I let him walk unwarned into that meat grinder?" Why was I talking to Jackie? To get into the compound I had disguised myself as a Baby-Tenda salesman, a Bahy-Tenda being sort of a highchair on wheels that couldn't be tipped over to fracture baby's skull, the way old-fashioned

of heroism and would surely be a best-seller. I said, hut I liked him too After making the sale to Jackie, who naturally didn't want little Caroline's old-fashioned highchair tipping over, I told her the truth: I was there to save Jack from Nixon. young guy like him struggling help-

ing technique. Previous experience had shown me that Jack's political wisdom was not very deep, so 1 patiently ex-

accidentally bumping into his sailboat halfway between Martha's Vineyard and the compound at Hyannis Port. Jack had Pierre Salinger haul me out and revive me with a jolt of Château Latour '47. To show my gratitude I gave Jack some political advice. "Jack," I said, "you've done good work in the Senate, but the Senate is a dead

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the public get such a cynical im-pression of him, I said. He thanked me profusely and had Arthur Schlesioger throw me out anyhow, Arthur said maybe I was in the wrong line of work as he tossed me Jack was a senator next time we

# met. I had been rowing in Nantuckei Sound and lost both oars after sure to lose.

end. It's for gasbaggers, not can-do New York Tumes Service

God missing) someone I thought I hated; driving north in the south-bound lane; hanging out with a wide variety of rough dudes in a wide variety of situations; swimming highchairs could. in a hospital considerably messed up; using old shotgun that misfired, doing a 360 on icy street in Montreal morning rush

That dear girl, what else could she do? In an instant I was explaining to Jack why it would he a catastrophe if America saw a handsome lessly on television in the coils of Nixon's smooth and deadly debat-

plained that since the whole country recognized Nixon while obbody recognized Jack it would be folly to give a mass audience its first glimpse of him in a debate he was

out, hut Jack said he would do it himself, as it would make him look well exercised on television when he faced Nixon. What a terrific guy.

Ted Sorensen offered to throw me

on two continents, putting up with invasive questions. She lives in splendid isolation. Her road is unpaved and uninviting, full of unexpected dips and stray branches. impossible to find without special instruction. With only seven houses, most folks "from away," as they describe people from out of state here, wouldn't exactly see it as a site for a future highway. But Proulx has lived in Vermont more than half her life, and she's decided she has about six

Her home is consequently up for sale. "A romantic house, in a spectacular setting!" asserts the real estate ad. "This one feels like a European ant home w/stencilling a stone terrace and 17+ open acres with an orchard."

bors too many.

By David Streitfeld

Washington Post Service VERSHIRE, Vermont -- "I'm much calmer than I used to be "E A artic Branch much calmer than I

the snug kitchen of her little house, much of which she

built herself. "I was always ...." - and she lets her

breath out slowly, thinking things over, unwilling to com-

"It's uncomfortable to talk about. I liked the rough side

She's 58, the year's most socialmed oew novelist, a potent,

quirky voice that is garnering serious attention. She was talking a lew days before she won the National Book Award for fiction for "The Shipping News," her fourth literary prize in the past eight months.

Like nearly everyone thrust into the media spothight, she

is realizing that a refusal to talk about the past - "I've

already been there," she says. "I know what's going to happen. It's boring" — serves only to make it more interest-ing. "I wanted to do what I wanted to do," she says finally,

"and Devil take the hindmost. And often did." She de-

Later, this inconclusive conversation gnawing at her, she

sends a letter regretting her use of that word. Incautious,

heedless, reckless, stupid - all these, she writes, would

better describe her life. For the record, although not for

"Leaping a barbed wire fence and not making it; being

grabbed on a lonely back lane by a strange older guy but

biting and escaping; running away through the rain on the eve of a wedding and finding self three-quarters across wet ties over railroad bridge over river when the train appeared

at the far end of the hridge: getting caught in a thunder-storm on third flying lesson; throwing a knife at (and thank

across a lake when eight months pregnant; speeding and

rolling a car late one night on the way north and coming to

signing books here, doing readings there, picking up awards

mit to too much revelation.

scribes her former self as "wild."

further discussion, she supplies a list:

of things, always."

used to be," E. Annie Prouix reluctantiy volunteers in

Just another strengting writer a year ago, Proulx is on a streak. Her 1988 story collection, "Heart Songs," got some modestly good reviews but sold only 2,500 copies. Her grimly funny first novel about a murder, a family and a farm, "Postcards," came out in early '92 to further favorable reviews and slightly better sales.

Then, about a year ago, the literary gods decided to bestow their blessings. First came the PEN-Fankner

into Mon- North America



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"I wonder if the little guy had fun today

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